

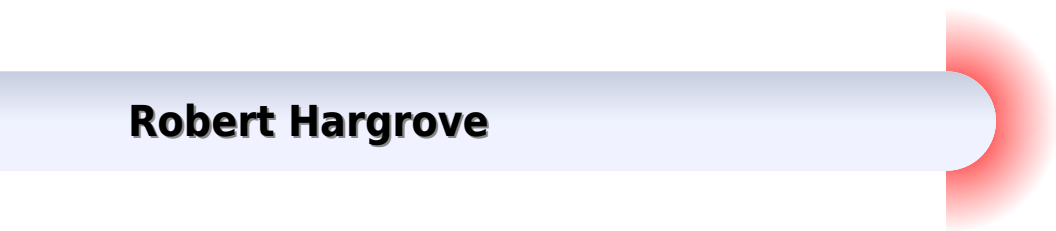
# Situational SELLING

*Six Keys  
to Mastering the  
Complex Business Sale*

**Paul J. Kelly**

# Situational Selling Six Keys To Handling The Complex Business Sale

**Robert Hargrove**



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