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# **The Medical Marketing Plan**

Steven G. Hillestad, Eric N. Berkowitz

#### The Medical Marketing Plan:

The Medical Marketing Plan Stuart Clark Rogers, Richard Hildreth Thompson, 1992 How To Write a Marketing Plan for Health Care Organizations William Winston, 2012-11-12 A practical guide for developing and writing a strategic marketing plan for health and human service organizations this comprehensive volume takes professionals through the major steps of the marketing planning process In addition to a useful overview of the basic marketing components detailed descriptions of the application of market planning principles to health care organizations are consistently emphasized

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