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The Prentice-Hall Miracle Sales Guide

Prentice Hall

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The Prentice Hall Miracle Sales Guide

Liying Dong



The Prentice Hall Miracle Sales Guide:

The Prentice-Hall Miracle Sales Guide Prentice-Hall, Inc,1972 **Prentice Hall Miracle Sales Guide** Pearson Education, Limited,Prentice Hall PTR,1993-05-01 *The Prentice Hall Miracle Sales Guide* Bureau of Business Practice,1993 This power packed new edition reveals the selling secrets that America s most successful sales professionals use but rarely talk about unconventional tactics and tested strategies that can send sales sky rocketing Loaded with how to do it case studies step by step instructions and tips to remember Marketing Information Guide ,1961 *Federal Trade Commission Decisions* United States. Federal Trade Commission,1968 **Sales Management** ,1964-01 Small Business Bibliography ,1963 **Training Commercial Salesmen** Edward S. Gordon,1965 **Catalog of Copyright Entries. Third Series** Library of Congress. Copyright Office,1975 National Union Catalog ,1973 Includes entries for maps and atlases Success Unlimited ,1975 *Federal Register* ,1964 **Books and Pamphlets, Including Serials and Contributions to Periodicals** Library of Congress. Copyright Office,1968 *Catalogue of Title-entries of Books and Other Articles Entered in the Office of the Librarian of Congress, at Washington, Under the Copyright Law ... Wherein the Copyright Has Been Completed by the Deposit of Two Copies in the Office* Library of Congress. Copyright Office,1969 The National Union Catalogs, 1963- ,1964 Dictionary Catalog of the Research Libraries of the New York Public Library, 1911-1971 New York Public Library. Research Libraries,1979 **Esquire** ,1962 **Life Association News** ,1963 **The Publishers' Trade List Annual** ,1973 American Book Publishing Record ,1977-03-31 Here s quick access to more than 490 000 titles published from 1970 to 1984 arranged in Dewey sequence with sections for Adult and Juvenile Fiction Author and Title indexes are included and a Subject Guide correlates primary subjects with Dewey and LC classification numbers These cumulative records are available in three separate sets

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