

SOCIAL TRAP

In psychology, a social trap is a situation where individuals act in their own self-interest to the detriment of long-term interests.

TYPE

- **Group traps:** occur when decisions beneficial to individuals or groups in the short-term do damage to the entire social group in the long-run.
- **Individual traps:** occur when you do something for short-term benefit that will have a long-term negative consequence for you personally.

EXAMPLES

- Pollution as a byproduct of industry (group trap)
- Overfishing in the oceans (group trap)
- Lying with the knowledge the lie will eventually be uncovered (individual trap)
- Eating junk food knowing you'll gain weight eventually (individual trap)

Social Traps

Mike Jess



Social Traps:

Social Traps and the Problem of Trust Bo Rothstein, 2005-10-06 A social trap is a situation where individuals groups or organisations are unable to cooperate owing to mutual distrust and lack of social capital even where cooperation would benefit all Examples include civil strife pervasive corruption ethnic discrimination depletion of natural resources and misuse of social insurance systems Much has been written attempting to explain the problem but rather less material is available on how to escape it In this book Bo Rothstein explores how social capital and social trust are generated and what governments can do about it He argues that it is the existence of universal and impartial political institutions together with public policies which enhance social and economic equality that creates social capital By introducing the theory of collective memory into the discussion Rothstein makes an empirical and theoretical claim for how universal institutions can be established Social Traps and Social Trust Michael A. Cowan, 2021-01-07 The articles in this special issue of the New England Journal of Public Policy are unusual in two respects First they reflect the practical wisdom of seasoned actors rather than the theoretical knowledge of academicians The typically unexamined assumption of the academy is that good practice in the world is simply the application of sound theory from the academy It does not take long in the public arena however to discover that leaders there are not applying theory from the academy to the decisions they face Rather they base their interventions on what they have learned about people organizations conflict race and politics in the rough and tumble of living in the world Their working understandings may be valuably leavened by theory but are not guided primarily by it Second the authors were not separate individuals working on isolated issues like children engaged in parallel play but rather partners in a fluid informal collaborative social action network operating in an environment of constantly shifting challenges and possibilities for change The authors are not a collection of Is they are a we They decided pragmatically to connect their power their political and financial and social capital at critical moments to accomplish shared goals The network grew more powerful in the process becoming more than the sum of its organizational parts This volume is ours as was the collective action out of which it emerged Like a choir s songs its articles give voice to a group s experiences Each is a part of a larger whole Whenever I speak about how Hurricane Katrina changed New Orleans an audience member invariably asks Would the changes you described have occurred without a hurricane The simple answer is no but a fuller response is required to do justice to the situation Nature can create temporary vacuums but it cannot fill them The coalition led public meetings action campaigns election fights and legislative lobbying recounted here and the transformations they caused might not have happened in the wake of the great storm But they did In these pages you will meet some of those whose practical wisdom courage and integrity drove those changes **Social Traps** John G. Cross, Melvin J. Guyer, 1980 **Social Psychology** Daniel W. Barrett, SAGE Publications, Inc., 2015-12-19 Employing a lively and accessible writing style author Daniel W Barrett integrates up to date coverage of social psychology s core theories concepts and research with a discussion of emerging

developments in the field including social neuroscience and the social psychology of happiness religion and sustainability Engaging examples Applying Social Psychology sections and a wealth of pedagogical features help readers cultivate a deep understanding of the causes of social behavior *Advances in Environmental Psychology* A. Baum, J. E. Singer, Jerome L. Singer, 2014-01-14 First published in 1982 It is not difficult to understand why interest in psychological aspects of energy production consumption and conservation has increased during the past decade The stresses of living or working near power plants the problems inherent in reducing fuel consumption and the many applications of behavioral science to these issues have all received attention of late This volume the third in a series is concerned with these issues the ways in which psychology can contribute to understanding and helping to solve what has generally been termed an energy crisis **Social Dilemmas** Samuel S Komorita, 2019-04-16 Emphasizing real world examples Komorita and Parks illustrate both the theoretical and the ecological relevance of social dilemmas focusing on exchange theory to explain how conflicts are resolved This book is appropriate for students of psychology political science and sociology *The Russian Quest for Peace and Democracy* Metta Spencer, 2012-07-10 In *The Russian Quest for Peace and Democracy* Metta Spencer recounts the political and military changes that have occurred in Russia up to mid 2010 Using hundreds of interviews she conducted with officials dissidents and liberal intellectuals she describes the various groups forces and individuals that worked to liberalize the totalitarian Soviet Union and its fellow nations behind the Iron Curtain and which ultimately brought about the dissolution of those repressive governments Spencer identifies four political orientations to describe Soviet society Sheep ordinary citizens who accepted the undemocratic regime they lived in without challenging it Dinosaurs hard line Communist officials Termites including Mikhail Gorbachev and his advisers and government and Barking Dogs a few hundred dissidents who made a lot of noise protesting hoping to awaken a grass roots demand for democracy The strange rivalry between the Termites and Barking Dogs would ultimately doom perestroika Spencer's research dispels the widely held perception that US President Ronald Reagan won the Cold War by standing firm until the Soviet Union blinked first There are vitally important lessons to be learned from the Soviet period about how to assist citizens of totalitarian and authoritarian regimes around the world The irony is that transnational civil society organizations major sources of the progress in Soviet Russia are still needed today in authoritarian Russia under Vladimir Putin and Dmitry Medvedev for totalitarianism remains a potential social trap In *The Russian Quest for Peace and Democracy* Metta Spencer suggests new ways of building urgently needed social capital in today's Russia where democracy has yet to flourish **An Introduction to Ecological Economics** Robert Costanza, John H Cumberland, Herman Daly, Robert Goodland, Richard B Norgaard, Ida Kubiszewski, Carol Franco, 2014-12-02 From Empty World Economics to Full World Economics Ecological economics explores new ways of thinking about how we manage our lives and our planet to achieve a sustainable equitable and prosperous future Ecological economics extends and integrates the study and management of both nature's household and humankind's household An Introduction to **Cooperation and**

Helping Behavior Valerian J. Derlega, Janusz Grzelak, 2013-09-25 Cooperation and Helping Behavior Theories and Research deals with theory and research with respect to positive forms of social behavior with emphasis on cooperation and helping behavior Topics covered include social values and rules of fairness cognitive processes underlying cooperation the effects of intergroup competition and cooperation on intragroup and intergroup relationships and altruism and the problem of collective action Comprised of 18 chapters this book begins with an overview of theories and research on cooperation and helping behavior followed by a discussion on the problem of interdependence within the context of interpersonal relations Subsequent chapters deal with cognitive processes affecting cooperation motivational and cognitive antecedents of cooperation the effects of intergroup competition and cooperation on intragroup and intergroup relationships and opportunities for gaining satisfactory solutions to conflict through negotiation Social trap analogs of social dilemmas such as the energy crisis and overpopulation are also examined together with altruism and the problem of collective action justice motive theory arousal and cost reward theory of bystander intervention and the psychological aspects of receiving help The final chapter considers types of psychological mechanisms underlying prosocial behavior and its development This monograph will be of value to students and researchers in the field of psychology **Paradoxical Effects of Social**

Behavior A. Diekmann, P. Mitter, 2012-12-06 In the history of science paradoxes are not only amusing puzzles and challenges to the human mind but also driving forces of scientific development The notion of paradox is intimately related to the notion of contradiction Logical paradoxes allow for the derivation of contradictory propositions e g Russell's set of all sets not being members of themselves or the ancient problem with propositions like I am lying 1 normative paradoxes deal with contradictions among equally well accepted normative postulates Arrow's impossibility theorem Sen's Impossibility of a Paretian Liberal and factual paradoxes refer to conflicts between conventional opinion based on an accepted empirical theory and contradictory empirical evidence e g the St Petersburg paradox or the Allais paradox in decision theory 2 Paradoxes either logical normative or factual also contradict our intuitions The counter intuitive property which seems to be a common feature of all paradoxes plays an important part in the empirical social sciences particularly in the old research tradition of scrutinizing the unintended consequences of purposive actions Expectations based on naive theories ignoring interdependencies between individual actions are very often in conflict with surprising empirical evidence on collective results of social behavior Examples are numerous reaching from panic situations the individual struggle for status gains resulting in collective deprivation the less than optimal supply of collective goods etc to global problems of the armament race and mismanagement of common resources **Consumer Behavior and Energy Conservation** P. Ester, 2012-12-06

Applied Social Psychology Jamie A. Gruman, Frank W. Schneider, Larry M. Coutts, 2016-09-08 This student friendly introduction to the field focuses on understanding social and practical problems and developing intervention strategies to address them Offering a balance of theory research and application the updated Third Edition includes the latest research as

well as new detailed examples of qualitative research throughout **Six Degrees of Social Influence** Douglas T.

Kenrick, Noah J. Goldstein, Sanford L. Braver, 2012-02-10 Over the course of the last four decades Robert Cialdini's work has helped spark an intellectual revolution in which social psychological ideas have become increasingly influential. The concepts presented in his book *Influence: The Psychology of Persuasion* have spread well beyond the geographic boundaries of North America and beyond the field of academic social psychology into the areas of business, health, and politics. In this book, leading authors who represent many different countries and disciplines explore new developments and the widespread impact of Cialdini's work in research areas ranging from persuasion strategy and social engineering to help-seeking and decision making.

Addicted to Growth Robert Costanza, 2022-12-29 This book takes a compelling approach to describing what is needed to create the kind of future that most people on Earth really want. Our global society is hopelessly addicted to a particular vision of the world and a future that has become both unsustainable and undesirable. *Addicted to Growth* frames our current predicament as a societal addiction to a growth-at-all-costs economic paradigm. While economic growth has produced many benefits, its side effects are now producing existential problems that are rapidly getting worse. Robert Costanza considers lessons from what works at the individual level to overcome addictions and applies them to a societal scale. Costanza recognises that the first step to recovery is recognising the addiction and that it is leading to disaster; however, simply pointing out the dire consequences of our societal addiction is only the first step and can be counterproductive by itself in motivating change. The key next step is creating a truly shared vision of the kind of world we all want, and the book explores creative ways to implement this societal therapy. The final step is using that shared vision to motivate the changes needed to achieve it, including adaptive transformations of our economic systems, property rights regimes, and governance institutions. An exciting contribution from a key thinker in the field, this book will be a valuable resource to students and scholars of public policy and sustainability studies and anyone interested in understanding and overcoming our societal addiction to growth.

Creating Child Friendly Cities Brendan Gleeson, Neil Sipe, 2006-11-22 First Published in 2006, *Leading Planning and Geography* authors present this comprehensive assessment of the extent to which the physical and social make-up of Western cities accommodates and nourishes the needs of children and youth. Examining the areas of planning, design, social policy, transport, and housing, *Creating Child Friendly Cities* outlines strengths and deficiencies in the processes that govern urban development and change from the perspective of children and youth. Issues explored include children's view of the city and why this is unique; the obesity epidemic: is it caused by cities? the journey to school and children's transport needs, generally. With illustrations and case studies, *Creating Child Friendly Cities* presents planning professionals with a solid case for child-friendly cities and an action plan to create places for children to play.

Clean Production Strategies: Developing Preventive Environmental Management in the Industrial Economy Tim Jackson, 2024-12-06 *Clean Production Strategies* is a cross-disciplinary book that presents a comprehensive examination of a new ethic

emphasizing the appropriate design of products processes and economic activities to reduce the generation of waste into the environment The book explores concepts and principles technological issues economic implications the development of policy and broad social questions associated with implementing clean production strategies Written by a team of international experts in the field Clean Production Strategies covers a wide range of topics including principles of thermodynamics quantitative assessments of material flows the development of practical clean technologies and the re evaluation of our relationship with the environment The book will be useful to government policy makers industrial decision makers plant managers industrial engineers economists environmentalists international regulatory agency personnel and others interested in the topic

Exploring Psychology, Eighth Edition, In Modules David G. Myers, 2010-07-08 Exploring Psychology Eighth Edition in Modules is the modular version of the 1 bestselling brief introduction to psychology David Myers s Exploring Psychology All the Myers hallmarks are here the captivating writing coverage based on the latest research helpful pedagogical support in a format that delivers the utmost in student accessibility and teaching flexibility

The Science of Social Influence Anthony R. Pratkanis, 2011-02-25 The contributions to this volume capture the thrill of current work on social influence as well as providing a tutorial on the scientific and technical aspects of this research The volume teaches the student to Learn how to conduct lab field and case research on social influence through example by leading researchers Find out about the latest discoveries including the status of research on social influence tactics dissonance theory conformity and resistance to influence Discover how seemingly complex issues such as power rumors group and minority influence and norms can be investigated using the scientific method Apply knowledge to current influence campaigns to find out what works and what does not The Science of Social Influence is the perfect core or complementary text for advanced undergraduate or graduate students in courses such as Attitudes and Attitude Change Communications Research Methods and of course Social Influence

Social Agency Wojciech W. Gasparski, 2018-04-17 Praxiology deals with doing and working from the point of view of effectiveness It has three components analysis of concepts involving purposive actions critique of models of action from the viewpoint of efficiency and normative advisory aspects in recommendations for increasing human efficiency This fourth volume of the Praxiology series is devoted to the very special topic of social agency It focuses on two important praxiological concepts rationality and preparation as preconditions for human action to be effective and efficient The question of efficiency was raised by Anatol Rapoport over three decades ago in his lecture to the audience at the Praxiological Seminar in Warsaw in 1961 Social Agency begins with an article written by this same famous scholar on the topic of decision theory Social Dilemmas A Historical Overview Social dilemmas is the subject of the first part of this volume a question related to studies on human action guided by two types of rationality individual and collective rationality The intersection of the two in which individuals meet collectives creates the situation in which social agency emerges generating dilemmatic circumstances for the actors involved The articles collected in the second part explore praxiological dimensions of

education aimed toward the knowledge society because of knowledge possessed and produced by educated persons Chapters and contributors to volume 4 include Five Questions on the Research on Social Dilemmas by Marek K Mlicki Psychological Processes Underlying Cooperation in Social Dilemmas by Paul A M Van Lange and David M Messick Designing a System for Design Learning Designers and or Learners by Arne Collen Creating an Evolutionary Image of New Systems of Learning and Human Development by Janet A Khan and A Study Program Design in Retrospect by Stig C Holmberg Social Agency continues the trend of original research done in a little known but important area Social scientists policymakers and educators will benefit from this work **Future Survey Annual 1988-1989** Michael Marien, Lane Jennings, 1990-01-01 BMW Z cars have carved a huge reputation for themselves in a very short time From the revolutionary and innovative Z1 of the late 1980s to the beautiful and exclusive Z8 of more recent times via the popular Z3 and its controversial replacement the Z4 the family has made BMW s name in the increasingly competitive sports car market

This book delves into Social Traps. Social Traps is a vital topic that needs to be grasped by everyone, from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Social Traps, encompassing both the fundamentals and more intricate discussions.

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- Chapter 1: Introduction to Social Traps
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- Chapter 4: Social Traps in Specific Contexts
- Chapter 5: Conclusion

2. In chapter 1, the author will provide an overview of Social Traps. This chapter will explore what Social Traps is, why Social Traps is vital, and how to effectively learn about Social Traps.

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4. In chapter 3, this book will examine the practical applications of Social Traps in daily life. This chapter will showcase real-world examples of how Social Traps can be effectively utilized in everyday scenarios.

5. In chapter 4, this book will scrutinize the relevance of Social Traps in specific contexts. This chapter will explore how Social Traps is applied in specialized fields, such as education, business, and technology.

6. In chapter 5, the author will draw a conclusion about Social Traps. This chapter will summarize the key points that have been discussed throughout the book.

This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Social Traps.

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