

MODERN **REAL ESTATE** PRACTICE

21ST
EDITION



Fillmore W. Galaty | Wellington J. Allaway | Robert C. Kyle
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Dearborn
Real Estate Education

The Practice Of Real Estate

**Galaty, Wellington J. Allaway, Robert C.
Kyle**

The Practice Of Real Estate:

Principles of Real Estate Practice Stephen Mettling, David Cusic, Ryan Mettling, 2023-05-04 Principles of Real Estate Practice is a modern learning tool for the student preparing to enter the real estate business as a licensed professional The textbook contains the essentials of real estate principles law and practices taught in real estate schools and colleges across the country including all those fundamentals that real estate educators practicing professionals national testing services and state licensing officials agree are necessary for basic competence Principles of Real Estate Practice covers the national requirements for the initial 30 90 hours of classroom study or its equivalent mandated by state license laws across the country It has nearly 500 practice questions to test mastery of the content Principles of Real Estate Practice is tailored to the needs of the pre license student Its examples and exercises are grounded in the authors fifty combined years in real estate education The textbook is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Real Estate Licensing and Regulation Risk Management Property Management Real Estate Mathematics and Formulas Practice Quizzes Practice Exam Glossary of General Real Estate Terms Index We now offer state specific versions of Principles of Real Estate Practice for Alabama Arizona Arkansas Florida Georgia Illinois Indiana Maryland Massachusetts Michigan Mississippi Missouri New Jersey Nevada North Carolina South Carolina Tennessee Texas and Virginia More coming soon **California Real Estate Practice** Lowell Anderson, Daniel S. Otto, William H. Pivar, 2000

Modern Real Estate Practice in New York Edith Lank, 2003 All the necessary information for taking either a salesperson s or broker s exam is contained in this book which closely follows the state s outline for prelicense courses **Modern Real Estate Practice** Fillmore W. Galaty, Wellington J. Allaway, Robert C. Kyle, 2002-11 For more than forty years Modern Real Estate Practice has set the industry standard for real estate education with over 50 000 copies sold every year and over 3 million real estate professionals trained Now in this exciting new edition Modern Real Estate Practice continues that tradition of excellence Includes a test building CD ROM and URLs for key government and professional association websites

Real Estate License Exams For Dummies with Online Practice Tests John A. Yoegel, 2017-04-24 Your ticket to passing the real estate license exam In order to become a licensed real estate agent you must pass your state s real estate licensing exam and with this hands on guide you ll get everything you need to succeed Inside you ll find the latest and most up to date information on contracts deeds appraisals leasing and mortgage types plus four full length practice tests to help

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Annals of Real Estate Practice ,1926 Annals for 1924 1927 issued in 6 to 9 vols covering the proceedings of the various divisions of the association at the annual conventions *Modern Real Estate Practice in North Carolina*

Galaty,Wellington J. Allaway,Robert C. Kyle,2003 The leader in North Carolina real estate education this fundamentals text helps students prepare for their licensing exams and for their careers as real estate professionals Highlights include a new appendix including the North Carolina license law commission rules trust account guidelines and the license law and rule comments new math solutions added to the answer key for all math problems and Instructor Resources including a testbank with more than 500 questions and PowerPoint presentations

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