# SOCIAL MANIPULATION

ThePowerMoves.com



#### CREDIT INFLATING

#### Inflate your offered value :

"If I do it, it'll change your life, you know?"

#### Frame it as exceptional

"I only do it for you" / "It's a special offer"

#### Frame III as Smitsel

"There isn't much left, everyone wants it"

#### CREDIT ERASING

#### Defiate their offered value

"It might be helpful... In some limited cases"

#### Frame it as expected.

"Everyone does it" / "it's expected"

"I can get it anywhere"

## SOCIAL DEBT SCALPING

#### DEBT INFLATING

#### Provide upsteps "heig"

"You didn't need it, but I did it"

#### Betweenly bland

"How can you refuse me this, when I'm so servile".

#### Many of pant help.

"Remember who saved you"

#### Inflate the costs of value offered

Higher cost = Higher debt

#### DEBT ERASING

#### Add untillied to receive

"You just owe it to me"

#### Avoid / eliminate the creditors

No creditor = No debt

#### Mary and Mary "Thronton"

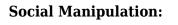
No concession = No debt

#### Deflate the costs of value offers

"It was easy for you".

# **Social Manipulation**

**Kathleen Armour** 



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