

Sociology of consumption and corporate culture

Lezione 1:

We're all consumers in a consumer society: objects matter in everyday sphere and in every society we'll see.

Every culture has specific objects that support and reflect the history and permit it to go through the boundaries of the time.

Consumer society: consumerism

There are a lot of differences between our society and society that preceded it

We want to stress the fact that people who live in our society have a ill about collecting things and they give a sort of power to stuff they are surrounded by. People have a passion for material things.

Why people are so fond of things?

Even societies different from our western society can be characterized, even if in part, as materialistic and acquisitive.

According to Max Weber 1923: **consumer society is a type of society which "the satisfaction of daily needs" is realized through the capitalistic mode.**

One of the difference between our society and the ancient one is that everything is bought on the market while in the ancient one they created what they needed by themselves thanks to nature.

During the course we will see the main changes of consumerism throughout the period of time. Every period is characterized by a spirit of the time, which is made up by political, cultural and

The **world of consumption** is constituted of dedicated places: you don't buy things there because you need but because promotion makes you desire stuff. Also places like Disneyland are dedicated places that offer you an experience which is very important. This is another important characteristic of the modern society.

Here come up the important role of advertising and also the promotional system: it makes things desired and fashionable to buy, it makes them becoming a trend.

The two spheres of consumption and production are separated: products are produced, sold and consumed in different places often really far from each other.

There are another sphere which is called the sphere of exchange, it is characterized by monetary economy .

Georg Simmel 1907: money's infiltration into every aspect of social exchange. In the western modern society was developed a monetary system everyday more electronic which permit an easier exchange of money and goods. Money has a power: you can do and buy what you want thank to it.

Commercial promotion of goods

In the modern society, commercial promotion, in particular advertising, helps us in order to understand the real use of these products, and it become central for making products known by the potential consumers.

Subsistence economy: production consumption and exchange

- Not separated sphere
- Not unified by exchange and commercialization
- Sacred/profane cultural dichotomy

Advertising helps objects to be known and to teach us how to use them.

Sociology Of Consumption

Peter Corrigan



Sociology Of Consumption:

The Sociology of Consumption Peter Corrigan,1997-09-28 This lucid introduction to the sociology of consumerism examines the relationship between production and consumption in late capitalist societies The historical and theoretical discussion provides the student with the tools to examine key themes in the sociology of consumption After a detailed historical overview of the advent of consumer society Peter Corrigan examines theoretical accounts of consumption and consumer practice including Veblen and conspicuous consumption Mary Douglas on the world of goods Jean Baudrillard on the system of objects and Pierre Bourdieu on cultural capital This historical and theoretical discussion provides the student with the tools to examine key themes in the socio

Consumption Alan Warde,2016-11-29 This book critically reviews recent social scientific investigations of consumption a controversial topic with moral overtones and of popular public interest and political and economic significance The author explores how consumption affects personal identity and social position developing a sociological analysis using theories of practice to account for everyday consumption its role in the social order and its consequences for environmental sustainability The book offers a controversial analysis which explains consumption not in terms of the purchasing of commodities but of the organization and coordination of daily practices Consumption will be of interest to scholars and students of sociology anthropology geography cultural studies consumer research business studies and social theory

The Sociology of Consumption Joel Stillerman,2015-08-20 The Sociology of Consumption A Global Approach offers college students scholars and interested readers a state of the art overview of consumption the desire for purchase use display exchange and disposal of goods and services The book s global focus emphasis on social inequality and analysis of consumer citizenship offer a timely exciting and original approach to the topic Looking beyond the U S and Europe Stillerman engages examples from his and others research in Chile and other Latin American countries Europe the Middle East Africa and East and South Asia to explore the interaction between global and local forces in consumption The text explores the lived experience of being a consumer demonstrating how social inequalities based on class gender sexuality race and age shape consumer practices and identities Finally the book uncovers the important role consumption has played in fueling local and international activism This welcome new book will be ideal for classes on consumer culture across the social sciences humanities and marketing

The Sociology of Consumption Per Otnes,1988 **The Sociology of Consumption** Per Otnes,1988 *Consumption and Class* Roger Burrows,Catherine Marsh,1991-11-19 An edited collection exploring divisions and changes within and between the spheres of consumption and production Topics include the relationship between consumption and production the social construction of consumers housing and social class mobility health provision the role of the service class and access to higher education Peter Saunders work provides the initial stimulus for many of the papers but all go beyond his narrow conception of a sociology of consumption and his liberal analysis of patterns of social inequality

SOCIOLOGY OF CONSUMPTION : AN

INTRODUCTION. PETER. CORRIGAN,1997 Explorations in the Sociology of Consumption George Ritzer,2001-06-04 In this book one of the leading social theorists and cultural commentators of modern times turns his gaze on consumption George Ritzer author of the famous McDonaldization Thesis demonstrates the irrational consequences of the rational desire to consume and commodify He examines how McDonaldization might be resisted and situates the reader in the new cultural spaces that are emerging in society shopping malls casino hotels Disneyfied theme parks and Las Vegas the new cathedrals of consumption as he calls them The book shows how new processes of consumption relate to globalization theory In illuminating discussions of the work of Thorstein Veblen and the French situationists Ritzer unearths the roots of problems of consumption in older sociological traditions He indicates how transgression is bound up with consumption through an investigation of the obscene in popular and postmodern culture *The Oxford Handbook of Consumption* Dr. Frederick F. Wherry,Dr. Ian Woodward,2019-09-09 The Oxford Handbook of Consumption consolidates the most innovative recent work conducted by social scientists in the field of consumption studies and identifies some of the most fruitful lines of inquiry for future research It begins by embedding marketing in its global history enmeshed in various political economic and social sites From this embedded perspective the book branches out to examine the rise of consumer culture theory among consumer researchers and parallel innovative developments in sociology and anthropology with scholarship analyzing the roles that identity social networks organizational dynamics institutions market devices materiality and cultural meanings play across a wide variety of applications including but not limited to brands and branding the sharing economy tastes and preferences credit and credit scoring consumer surveillance race and ethnicity status family life well being environmental sustainability social movements and social inequality The volume is unique in the attention it gives to consumer research on inequality and the focus it has on consumer credit scores and consumer behaviors that shape life chances The volume includes essays by many of the key researchers in the field some of whom have only recently if at all crossed the disciplinary lines that this volume has enabled The contributors have tried to address several key questions What motivates consumption and what does it mean to be a consumer What social technical and cultural systems integrate and give character to contemporary consumption What actors institutions and understandings organize and govern consumption And what are the social uses and effects of consumption *A Social and Economic Theory of Consumption* David Kivinen,Keijo Rahkonen,Jukka Gronow,Arto Noro,2010-12-08 Kaj Ilmonen was a pioneer in the third wave of the sociology of consumption This book provides a balanced overview of the sociology of consumption arguing that the enthusiasm of the third wave exaggerated the role of the symbolic and imaginary at the expense of the materiality of human societies **The New Consumer Online** Edward F. McQuarrie,2015-12-18 It s a new world online where consumers can publish their writing and gain a public presence even a mass audience This book links together blogging writing reviews for Yelp and creating pinboards for Pinterest all of which provide ordinary people the opportunity to display their tastes to strangers Edward

McQuarrie expertly analyzes how the operation of taste in consumption has been changed by the Internet and offers a fresh perspective on why websites like Yelp and Pinterest have become so successful

Time, Consumption and the Coordination of Everyday Life Dale Southerton, 2020-08-17 Time pressure speed and the desire for instant consumption pervade accounts of contemporary lives Why is it that people feel pressed for time in what ways have societies changed to create this condition and with what implications This book examines critical contentions in the field of time and society ranging from the emergence and dominance of clock time and time discipline the time pressures associated with consumer culture through to technological innovation and the acceleration of everyday lives Through extensive analysis of empirical studies of the changing ways in which people organise and experience home work leisure consumption and personal relationships time pressure is shown to be a problem of the coordination and synchronization of activities Appreciation of temporal rhythms formed and reproduced through the organisation and performance of social practices is necessary to tackle the challenges of coordination and offers new avenues for analysing social issues such as sustainable consumption health and well being This book is essential reading for all of those interested in social change consumption and time including researchers and students from across the social sciences

Consumption Matters Stephen Edgell, Kevin Hetherington, Alan Warde, 1997-02-10 This up to date selection of papers considers some of the key changes in the patterning and social significance of consumption

The Consumer Society Jean Baudrillard, 1998-02-10 The young Baudrillard at his best a sociological study of the society of consumption of the finest order this text continues to shed light on the subject and object of consumption around which contemporary societies are organized Douglas Kellner University of California Los Angeles Jean Baudrillard s classic text was one of the first to focus on the process and meaning of consumption in contemporary culture Originally published in 1970 the book makes a vital contribution to current debates on consumption The book includes Baudrillard s most organized discussion of mass media culture the meaning of leisure and anomie in affluent society A chapter on the body demonstrates Baudrillard s extraordinary prescience for flagging vital subjects in contemporary culture long before others This English translation begins with an introductory essay by George Ritzer

Consumerism Steven Miles, 1998-08-31 This book provides an introduction to the historical and theoretical foundations of consumerism It then moves on to examine the experience of consumption in the areas of space and place technology fashion popular music and sport Throughout the author brings a critical perspective to bear upon the subject thus providing a reliable and stimulating guide to a complex and many sided field

Conversations on Consumption Jonathan Schroeder, 2014-06-11 Consumption studies has grown tremendously in the past decade Researchers in sociology geography anthropology history marketing management organization and even art history have embraced consumption as a key institution of our era and are eager for ideas and insights Conversations on Consumption makes an important contribution to the growing field of consumption studies by offering readers a lively introduction to debates and dialogues that have shaped

the field in the form of engaging interviews and personal reflections from leading theorists and researchers. The interviews in this collection were first published in the interdisciplinary journal *Consumption Markets and Culture* and together form an accessible summary of the leading ideas and key developments in consumption studies and social theory over the past two decades. With innovative contributions from marketing academics, historians, consumer researchers, sociologists, anthropologists and artists, the pieces highlight the interdisciplinary nature of consumption as well as the wide ranging interest in consumption studies. They are united in their approach to understand consumption far removed from economic or managerial analysis by focusing more on the role it plays in culture. *Conversations on Consumption* will be of interest to scholars and students of sociology, anthropology, consumer research, management studies and history.

Consumption Alan Aldridge, 2003-09-19. This book provides a clear and concise introduction to the concept of consumption and to the wide ranging debates about the nature and consequences of consumer society. Community and social class appear to be in irreversible decline. Job insecurity has grown and fewer people see work as giving meaning to their lives. Instead they turn to consumption for social standing, a sense of identity and personal fulfilment. We appear to be living through a profound transition from a society based on production to a new social order, the consumer society, from which there is little chance of escape. The book analyses the relationship between the rise of consumerism and the transformation of the world of work, including the new demands for emotional labour. It concludes by examining the limitations of consumer organizations and consumer protection in a promotional culture dominated by global brands and saturated with advertising, corporate sponsorship and product placement. This lively book will be essential reading for students and researchers in sociology and cultural studies.

Routledge Handbook on Consumption Margit Keller, Bente Halkier, Terhi-Anna Wilska, Monica Truninger, 2017-02-10. Consumption research is burgeoning across a wide range of disciplines. The *Routledge Handbook on Consumption* gathers experts from around the world to provide a nuanced overview of the latest scholarship in this expanding field. At once ambitious and timely, the volume provides an ideal map for those looking to position their work, find new analytic insights and identify research gaps. With an intuitive thematic structure and resolutely international outlook, it engages with theory and methodology, markets and businesses, policies, politics and the state, and culture and everyday life. It will be essential reading for students and scholars across the social and economic sciences.

Advances in Sociology Research Leopold M. Stoneham, 2004. Presents original research results on the leading edge of sociology. Each chapter has been carefully selected in an attempt to present substantial advances across a broad spectrum.

Consumption and Everyday Life Mark Paterson, 2005-06-22. Introducing all the key ideas and major theorists of consumption in a lively and engaging manner, this book draws on theories of everyday life and aspects of sociology, cultural geography and cultural studies and presents a comprehensive exploration of the central themes in consumption and consumer culture. Readily accessible case studies describe familiar forms of consumption from areas of everyday life, grounding the debates and ideas.

discussed Key topics covered include the semiotics of branding and advertising the representation of nature and the environment the relations between consumer and producer ethical consumption the tensions between local spaces of consumption and globalized markets While each of the chapters crystallize the debate in a specific subject area they also lie within a larger argument concerning the ethics the poetics and the politics of consumption in everyday life making this essential reading for undergraduates on cultural studies sociology and cultural geography courses

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