Similarities and differences between coaching and mentoring

COACHING

Non-directive

Professional and personal development

Coach does not have to be experienced or linked to the area of work

Time and space to reflect

Develops sustainable strategies

> Focus on building selfawareness, emotional intelligence, and wider perspective

1:1 or group

Focus on present and future

Leadership development MENTORING

Directive (based on mentor's personal experience)

Career-path development

Mentor is directly experienced and linked to the area of work

Often long-term relationships

Skills for Justice

The Manager As Coach And Mentor Management Shapers

Jackie Keddy, Clive Johnson

The Manager As Coach And Mentor Management Shapers:

The Manager as Coach and Mentor Eric Parsloe, 1999 A description of the principles of coaching and mentoring seeking to enable the reader to assess and develop their ability to improve the performance of others It addresses the key skills and appropriate coaching styles conducting effective feedback and progress reviews establishing your own competence through a series of simple self assessments putting learning theories into practice drawing up individual learning contracts using mentoring to encourage and support learning and designing successful development programmes Feedback Roland Bee, Frances Bee, 1998 Constructive feedback plays a vital role in enhancing performance and relationships The authors help you identify when to give feedback how best to give it and how to receive and use feedback yourself The book offers practical tips on getting it right including 10 tools of giving constructive feedback The book covers distinguishing between destructive criticism and constructive feedback using feedback to manage better as an essential element of coaching counselling training and motivating your team dealing with challenging situations and people eliciting the right feedback to highlight your own strengths and opportunities for your own development The Coaching Handbook Sara Thorpe, Jackie Clifford, 2005-12-03 Coaching is proving to be one of the most popular and most effective techniques in the field of learning and development Managers are constantly being reminded that coaching is an important part of their role in getting the best from staff while trainers are increasingly being called upon to coach individuals in a variety of aspects of both work and life This one stop book aims to provide everything readers need to be able to harness this technique Part 1 of the book provides a detailed and clearly structured step by step approach which should help anyone to develop their ability to coach others Importantly however as well as helping to develop the skills of coaching the authors provide valuable quidance on where to start when coaching a colleague how long the coaching will take and which methods should be employed and when Part 2 provides a range of real life case studies from a variety of commercial and non commercial settings that will help you to decide how coaching can best be tailored to your own organization. The final part of the book contains detailed practical exercises that can be used in a variety of settings Each of these individual elements combine to provide the definitive coaching handbook Managing Coaching at Work Jackie Keddy, Clive Johnson, 2011-08-03 Based on direct experience and a realistic understanding of the scope of influence that many coaching champions have within their organizations Managing Coaching at Work provides practical guidance on all aspects of making workplace coaching work It serves as an essential reference for any manager or HR professional looking to bring coaching into their organization and for those seeking to move forward re energize or maximize the true potential of their true coaching investment This comprehensive guide covers all of the key issues many organizations face including Embedding coaching on a shoestring and surviving during times when budgets are under pressure Developing sourcing and maximizing the use of coaching to meet your organization s business needs Creating a compelling business case for sustaining coaching Making coaching a part of

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trained for the role or supported in it This book is all about presenting you with a practical approach to becoming a competent leader to prepare you to lead in a positive way and realise your responsibilities as a leader From the Preface

Better Business Relationships Kim Tasso, 2018-09-20 Essential advice from psychology and communications on how to develop and maintain meaningful professional relationships for individual and organizational success Business success is reliant on being able to get on with people No matter what the role in an organization the ability to influence persuade motivate and encourage others to act effectively is vital Better Business Relationships brings together a wealth of knowledge and practical advice from psychology and management to communications and sales in order to provide insight and guidance to both new and more experienced workers alike who may be dealing with both internal colleagues and external clients and suppliers As technology advances and automates business processes across industries and roles communication skills and the ability to form meaningful constructive professional relationships is at risk of becoming a dying art With the rise of social media automation and artificial intelligence there is worldwide concern that we risk losing the human factors that are needed for individual and organizational success Kim Tasso provides practical and essential insight on Understanding yourself and other people Learning how to change The fundamentals of good communication How relationships are formed and conflict management Working with people and teams internally and Working with people externally and selling Better Business Relationships is ideal for anyone who wants to improve their relationships at work and gain a greater understanding of critical social and communications skills required to succeed in any professional environment Getting a Better Job John Courtis, 1999 A companion for all job seekers containing tips and practical help It discusses how to make persuasive applications and develop a polished interview technique Topics addressed include finding your unique selling point writing a compelling CV and covering letter researching your targets and building up useful contacts ensuring an interview even if there s no vacancy and taking discreet advantage of the interviewer to present yourself in the best possible light The **British National Bibliography** Arthur James Wells, 2002

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