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9 FUNDAMENTAL NEGOTIATION SKILLS AND TRAITS



- 1 Planning
- 2 Decision-making
- 3 Rapport building
- 4 Ethics and reliability
- 5 Communication
- 6 Emotional intelligence
- 7 Value creation
- 8 Persuasion
- 9 Patience

Skills Of Negotiating

RJ Shavelson



Skills Of Negotiating:

Skills Of Negotiating Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the energy of words has are more evident than ever. They have the ability to inspire, provoke, and ignite change. Such is the essence of the book **Skills Of Negotiating**, a literary masterpiece that delves deep into the significance of words and their effect on our lives. Compiled by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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