

Tenants Handbook Of Office Leasing

Lawrence J. Fennelly

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Lawrence Eisenberg, Jonathan Mechanic, David Alan Richards, 2003 This manuscript offers a comprehensive overview of New
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Alan D. Sugarman, Robert F. Cushman, 1987-11-11 Selecting negotiating and moving into new office space is a major business
decision This book gives commercial tenants the information they need to make intelligent choices in the complex and jargon
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office leases Chapters cover equity leases office condomoniums insuring the premises escalation clauses and pass throughs
environmental psychology and the modern office legal issues involved in tenant telecommunications services and much more

Commercial Real Estate Transactions Handbook Mark A. Senn, 2009-01-01 With the number and complexity of commercial real estate transactions reaching unprecedented levels professionals in this high stakes industry face a daunting task keeping up with the constant legal and regulatory changes that can impact every phase of a deal Commercial Real Estate Transactions Handbook Fourth Edition will help you plan negotiate and close deals using the insights and strategies of nationally recognized real estate attorney Mark Senn and over 20 experts in the field Collectively the editor and contributors have handled virtually every possible variation of commercial real estate transactions. Their clear concise discussions will guide you step by step through each phase Land and space acquisition Creating the owning entity design and construction due diligence interim and term financing and occupancy leases The ultimate sale or disposition of the project In addition Commercial Real Estate Transactions Handbook is logically organized by topic so you always find the information you need quickly and easily Each chapter covers one broad topic area Major subjects are then distilled into highly informative sections that focus on specific practice oriented suggestions from the unique perspective of the and less experienced and or and disadvantagedand party The Tenant's Guerilla Guide To Office Leasing Christopher Davis Desloge Sr., Christopher Desloge Sr., 2004-03 In the real estate world the landlord usually holds the cards It is the landlord who builds or buys the building arranges the financing constructs the interiors as well as hires the leasing agent and property management company The landlord writes the leases and pays for the attorney to avoid the leases being changed The landlord knows exactly how much money he will spend on construction leasing commissions and concessions he knows exactly how much he will spend on operating expenses and exactly how much he will charge the tenants Finally in office leasing there is a book designed specifically for the tenant a comprehensive weapon containing all the inside knowledge required to do more than just level the playing field with the landlord but to actually grant the control to the tenant The Tenant's Guerilla Guide to

Office Leasing contains all the inside information to avoid landlord tricks control many costly details and manage a lengthy process **Property Disposition Handbook**,1970 The Upstart Guide to Buying, Valuing, and Selling Your Business Scott Gabehart,1997 A comprehensive guide covering the top three critical issues every business owner faces this book ensures that all parties understand each other s needs thus clarifying a complex process and opening the door to successful negotiations. The volume includes an extensive stand alone glossary of relevant terms and concepts as well as comprehensive lists of business opportunity sources contact lists and reference materials. The disk contains all the forms from the book

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