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# SMART QUESTIONS

The Essential

Strategy for

Successful

Managers

### <u>Smart Questions The Essential Strategy For Successful</u> <u>Managers</u>

**Kathleen Armour** 

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**The Chameleon Consultant** Andrew Holmes,2018-02-05 This title was first published in 2002 How do you add value to your clients Is it the process you use or the technical skills you deploy Or perhaps it s your ability to adjust the way you sell and deliver your services based upon your tacit understanding of your client s culture the way we do things round here Such

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