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# So You're A Licensed Real Estate Agent Now What

**Michelle Overstreet**



## **So You're A Licensed Real Estate Agent Now What:**

**YOU GOT YOUR REAL ESTATE LICENSE, NOW WHAT?** Christiano Sampaio, 2024-07-08 So you've got your real estate license now what Many new agents feel lost after passing the test because what you learn there doesn't always match up with what you need to know on the job This guide will help you determine those next steps and get you on the right track to kickstart your real estate career

**So You Want to Be a Real Estate Agent: How to Pass Your State License Exam** Angela Erickson, 2017 You decided you want to be a real estate agent which seemed like the hard part However the state license exam might be a little harder Teens that have taken interest in the real estate market can expand their interests through the information provided in this book Confusing and seemingly dull definitions and concepts have been broken down and are explained easily for the young adult audience Material such as real estate legal issues encumbrances real estate law financing real estate purchases leasing escrow accounts contracts and legal documents are covered in the book but in a fun and clear way The book is full of examples and vibrant photography to make a complex subject interesting and easy to understand At the end of the book you will find sample tests so that every reader will know what they're getting into Young adults that have decided the real estate market is for them can get a head start and can ensure that when the time comes they will pass the license exam on the first try

**Real Estate License Exams For Dummies with Online Practice Tests** John A. Yoegel, 2017-04-10 Your ticket to passing the real estate license exam In order to become a licensed real estate agent you must pass your state's real estate licensing exam and with this hands-on guide you'll get everything you need to succeed Inside you'll find the latest and most up-to-date information on contracts deeds appraisals leasing and mortgage types plus four full-length practice tests to help prepare you for test day Before you know it you'll have all the knowledge you need to pass the exam and join the ranks as a professional real estate agent Every year thousands of Americans make the leap to an exciting rewarding new career in real estate If you want to get the best possible score Real Estate License Exams For Dummies will help you pass with flying colors and get your new career off to a great start Includes four sample tests with detailed answer explanations and walk-throughs Covers real estate laws for all 50 states Provides proven test-taking strategies and study techniques Offers a glossary of real estate terms If real estate is your dream career this unbeatable bestselling guide arms you with the skills to make it a reality

Jennifer Allan, 2007-01-01 Engaging Highly Readable Clear and Informative Fantastic Phenomenal Fun to Read Excellent Content Loved It In Sell with Soul Jennifer Allan shares her rise from a nervous rookie agent to a successful real estate broker in this warm witty and relatable guide This book is an answer to every new agent's daily quandary What do I need to do today to succeed and how do I do it Sell with Soul is written by a real real estate agent one who is willing to share her early insecurities mistakes and missteps with you She describes everyday dilemmas and creative solutions to them shows you innovative marketing plans and concrete organizational tools Jennifer's strategies are simple and clear and will save you a tremendous amount of time figuring out what really works and

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[So You Think You Want to Sell Real Estate](#) Michelle Overstreet, 2010-03-11 This book is designed to give you a realistic idea of the marketing time and efforts that you will spend learning the real estate business. You'll want to ask questions before choosing an employing broker about their training, marketing and record keeping requirements. You'll come to realize that you'll need to spend hours researching what role the title companies play vs the role of the lender in your real estate transactions. Learn to read a Preliminary Title Report and ask about the prorations of taxes, insurances and interest from the title companies. Ask several lenders about loan programs and ask to sit in while your customer is shopping for their loan. Know the differences and requirements and learn to pre qualify just by having a conversation with your potential buyer. This book gives several anecdotes as tools of what you might expect when dealing with the emotional aspect of the different personalities including your own reactions. More importantly this book will give a simple understanding of real day to day experiences and the challenge of being a sales person vs going out on your own to broker an office and the unlimited income potential real estate

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Milin,1988-06-15 Devoted to the beginning or small real estate owner or manager this guide offers a complete program in which tenants self manage the property and explains how to attract and keep good tenants obtain maximum rent and simplify bookkeeping      **The Executor's Guide** Mary Randolph,Jennie Lin,2024-06-07 The step by step guide to serving as an

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Jason J. Lee,2024-12-03 How did a twenty four year old become a multi millionaire and earn over a hundred thousand dollars

a year in passive income Did he do anything different No Did he have any special talents No Does he come from money No Author Jason Lee picked the road less traveled had goals that were too crazy to tell anybody and went all In How a 24 Year Old Achieved Financial Freedom Jason reveals his struggles his biggest money maker and how he was able to accomplish his goals faster than 99 99 percent of self made people The best part Now you can do it too *Home Buying Kit For Dummies* Eric Tyson, Ray Brown, 2016-03-14 America's 1 bestselling home buying guide Are you looking to buy a house but don't quite know where to begin Have no fear This new edition of Home Buying Kit For Dummies arms you with Eric Tyson and Ray Brown's time tested advice and strategies for buying a home in current market conditions Packed with valuable tips for getting the best deal on your new home and navigating an ever changing housing market it shows you how to find the right property make smart financial decisions and understand the latest lending requirements and tax implications Thanks to looser lending standards lower down payment mortgages and a wider selection of homes to choose from first time homebuyers are making a comeback in the housing market But if you don't know a Colonial from a counter offer the process of buying a home can be daunting Luckily this bestselling guide is here to take the confusion out of the process In plain English it provides step by step guidance for buying the home of your dreams from inspecting a property to evaluating a location to making sense of loan applications tax documents and counter offer forms Negotiate your best deal and obtain a lower down payment mortgage Improve your credit score Make sense of changing lending standards Take the confusion out of lending laws mortgage rates and marketplace conditions Whether you're a renter investor or current homeowner everything you need to plant roots in a new home sweet home is just a page away **Introduction to Personal Finance**

Kristen Carioti, 2024-03-18 Introduction to Personal Finance helps students understand their relationship with money while they learn the fundamentals of personal finance Regardless of their financial background or career aspirations students will walk away with a clear roadmap for setting and achieving their financial goals **How to Make a Million Dollars a Year**

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*Buying a Property For Dummies* Nicola McDougall,Bruce Brammall,2023-04-25 Take the stress out of buying a property with this handy guide that covers everything you need to know Are you a first time buyer Or perhaps you re looking to move on and up in today s competitive property market If you feel overwhelmed by the jargon the unsolicited advice and the complicated finances you re not alone So how can you be confident you re ticking all the right boxes With *Buying a Property For Dummies* This straightforward step by step guide will help you get the best deal on your new house apartment or investment property Learn about different types of residential properties and different buying strategies Calculate the costs ahead of you and understand how your mortgage will work Learn how to value a property negotiate and make a successful bid or offer Get tips on when and where to seek expert help There s no denying that buying property can be stressful But with *Buying a Property For Dummies* you can sleep easy This clear practical handbook will ensure you re making the right moves to realise your property dream sooner and that new your property is a sound investment for your future

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**Michael Yardney's Rules of Property** Michael Yardney,2016-05-18 Here s your plan for financial freedom in the new economic era using property investment principles that are tried and tested by Australia s leading authority in wealth creation through property Fortunes will be made as Australia s property markets move into the next cycle and the divide between the rich and the average Australian is only

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