

A scenic landscape of a beach with orange sand, dark rocks, and mountains under a cloudy sky. The foreground shows a mix of light-colored sand and dark, smooth stones. The ocean is visible in the middle ground, with gentle waves. In the background, there are rugged, reddish-brown mountains under a sky with soft, white clouds.

The Managed Heart: Commercialization of Human Feeling, sociologist Arlie Russell Hochschild introduced the notion of “emotional labor.

David Graeber

The Managed Heart Commercialization Of Human Feeling

Yeheskel Hasenfeld



The Managed Heart Commercialization Of Human Feeling:

The Managed Heart Arlie Russell Hochschild, 1983 Arlie Hochschild examines two groups of public contact workers flight attendants and bill collectors The flight attendant's job is to deliver a service and create further demand for it to enhance the status of the customer and be nicer than natural The bill collector's job is to collect on the service and if necessary to deflate the status of the customer by being nastier than natural Between these extremes roughly one third of American men and one half of American women hold jobs that call for substantial emotional labor In many of these jobs they are trained to accept feeling rules and techniques of emotion management that serve the company's commercial purpose Like a physical laborer who becomes estranged from what he or she makes an emotional laborer such as a flight attendant can become estranged not only from her own expressions of feeling her smile is not her smile but also from what she actually feels her managed friendliness This estrangement though a valuable defense against stress is also an important occupational hazard because it is through our feelings that we are connected with those around us The Managed Heart Arlie Russell

Hochschild, 2012-03-31 Annotation This text covers how people manage their emotions by looking at how workers try to preserve a sense of self by circumventing the feeling rules of work limiting their emotional offerings to surface displays of the right feeling but feel false **The Managed Heart** Arlie Russell Hochschild, 2003 **Summary of The Managed Heart**

by Arlie Russell Hochschild QuickRead, Lea Schullery, Learn about the commercialization of human feeling Does your job require you to engage in emotional labor That is are you required to bury your true feelings slap on a smile and engage with customers as if everything is fine We see people who work in customer service do this every day People like waitresses and flight attendants shockingly maintain an upbeat attitude throughout their day as they interact with hundreds of customers While many people believe these types of jobs don't require much labor they actually require some of the toughest skills that we don't often discuss emotional labor Each day these employees must hold back their emotions keep their cool and avoid getting upset But what's the true cost of this emotional work From a humanist and feminist perspective Hochschild describes the toll this process of estrangement has on our personal feelings and its role in becoming an occupational hazard in one third of America's workforce As you read you'll learn how emotional labor is used as currency in today's society and why women find their jobs more taxing than men Do you want more free book summaries like this Download our app for free at <https://www.QuickRead.com> App and get access to hundreds of free book and audiobook summaries **DISCLAIMER** This book summary is meant as a preview and not a replacement for the original work If you like this summary please consider purchasing the original book to get the full experience as the original author intended it to be If you are the original author of any book on QuickRead and want us to remove it please contact us at hello@quickread.com **The Managed Heart**, 2003

The Managed Heart, 2003 Summary of The Managed Heart - [Review Keypoints and Take-aways] PenZen Summaries, 2022-10-20 The summary of The Managed Heart Commercialization of Human Feeling presented here include a

short review of the book at the start followed by quick overview of main points and a list of important take aways at the end of the summary The Summary of The seminal sociological text that presented the idea of emotional labour was published in 1983 and given the title The Managed Heart These flashes of insight demonstrate how we can manipulate our feelings to our benefit in social and professional settings They also shed light on the dangers and repercussions associated with this method of self management The Managed Heart summary includes the key points and important takeaways from the book The Managed Heart by Arlie Russell Hochschild Disclaimer 1 This summary is meant to preview and not to substitute the original book 2 We recommend for in depth study purchase the excellent original book 3 In this summary key points are rewritten and recreated and no part text is directly taken or copied from original book 4 If original author publisher wants us to remove this summary please contact us at support mocktime com Handbook of the Sociology of Emotions Jan E.

Stets,Jonathan H. Turner,2007-10-10 Since the 1970s the study of emotions moved to the forefront of sociological analysis This book brings the reader up to date on the theory and research that have proliferated in the analysis of human emotions The first section of the book addresses the classification the neurological underpinnings and the effect of gender on emotions The second reviews sociological theories of emotion Section three covers theory and research on specific emotions love envy empathy anger grief etc The final section shows how the study of emotions adds new insight into other subfields of sociology the workplace health and more *Reseña de "The Managed Heart: Commercialization of Human Feeling"* DeArlie R.

Hochschild Elias Inácio de Moraes,2002 *Last Best Gifts* Kieran Healy,2010-08-15 More than any other altruistic gesture blood and organ donation exemplifies the true spirit of self sacrifice Donors literally give of themselves for no reward so that the life of an individual often anonymous may be spared But as the demand for blood and organs has grown the value of a system that depends solely on gifts has been called into question and the possibility has surfaced that donors might be supplemented or replaced by paid suppliers Last Best Gifts offers a fresh perspective on this ethical dilemma by examining the social organization of blood and organ donation in Europe and the United States Gifts of blood and organs are not given everywhere in the same way or to the same extent contrasts that allow Kieran Healy to uncover the pivotal role that institutions play in fashioning the contexts for donations Procurement organizations he shows sustain altruism by providing opportunities to give and by producing public accounts of what giving means In the end Healy suggests successful systems rest on the fairness of the exchange rather than the purity of a donor s altruism or the size of a financial incentive

Emotion, Social Theory, and Social Structure J. M. Barbalet,2001-09-06 Emotion Social Theory and Social Structure takes sociology in a new direction It examines key aspects of social structure by using a fresh understanding of emotions categories Through that synthesis emerge new perspectives on rationality class structure social action conformity basic rights and social change As well as giving an innovative view of social processes J M Barbalet s study also reveals unappreciated aspects of emotions by considering fear resentment vengefulness shame and confidence in the context of social structure While much

has been written on the social consequences of excessive or pathological emotions this book demonstrates the centrality of emotions to routine operations of social interaction Dr Barbalet also re evaluates the nature of social theory for once the importance of emotions to social processes becomes clear the intellectual constitution of sociology and therefore its history must be rethought

The Human Side of Leadership Rick Ginsberg, Timothy Gray Davies, 2007-07-30 Despite the ubiquitous nature of emotions as part of the human psyche the emotional side of leadership is largely ignored in formal and informal training of managers often resulting in miscommunication and contributing to stress in the workplace Though concepts such as emotional intelligence have entered the mainstream they are often marginalized in managerial practice This book argues that without acknowledging the powerful influence of emotions your own as well as others managers are doomed to fail in their interactions with employees peers and bosses and ultimately in their ability to manage and lead effectively Ginsberg and Davies draw from primary research including interviews with managers in a variety of settings to introduce readers to the emotional side of leadership and demonstrate its positive effects on individual and organizational performance They present practical tools for honing emotional navigation skills and applying them toward decision making problem solving communication feedback and performance improvement Any management decision that involves people in other words any management decision has an emotional component Given the ubiquitous nature of emotions as part of the human psyche one would expect leaders and managers to be well trained and equipped to deal with emotions in the workplace On the contrary the emotional side of being a leader is largely ignored in formal and informal training programs often resulting in miscommunication between managers and their employees and contributing to workplace stress Though concepts such as emotional intelligence have entered the mainstream systematic development of skills in managing emotions in the workplace have yet to emerge and are often relegated to the touchy feely end of the spectrum This book argues that without acknowledging the powerful influence of emotions their own as well as others managers are doomed to fail in their interactions with employees peers and bosses and ultimately in their ability to manage and lead effectively Ginsberg and Davies draw from primary research including interviews with managers in a variety of settings to introduce readers to the emotional side of leadership and demonstrate its positive effects on individual and organizational performance They present practical tools for honing emotional navigation skills and applying them toward decision making problem solving communication feedback and performance improvement

Classical and Contemporary Sociological Theory Scott Appelrouth, Laura Desfor Edles, 2008 A unique hybrid of text and readings this book combines the major writings of sociology's core classical and contemporary theorists with an historical as well as theoretical framework for understanding them Laura Desfor Edles and Scott Appelrouth provide not just a biographical and theoretical summary of each theorist reading but an overarching scaffolding which students can use to examine compare and contrast each theorist's major themes and concepts No other theory text combines such student friendly explanation and analysis with original theoretical works Key features

include Pedagogical devices and visual aids charts figures and photographs to help summarize key concepts illuminate complex ideas and provoke student interest Chapters on well known figures such as Marx Weber Durkheim Parsons and Foucault as well as an in depth discussion of lesser known voices such as Charlotte Perkins Gilman WEB Du Bois and Leslie Sklair Photos of not only the theorists but of the historical milieu from which the theories arose as well as a glossary at the back

The Managed Body Chris Bobel, 2018-10-19 The Managed Body productively complicates menstrual hygiene management MHM a growing social movement to support menstruating girls in the Global South Bobel offers an invested critique of the complicated discourses of MHM including its conceptual and practical links with the Water Sanitation and Hygiene WASH development sector human rights and the girling of development Drawing on analysis of in depth interviews participant observations and the digital materials of NGOs and social businesses Bobel shows how MHM frames problems and solutions to capture attention and direct resources to this highly tabooed topic She asserts that MHM organizations often inadvertently rely upon weak evidence and spectacularized representations to make the claim of a hygienic crisis that authorizes rescue And she argues the largely product based solutions that follow fail to challenge the social construction of the menstrual body as dirty and in need of concealment While cast as fundamental to preserving girls dignity MHM prioritizes technological fixes that teach girls to discipline their developing bodies vis a vis consumer culture a move that actually accommodates more than it resists the core problem of menstrual stigma

The History of Emotions Jan Plamper, 2015-01-22 The history of emotions is one of the fastest growing fields in current historical debate and this is the first book length introduction to the field synthesizing the current research and offering direction for future study The History of Emotions is organized around the debate between social constructivist and universalist theories of emotion that has shaped most emotions research in a variety of disciplines for more than a hundred years social constructivists believe that emotions are largely learned and subject to historical change while universalists insist on the timelessness and pan culturalism of emotions In historicizing and problematizing this binary Jan Plamper opens emotions research beyond constructivism and universalism he also maps a vast terrain of thought about feelings in anthropology philosophy sociology linguistics art history political science the life sciences from nineteenth century experimental psychology to the latest affective neuroscience and history from ancient times to the present day

On the Origins of Human Emotions Jonathan Turner, 2000-06-01 Language and culture are often seen as unique characteristics of human beings In this book the author argues that our ability to use a wide array of emotions evolved long before spoken language and in fact constituted a preadaptation for the speech and culture that developed among later hominids Long before humans could speak with words they communicated through body language their emotional dispositions and it is the neurological wiring of the brain for these emotional languages that represented the key evolutionary breakthrough for our species How did natural selection work on the basic ape anatomy and neuroanatomy to create the hominid line The author suggests that what distinguished our

ancestors from other apes was the development of an increased capacity for sociality and organization crucial for survival on the African savanna. All apes display a propensity for weak ties, individualism, mobility, and autonomy that was and is today useful in arboreal and woodland habitats but served them poorly when our ancestors began to move onto the African plain during the late Miocene. The challenge for natural selection was to enhance traits in the species that would foster the social ties necessary for survival in the new environment. The author suggests that the result was a development of certain areas of the primate brain that encouraged strong emotional ties, allowing our ancestors to build higher levels of social solidarity. Our basic neurological wiring continues to reflect this adaptive development. From a sociological perspective that is informed by evolutionary biology, primatology, and neurology, the book examines the current neurological bases of our emotional repertoire and their implications for our social actions. **The Individual After Modernity** Mira Marody, 2020-10-29

Moving beyond the individualisation paradigm in sociological theory, this book develops an approach to the analysis of human activities and the social phenomena produced by them that centres on the processes that generate coordinated behaviours among individuals. Emphasising the relational and processual character of social phenomena as well as the importance of a broader cultural and historical context for analysing them, the author questions the view of contemporary society that sees individuals acting in a context in which social bonds are dissolving and unveils the rationale hidden behind the chaos of everyday activities. Through an analysis of the continued importance of cooperation and the consequent emergence in society of various kinds of communities, this volume examines the changing character of social ties. An overview of transformation of social bonds and the intensification of mutual influences among individuals as they seek to address social dilemmas in new contexts. *The Individual after Modernity* will appeal to social scientists with interests in social theory. *International Handbook of Chinese Families* Chan Kwok-bun, 2012-12-09

Families are the cornerstone of Chinese society whether in mainland China, in Taiwan, Hong Kong, Macao, Singapore, Malaysia, or in the Chinese diaspora. The world over, *Handbook of the Chinese Family* provides an overview of economics, politics, race, ethnicity, and culture within and external to the Chinese family as a social institution. While simultaneously evaluating its own methodological tools, this book will set current knowledge in the context of what has been previously studied as well as future research directions. It will examine inter-family relationships and politics as well as childrearing, education, and family economics to provide a rounded and in-depth view. *The Palgrave Handbook of the History of Human Sciences* David McCallum, 2022-08-27

The Palgrave Handbook of the History of Human Sciences offers a uniquely comprehensive and global overview of the evolution of ideas, concepts, and policies within the human sciences. Drawn from histories of the social and psychological sciences, anthropology, the history and philosophy of science, and the history of ideas, this collection analyses the health and welfare of populations, evidence of the changing nature of our local communities, cities, societies, or global movements, and studies the way our humanness or human nature undergoes shifts because of broader technological shifts or patterns of living. This Handbook serves as an

authoritative reference to a vast source of representative scholarly work in interdisciplinary fields a means of understanding patterns of social change and the conduct of institutions as well as the histories of these ways of knowing probe the contexts circumstances and conditions which underpin continuity and change in the way we count analyse and understand ourselves in our different social worlds It reflects a critical scholarly interest in both traditional and emerging concerns on the relations between the biological and social sciences and between these and changes and continuities in societies and conducts as 21st century research moves into new intellectual and geographic territories more diverse fields and global problematics

Human Services as Complex Organizations Yeheskel Hasenfeld, 2010 This new edition looks at the many recent changes in the arena of Human Services Organizations

The Enigmatic Realm of **The Managed Heart Commercialization Of Human Feeling**: Unleashing the Language is Inner Magic

In a fast-paced digital era where connections and knowledge intertwine, the enigmatic realm of language reveals its inherent magic. Its capacity to stir emotions, ignite contemplation, and catalyze profound transformations is nothing in short supply of extraordinary. Within the captivating pages of **The Managed Heart Commercialization Of Human Feeling** a literary masterpiece penned by a renowned author, readers embark on a transformative journey, unlocking the secrets and untapped potential embedded within each word. In this evaluation, we shall explore the book's core themes, assess its distinct writing style, and delve into its lasting affect the hearts and minds of people who partake in its reading experience.

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