

SOCIAL TRAP

In psychology, a social trap is a situation where individuals act in their own self-interest to the detriment of long-term interests.

TYPE

- **Group traps:** occur when decisions beneficial to individuals or groups in the short-term do damage to the entire social group in the long-run.
- **Individual traps:** occur when you do something for short-term benefit that will have a long-term negative consequence for you personally.

EXAMPLES

- Pollution as a byproduct of industry (group trap)
- Overfishing in the oceans (group trap)
- Lying with the knowledge the lie will eventually be uncovered (individual trap)
- Eating junk food knowing you'll gain weight eventually (individual trap)

Social Traps

Bo Rothstein



Social Traps:

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