

# The Elements of Technical Writing

Reviewed by JENNIFER PARKS

**THE ELEMENTS OF  
TECHNICAL WRITING**  
**Gary Blake and**  
**Robert W. Bly**  
**New York, NY: MacMillan**  
**General Reference: 1993.**  
**165 pp. • \$9.95**  
**0-02-013085-6**

**G**ary Blake and Robert Bly, both authorities in the field of business and technical writing, have provided a valuable tool in *The Elements of Technical Writing*. As the cover states, this book is the essential guide to writing clear, concise proposals, reports, manuals, letters, memos, and other documents in every technical field. Not only have Blake and Bly included all the necessary information concerning punctuation, grammar, and tone, they have organized the book in an easy-to-use, precise format.

The first chapter begins with the following quote and serves as a good introduction to the material in the first chapter.

*"Newspaper reporters and technical writers are trained to reveal almost nothing about themselves in their writing. This makes them freaks in the world of writers, since almost all of the other ink-stained wretches in that world reveal a lot about themselves to the reader."*

—Kurt Vonnegut, Jr.

The first chapter, "Fundamentals of Effective Technical Writing," identifies the ten principles that make technical writing good technical writing. These principles include:

1. Technical Accuracy
3. Usfulness
4. Conciseness
5. Completeness
6. Clearness
7. Consistency

8. Correct Spelling, Punctuation, and Grammar
9. A Targeted Audience
10. Clear Organization
11. Interest.

These principles are easily overlooked in business writing. Blake and Bly urge us to remember that our audience is made up of humans, not just technical personnel.

Each chapter in this guide is broken out into sections that clearly outline the information that follows. The format is legible, succinct, and lends itself to easy reference. There are chapters regarding the use of equations and numerals, grammar and punctuation, and principles of communication, as well as a chapter regarding commonly misused words and phrases.

Chapters six through nine break away from the rules of the English language and get down to the specifics of writing proposals, technical articles and reports, letters and memos, and manuals.

Chapter six, "Proposals and Specifications," details the components necessary in a formal proposal. The authors set forth their ten principles of proposal writing, which revolve around the focal point of the client. They are:

1. Learn everything you can about your prospective client and the people who will evaluate your proposal.
3. Sell your ideas by fitting them into your client's needs.
4. Don't just solve the technical problems; empathize with the customer's critical needs.
5. Recognize all critical factors that evaluators will use in assessing the proposal.
6. Make sure your proposal addresses every element mentioned in the RFP.
7. Use appropriate graphics to highlight your ideas and make them easy to visualize.
8. Tailor each proposal to the needs of the specific client.
9. Anticipate and defuse objections.
10. Avoid hedging and subtlety in proposals.



This issue features books on technical writing and statements of work. The opinions expressed by reviewers are their own and do not necessarily represent the views of the Association of Proposal Management Professionals. Book review recommendations are welcomed by book review editors Nancy Brome and Paul Giguere.

11. Make a list of where key resources are located if you do not have a proposal library.

Blake and Bly urge us to learn everything we can about our clients and then tailor our proposals to their needs. For example, the following sentence does not tell the client what we can do for them:

*"We have extensive experience in airlines operations and forecasting and evaluating traffic flows."*

A better way to make the point is:

*"Our extensive experience in airlines operations and forecasting and evaluating traffic flows gives us insight in to the logistics of your business and will help you respond faster."*

The second sentence focuses on what your company can do for the potential client and tells the reader how you will benefit them rather than simply stating your qualifications. The more tailored your proposal is to the reader, the more impact it will have.

Blake and Bly have written a useable, handy, and inexpensive style guide that is tailored to their audience: people who write for business. While the majority of style guides and writer's reference books tend to be very dry, I found Blake and Bly's book to be highly readable. They have practiced what they preach—their writing is clear, and more importantly, interesting. *The Elements of Technical Writing* is written specifically for technical writers, but it is also a very valuable reference guide for other writers. This concise style guide is now an indispensable part of my library.

# Technical Writing

**Gerald J. Alred, Charles T.  
Brusaw, Walter E. Oliu**



## Technical Writing:

**Technical Writing 101** Alan S. Pringle, Sarah O'Keefe, 2003 *The Insider's Guide to Technical Writing* Krista Van Laan, 2012-05-15 Every complex product needs to be explained to its users and technical writers also known as technical communicators are the ones who do that job A growing field technical writing requires multiple skills including an understanding of technology writing ability and great people skills Whether you're thinking of becoming a technical writer just starting out or you've been working for a while and feel the need to take your skills to the next level *The Insider's Guide to Technical Writing* can help you be a successful technical writer and build a satisfying career Inside the Book Is This Job for Me What does it take to be a technical writer Building the Foundation What skills and tools do you need to get started The Best Laid Plans How do you create a schedule that won't make you go crazy How do you manage different development processes including Agile methodologies On the Job What does it take to walk into a job and be productive right away The Tech Writer Toolkit How do you create style guides indexes templates and layouts How do you manage localization and translation and all the other non writing parts of the job I Love My Job How do you handle the ups and downs of being a technical writer Appendixes References to websites books and other resources to keep you learning Index Technical Writing Sharon J. Gerson, Steven M. Gerson, 2003 For courses in Technical Writing Business Communication and Professional Writing This text guides students through the entire writing process prewriting writing and rewriting developing an easy to use step by step technique for writing the types of documents they will encounter on the job The authors student friendly style engages students in the writing process and encourages hands on application as well as discussions about ethics audience identification electronic communication and the role of technical writing in the workplace **Handbook of Technical Writing** Gerald J. Alred, Charles T. Brusaw, Walter E. Oliu, 2006 Alphabetically organized and easy to use its nearly 400 entries provide guidance for the most common types of professional documents and correspondence including reports proposals manuals memos and white papers Abundant sample documents and visuals throughout the book demonstrate effective technical communication reflecting current practices for formatting documents and using e mail In addition advice on organizing researching writing and revising complements thorough treatment of grammar usage style and punctuation to provide comprehensive help with writing skills *Pocket Guide to Technical Writing* William S. Pfeiffer, 1998 Pfeiffer's *Pocket Guide to Technical Writing* gives quick access to the essentials of on the job writing It includes the following features For speed For organization For Visual appeal For Correctness **Technical Writing Process** Kieran Morgan, 2015 Plan structure write review publish Cover Handbook of Technical Writing, Ninth Edition Gerald J. Alred, Charles T. Brusaw, Walter E. Oliu, 2009 This comprehensive resource organized alphabetically by topic provides guidance on the business and technical writing process real world examples in depth treatment of grammar and usage and up to date coverage of the latest office technology Technical Writing Robert W. Bly, Gary Blake, 1982 **The Handbook of**

**Technical Writing** Gerald J. Alred, Charles T. Brusaw, Walter E. Oliu, 2015-02-12 From formal reports and manuals to everyday e-mails The Handbook of Technical Writing uses smart accessible language to spotlight and clarify technical writing today Hundreds of topic entries 90 sample documents at a glance checklists and dynamic videos break down the best practices models and real world skills that successful writers use to clearly and persuasively communicate technical information and data Developed by a legendary author team with decades of combined academic and professional experience the book's intuitive alphabetical organization makes it easy to navigate its extensive coverage of grammar usage and style Plus updated in depth treatment of pressing issues like the job search the writing process documenting sources and social media resonates both in class and on the job With a refreshed integrated focus on the ways technologies shape writing the Eleventh Edition of the Handbook is the indispensable reference tool for writing to workplace success

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**Insider's Guide to Technical Writing** Krista Van Laan,2022-04-04 Whether you are starting out as a technical writer or taking your skills to the next level The Insider s Guide to Technical Writing provides a comprehensive guide to the techniques you need to succeed in the technical writing field     The Elements of Technical Writing Gary Blake,Robert W. Bly,1993 The

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standards conventions time management reaching the diversified audience organization techniques formatting rules and editing training are all available to the reader of Technical Writing Technical Communication     *Technical Writing* Diana C.

Reep,2003 Technical Writing Principles Strategies and Readings offers a flexible combination of instructional chapters and readings that reflect the variety of emphases in today s technical writing classroom The fifteen instructional chapters offer a general introduction to technical communication while 24 articles from professional journals and Web sites which constitute about one fourth of the text offer insight and advice on specific communication topics including writing for the Web Strategy Boxes in each chapter also introduce students to important subjects related to technical communication such as voice mail and videoconferencing Each concise and self contained instructional unit includes extended models and exercises which can be used in class or for collaborative or homework assignments Students who study technical writing as part of their career preparation in science business engineering social services and technical fields will find this text particularly useful

**Technical Writing Style** Dan Richard Jones,1998 Advanced technical communication books are becoming more and

more available However each book is solely devoted to a specialized topic such as technical editing design illustration usability testing and online documentation Despite all of these introductory and advanced books not one is available specifically devoted to the challenges of style in technical communication

**KEY TOPICS** This 12 point approach offers the most current and comprehensive instruction available in achieving an effective style in technical documents It shows that technical prose style varies from the highly formal to the colloquial from the pretentious to the plain and it demonstrates the many stylistic strategies writers should consider for every technical document they write Anyone who has to write professional and technical documents specifically engineers software developers consultants medical writers professional technical writers Part of the Allyn Bacon Series in Technical communication *Technical Writing, Simplified* Nell Johnson, Mary Sylwester, 2017-03-10 This book focuses on the essentials It offers easily understood models over 40 sample documents and clear instruction with a straightforward structure that makes it easy for the student to work through the book adding knowledge while practicing different forms and skills This textbook consistently receives positive reviews from community college and lower level university students I loved how the text was set up the chapters were easy to read through and understand this is the first writing class that I've enjoyed reading the textbook It's concise and informative without having my eyes glaze over every 5 minutes The authors two community college writing instructors have created a very readable textbook that is both inexpensive and practical *The Insider's Guide to Technical Writing* Krista Van Laan, 2022-04-04 The first edition of Krista Van Laan's popular The Insider's Guide to Technical Writing has guided a generation of technical writers who are either starting out or seeking to take their skills to the next level This classic has now been updated for the technical writer of today Today's tech writers truly are technical communicators as they build information to be distributed in many forms Technical communication requires multiple skills including an understanding of technology writing ability and great people skills Wherever you are in your journey as a technical communicator The Insider's Guide to Technical Writing can help you be successful and build a satisfying career Technical Writing William S. Pfeiffer, 2000 For undergraduate level courses in Technical Writing Business Communication Professional Communication and Freshman Composition with a company emphasis Technical Writing A Practical Approach offers an easy to use approach towards learning the fundamentals of technical writing The author's writing style is reader friendly and engages the student by providing a comprehensive overview of current topics in technical writing Engineers' Guide to Technical Writing Kenneth G. Budinski, 2001-01-01 Annotation An engineer with experience in the automotive and chemical process industries Budinski has compiled material he used to train new engineers and technicians in an attempt to get his co-workers to document their work in a reasonable manner He does not focus on the mechanics of the English language but on the types of documents that an average technical person will encounter in business government or industry He also thinks that students with no technical background should be able to benefit from the tutorial c Book News Inc

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## **Table of Contents Technical Writing**

1. Understanding the eBook Technical Writing
  - The Rise of Digital Reading Technical Writing
  - Advantages of eBooks Over Traditional Books
2. Identifying Technical Writing
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Technical Writing
  - User-Friendly Interface
4. Exploring eBook Recommendations from Technical Writing
  - Personalized Recommendations
  - Technical Writing User Reviews and Ratings
  - Technical Writing and Bestseller Lists
5. Accessing Technical Writing Free and Paid eBooks
  - Technical Writing Public Domain eBooks
  - Technical Writing eBook Subscription Services
  - Technical Writing Budget-Friendly Options

6. Navigating Technical Writing eBook Formats
  - ePub, PDF, MOBI, and More
  - Technical Writing Compatibility with Devices
  - Technical Writing Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Technical Writing
  - Highlighting and Note-Taking Technical Writing
  - Interactive Elements Technical Writing
8. Staying Engaged with Technical Writing
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Technical Writing
9. Balancing eBooks and Physical Books Technical Writing
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Technical Writing
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Technical Writing
  - Setting Reading Goals Technical Writing
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Technical Writing
  - Fact-Checking eBook Content of Technical Writing
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements



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