discounting factor tells us little, if anything at all, about how individuals think about intertemporal choices. Time-inconsistent models of intertemporal choice theory have been developed to more accurately reflect human rationale and time preferences. Such models show that individuals have a strongly biased preference for present consumption, and that they more closely use hyperbolic discounting to make choices involving future outcomes. Hyperbolic discounting implies that individuals have a strong time preference for the present, and that subsequent near future periods are much more heavily discounted than periods further in the future. This meurs that if individuals make that choices that involve delayed outcomes, valuations of those outcomes will decrease more rapidly in periods. closer to the choice, and the rate of decrease will diminish as time moves further out. Timeinconsistent models suggest that we do not have the cognitive resources to understand what our preferences will be as we look further out into the future. These models are consistent with, and help explain the presence preference reversals that community occur when we make intertemporal choices. In terms of marriage, time-inconsistent models provide descriptive insight into hose present-bias might lead individuals to impulsively engage into a marital arrangement, and explain how and why the value of a marriage to an individual might change over time. Time-inconsistent models may additionally have normative implications: if individuals can better understand how they make choices, and bether understand the uncertainties they face, they might be subject to less error in their sudgments. In the case of marriage, understanding intertemporal choice might influence individuals take more of a long-term view in assessing the decision to get married. Married couples might even elect to implement self-control and commitment devices to mitigate future preference reversals in order to maintain a healthier longer-term relationship.

#### USING GAME THEORY TO SUSTAIN COMPATIBILITY IN MARRIAGE.

If the marriage market operated perfectly, the optimal sorting of individuals in the market would take place. As mentioned earlier, the underlying assumptions for a truly efficient market presumes that individuals have time-consistent rank ordered preferences, and optimize their outcomes through the use of perfect information. Optimal sorting would mean that individuals would select partners whose characteristics exactly meet their predefined preferences. If this occurred, marriage outcomes would be maximized and individuals would be perfectly compatible. Under the assumption that individuals in a marriage would be perfectly compatible, one could further infer that this means that they would not substitute out any of their partner's characteristics, given the opportunity. Further, if that assumption held, it is likely that married couples would have no propensity to ever disagree. However, we know that this is certainly not the case in the real world. The cognitive limitations, simplifying heuristics, systematic biases, and models of observable human decision mechanisms discussed earlier reveal the inability of individuals to optimize, especially in intertemporal choice decisions such as marriage. Therefore, when individuals enter into a marital arrangement, they must strive to achieve compatibility. This however, is difficult given that married individuals almost inevitably have different ways of viewing the world, and thus making decisions. It is difficult enough for an individual achieve desirable outcomes when facing complex choices, and thus even more complicated when two individuals attempt to optimize their joint outcomes. Behavioral Game Theory examines how two or more individuals will each attempt to achieve the best outcomes, but are subject

# The Marriage Game Understanding Marital Decision Making

**National Gaming Council** 

#### The Marriage Game Understanding Marital Decision Making:

**The Marriage Game** Cathy S. Greenblat, Peter J. Stein, Norman Foster Washburne, 1977 **Legacy and Future** Impact of Gaming Simulation Pioneers Willy Christian Kriz, Toshiko Kikkawa, Marieke de Wijse-Van Heeswijk, Heide Lukosch, 2025-04-10 This book is a tribute to two pioneers in the field of gaming simulation Richard de la Barre Duke and Cathy Stein Greenblat Duke was a professor of urban planning at the University of Michigan who introduced gaming simulation into urban planning and policy making in the early 1970s With his 1974 book Gaming The future s language he proposed simulation games as a multilogue language for bringing different disciplines and stakeholders perspectives together He was co founder of the International Simulation and Gaming Association ISAGA Cathy Stein Greenblat was a professor of sociology at Rutgers University using gaming simulation education and health care beginning in the mid 1970s She was editor in chief of the international journal Simulation Gaming for many years Duke and Greenblat worked together and authored several influential books and both were honorary members of ISAGA until they passed away in 2022 The present book focuses on the past and actual scientific and practical impact of their work for design and development facilitation and debriefing evaluation and research of simulation games The book contains discussions and case examples of how their key concepts are still used and can be used in the future to have a social impact through gaming simulation Furthermore the book shows how their work and guiding simulation game design principles continue to inspire ongoing and future research in the context of dealing with complexity and to support social and environmental transition through gaming simulation Included are interviews with the two pioneers and contributions of other outstanding experts about their work

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