

How To Franchise Your Business



The Guide To Franchising

Iain Maitland



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The Guide to Franchising Martin Mendelsohn,1985 The fourth edition of this well established book is fully revised and includes two new chapters Issues in franchising contains a full discussion of the problems of bankruptcy and bank finance consultants and abuse of name concept while The British Franchise Association includes a full history of the association and information on the membership

The Guide to Franchising Martin Mendelsohn,2005 Exploring all aspects of franchising from its history to contemporary developments this book examines and answers questions such as Why franchise and What can be franchised It blends practical advice with commentary

The Guide to Franchising M. Mendelsohn,1976

The Franchise Investor's Handbook Atlantic Publishing Group,2006 A great resource for both prospective franchisees and franchisers this book explains in detail what the franchise system entails and the precise benefits it offers to both parties You will learn franchising advantages and disadvantages how to develop or purchase a winning concept how to choose a business franchise that fits your personal style and financial goals how to develop forecasts and budgets and how to estimate startup costs The book also covers managing daily operations attracting and keeping customers hiring employees and training staff securing financing legal agreements offerings markets real estate cost control marketing international franchising as well as federal and state franchise regulations Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president s garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed

Franchise Opportunities Handbook LaVerne Ludden,1999 This reference provides expert advice on selecting the right franchise from more than 1 500 listings brought together by a successful author and small business owner

The Franchising Handbook Iain Murray,2006 This is a comprehensive and accessible guide for both franchisees and franchisors It offers advice on the best way to choose a business and is illustrated throughout with real life case studies and A Z directory of franchises arranged by each major market sector

Franchise Opportunities Handbook ,1991 This is a directory of companies that grant franchises with detailed information for each listed franchise

Franchise Opportunities Handbook United States. Domestic and International Business Administration,1988 This is a directory of companies that grant franchises with detailed information for each listed franchise

The Definitive Guide To Franchise Research Joel Libava,2019-08-01 The Definitive Guide To Franchise Research includes everything you need to know about researching a franchise Buy this guide so you can learn how to get all the facts you need about the franchises you re interested in That way you ll be able to make a smart decision on a franchise to buy Everything I know about researching franchise opportunities is in this instantly available

guide Including A huge list of the right questions to ask franchise salespeople so you can get specific and sometimes hidden details about the franchises you re investigating Easy to use techniques that will enable you to get real information on your potential earnings as a franchisee so you get a clear picture about what life could be like when you make your decision Never before revealed online franchise research techniques you can use immediately to obtain information on any franchise opportunity that s currently being offered Specific information on when and how to contact franchisees including a powerful one of a kind technique that will enable you to find out how much money they re making in their franchise business without looking foolish A massive list of questions to ask franchisees when you contact them by phone or pay them a visit that will practically force them to tell you everything they know Specific ways to find unhappy franchisees so you can find out some of the negative aspects of the business you may be about to invest a lot of your money in And a lot more Franchise Your Business Mark Siebert,2015-12-21 Franchise Your Growth Expert franchise consultant Mark Siebert delivers the ultimate how to guide to employing the greatest growth strategy ever franchising Siebert tells you what to expect how to move forward and avoid costly mistakes as he imparts decades of experience insights and practical advice to help grow your business exponentially through franchising Learn how to Evaluate your existing businesses for franchisability Identify the advantages and disadvantages of franchising Develop a business plan for growth on steroids Evaluate legal risk obtain necessary documents and protect intellectual property Create marketing plans build lead generation and branding for a new franchise Cultivate the franchisee franchisor relationship **Franchising Strategies** Ed Teixeira,Richard Chan,2022-07-01 A comprehensive and accessible companion to a proven business model this book shows how to franchise an existing business supported by case studies data and research reports on the franchise industry For small to medium sized businesses franchising can lead to successful and profitable growth and plays an important role within the US economy Utilizing a proprietary dataset with the most up to date statistics regarding a range of franchising trends this analytical guide is based on management research frameworks that will lead to better understanding of a range of franchising strategies Issues covered include The franchising business model including its history economic impact and regulations Critical factors that significantly influence franchising success enabling a comprehensive feasibility analysis of franchising potential or existing business ideas Implementation components of franchising strategies such as different franchise structures regional development plans and future trends With its clear focus and practical orientation this book will be a valuable resource for entrepreneurs as well as undergraduate and postgraduate students interested in acquiring the knowledge skills and abilities to succeed in franchising *Franchising* Iain Maitland,1991 Designed as a comprehensive and practical guide for franchisors franchisees and professional advisers this book shows franchisors how to market a franchise and choose franchisees and advises potential franchisees on how to select a suitable franchise *The Complete Idiot's Guide to Franchising* James H. Amos, Jr.,2005 Helping ambitious entrepreneurs fulfill their dreams For the last 35 years franchising

has created more small business jobs than any other economic engine in the world Now one of the industry s foremost authorities reveals everything aspiring entrepreneurs need to know in order to profit from this growing industry including how franchising works how to select a specific franchise how to get financing how to become a franchiser and much much more Franchising in America is approaching a trillion dollar business with nearly one half of every retail dollar spent in a franchise store Industry continues to experience double digit growth year after year There are approximately 1 500 franchisers that are responsible for nearly 400 000 sites that employ 8 million people and create 170 000 new jobs a year The pool of potential franchisees is unlimited Author is one of the top names in franchising **Become a Franchise Owner!** Joel Libava,2011-12-06 The definitive A to Z guide to researching selecting and starting a viable franchise business With more and more professionals looking for alternatives to traditional corporate employment Become a Franchise Owner informs would be franchise owners of the joys and perils of purchasing a franchise Authored by a trusted feisty tell it how it is independent franchise industry insider this book offers straightforward step by step tips and advice on how to properly and carefully research and select a franchise business Get tips on how to locate information about franchises current industry trends interviews with franchisors and hot franchise opportunities Offers a self evaluation to discover if you are franchise material Describes how to choose the right franchise for your specific situation Lists the 40 crucial questions to ask current franchise owners Owning a franchise isn t for everyone in fact as Joel Libava says it s really not for most people But if it is for you this book can guide you in starting your own successful franchise business **Franchising For Dummies** Michael H. Seid,Dave Thomas,2006-09-18 If you want to own your business but don t want to start from scratch maybe buying into a franchise is the right choice for you Franchising can be a great way to get started in small business without taking the huge risk of founding and building a company on your own But before you jump in there s plenty you need to know in order to make sure you do it right Franchising For Dummies Second Edition gives you all the inside insight and smart advice to make sure you pick the right investment opportunity and make the most of it Written by one of the nation s leading franchise consultants and by the late Dave Thomas founder of Wendy s International this fun friendly guide is packed with guidance from top industry professionals Packed with practical resources you need to succeed this handy guide will help you Pick the perfect franchise opportunity for you Find an ideal location Raise the capital you need to launch your franchise Manage daily business operations Understand complex legal issues Work and communicate with your franchisor and other franchisees Read and understand a Uniform Franchise Offering Circular Expand your business and buy new franchises Full of handy resources including sample forms and agreements and a listing of available government resources Franchising For Dummies Second Edition is a great way to discover a great franchising opportunity get started and achieve your dream of small business success and independence Note CD ROM DVD and other supplementary materials are not included as part of eBook file **The Insider's Guide to Franchising** Bryce Webster,1986 Describes how to select and manage a franchise identifies

common problems and gathers information on the best U S franchises *Franchise Opportunities Handbook* United States. International Trade Administration,1988 Franchise Times Guide to Selecting, Buying & Owning a Franchise Julie Bennett,Cheryl Babcock,2008 Buying a franchise can be a handy shortcut to the American dream of owning your own business But there are dangerous pitfalls and possible drawbacks to even the best franchise deals Here for every prospective franchisee is authoritative advice from a trustworthy source The experts of Franchise Times offer their picks of the top 200 franchises and 100 up and comers complete with contact information financial requirements fees and more There are practical tips on everything from hiring and marketing to financing your franchise leasing a retail space or setting up a home office and deciding if you should buy or run a franchise with your spouse With anecdotes and advice from current franchisees and franchisors this is a book every would be entrepreneur should read before signing a contract **Fundamentals of Franchising** Rupert M. Barkoff,Andrew C. Selden,2008 Fundamentals of Franchising is charged with useful definitions practical tips and expert advice from experienced practitioners Written specifically to help lawyers and non lawyers brush up on franchise law this practical guide examines franchise law from a wide range of experiences and viewpoints Each chapter is written by two experienced practitioners and provides you with a well rounded overview of franchise law and alerts you to issues that may require further research or expertise **The Barclays Guide to Franchising for the Small Business** John Stanworth,Brian Smith,1991-01 Franchising is one of the most popular ways of starting or expanding a business Although fraught with problems large initial outlay unsocial hours lack of control it can be highly profitable The Barclays Guide to Franchising for the Small Business has been written with the specific aim of providing advice to business people who may be considering franchising as a means of expansion as well as to those who are looking to take up a franchise as an entry point into business It examines the vast range of businesses that can be franchised from hamburgers to computers and outlines the comparative strengths and weaknesses of franchising from the viewpoints of all parties It defines the steps involved and the franchise It examines the processes involved in setting up as a franchisor from market testing through to the final business product and explains the relationship between franchisee and franchisor in an extremely useful sample legal contract Smith and Stanworth are a uniquely well qualified team boasting both a first class research record and experience of running a franchise which is one of the eight founder members of the British Franchise Association The Barclays Guide to Franchising for the Small Business is an invaluable guide to the opportunities and potential pitfalls associated with this extremely popular form of business

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