

# The concepts of social psychology

To improve social dynamics and overall wellbeing, social psychology works to examine the behaviours of an individual and the group around them.

## The Processes Involved

The goal is to encourage individuals to act on their own merit and when analysing behavioural changes, the following concepts are first explored.

### 01. Social Influence

In order to seek acceptance, the opinions of a group can influence a person's behaviour and thoughts.

#### Conformity

Change of opinion or behaviour based on perceived pressure

#### Compliance

Openly agreeing to a group but privately disagreeing

#### Obedience

Behaviour is influenced by social power and authority

#### Minority performance

The minority influences the majority for acceptance

### 02. Group Behaviour

A person's decision making and actions can be influenced within a large or small group. Group dynamics can be factored into the following areas of behaviour

#### Group think

Making a decision in a group dynamic

#### Group shift

Change in opinion when surrounded by like-minded people

#### Deindividualisation

When a person solely goes along with the group's opinion

### 03. Social Cognition

Within a social context, individuals tend to put importance on what others think and how they behave. Social cognition explores the processes involved in the perception of social stimuli to predict behaviours.

#### Processing

Making sense of their environment through observation

#### Storing

Remembering and interpreting social behaviours

#### Applying

Forming an impression of another and responding



# Social Psych Pkg

**LL Leslie**



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