

MARKETING PLAN **PERSONAL TRAINER EXAMPLE**

#1

OVERALL GOAL → *Increase revenue 20% by 31st December*

#2 OBJECTIVES	#3 STRATEGIES	#4 TACTICS	#5 MEASUREMENTS
<i>Increase prices by 20%</i>	• <i>Increase hourly rate by 10%</i> • <i>Increase average selling price by 10%</i>	• <i>Prepare pricing Q&A with justifications (inflation, rent etc)</i> • <i>Introduce 3x package bundles to drive upsell</i> • <i>Create ebook to provide more value</i>	• <i>Average hourly rate</i> • <i>Average selling price</i> • <i>Completion of ebook</i> • <i>Overall price increase</i>
<i>Attract 5 new clients willing to pay premium prices</i>	• <i>Target corporate clients with more disposable income</i>	• <i>Research corp client needs & challenges</i> • <i>Create 10x blog articles that address these points & downloadable lead magnet</i> • <i>Use targeted Facebook adverts to drive traffic</i> • <i>Build email sales funnel</i>	• <i>Completion of ideal client profile</i> • <i># of lead magnet downloads</i> • <i># advert clicks</i> • <i># new clients paying premium prices</i>

Succebfal Trainers Guide To Marketing

Pasquale De Marco



Succesbful Trainers Guide To Marketing:

The African Trader's Guide Pasquale De Marco, 2025-04-30 The African Trader s Guide is the essential resource for businesses looking to succeed in the African market This comprehensive guide covers everything you need to know from understanding the African market landscape to navigating the legal and regulatory environment to developing effective marketing and sales strategies Whether you are a small business just starting to explore the African market or a large multinational corporation looking to expand your operations this book will provide you with the knowledge and tools you need to succeed In this book you will learn about The size and growth potential of the African market The key industries and sectors in Africa The cultural and economic factors that shape the African market The legal and regulatory framework for doing business in Africa The sources of funding available for African businesses The best practices for marketing and selling to African consumers The challenges and opportunities of doing business in Africa The future of trade in Africa This book is written by a team of experts with extensive experience in doing business in Africa They have drawn on their knowledge and experience to provide you with the most up to date and practical information available If you are serious about doing business in Africa then this book is essential reading It will provide you with the knowledge and tools you need to succeed in this dynamic and challenging market About the Authors Pasquale De Marco is a leading expert on doing business in Africa He has over 20 years of experience working with African businesses and governments He is the author of several books on Africa including The African Trader s Guide Pasquale De Marco is a business consultant and trainer specializing in marketing and sales in Africa She has worked with a wide range of African businesses helping them to develop and implement effective marketing and sales strategies If you like this book write a review on google books

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