TECHNOLOGY MANAGEMENT

Developing and
Implementing
Effective Licensing
Programs

ROBERT C. MEGANTZ

Technology Management Developing And Implementing Effective Technology Licensing Programs

VINOD V. SOPLE

Technology Management Developing And Implementing Effective Technology Licensing Programs:

Technology Management Robert C. Megantz,2002-03-25 Licensing is an important source of revenue especially in technology driven industries This book takes inventors and corporate managers from original idea to final deal *NASA Tech Briefs* ,2002 **Research Handbook on Intellectual Property Licensing** Jacques de Werra,2013-01-01 Transactions involving intellectual property whether by way of out and out assignment or by one of the myriad variants of licensing which are possible are really really important they help the world of business go round But such transactions can be complex with things like national rules preventing alienation getting in the way of bargains people wish to make So it is quite astonishing how sparse the literature on the subject is particularly literature taking a comparative view This book is perhaps the very first of its kind taking as it does perspectives from the major legal systems of the world Moreover its distinguished authors have not written in a technical or abstruse way as academics and some judges can all too easily do Far from it This book is readable and anyone concerned with intellectual property licensing should read it and will find it a pleasure to do so They will also learn a lot about some of the pitfalls and bear traps to be found around the world At UCL we have recognised the importance of this subject This book will be on our students reading list The Rt Hon Sir Robin Jacob UCL Faculty of Laws UK IP licensing underpins the information economy This impressive book brings together leading academic lawyers and practitioners from a range of key jurisdictions to explore a number of major current issues The book is both thoughtful and practical and it is not afraid to call for greater harmonization of IP licensing law It is a must have for all those involved in the field Simon Stokes Blake Lapthorn This Research Handbook provides a valuable mix of practical and theoretical perspectives on IP licensing and will serve as a reference resource for scholars and practitioners in this field of study Francesco Parisi University of Minnesota US and University of Bologna Italy The Handbook brings together a unique collection of world renowned experts providing detailed discussion in every chapter The brilliance of this collective work is found in its broad two dimensional focus beyond patents to all key IP assets on the one hand and country specific discussion for key regions around the world on the other Whether read cover to cover as a compilation of current best practice or used as a true reference guide the Research Handbook on Intellectual Property Licensing is a must have for anyone seeking to capture value from intangible assets From the foreword by James E Malackowski The Research Handbook on Intellectual Property Licensing explores the complexities of intellectual property licensing law from a comparative perspective through the opinions of leading experts This major research tool analyses the features of specific types of licensing agreements and also addresses other practical issues which apply across different types of licensing transactions such as the treatment of licensing in bankruptcy and the use of arbitration for solving licensing disputes The Handbook ultimately provides a scholarly contribution to the development of global intellectual property licensing policies Including transversal and comparative analysis this Handbook will appeal to intellectual property licensing practitioners lawyers and intellectual property and

contract law academics   A Companion to the Philosophy of Technology Jan Kyrre Berg Olsen,Stig Andur Pedersen,Vincent F. Hendricks,2012-10-01 Drawing on essays from leading international and multi disciplinary scholars A Companion to the Philosophy of Technology is the first comprehensive and authoritative reference source to cover the key issues of technology s impact on society and our lives Presents the first complete authoritative reference work in the field Organized thematically for use both as a full introduction to the field or an encyclopedic reference Draws on original essays from leading interdisciplinary scholars Features the most up to date and cutting edge research in the interdisciplinary fields of philosophy technology and their broader intellectual environments   **Intellectual Property Deskbook for the Business Lawyer** Sharon K. Sandeen,2007 The Intellectual Property Deskbook is intended to serve as the business lawyer s starting point for issue identification perspective and resources in dealing with intellectual property issues and assets whether in the context of structuring and consummating transactions or in the day to day counseling of clients It is specifically designed to become the go to reference for beginning the analysis refreshing the memory or seeking direction for in depth research on the wide range of IP related issues   **Intellectual Property Assets in Mergers and Acquisitions** Lanning G. Bryer,Melvin Simensky,2002-10-01 An up to date and in depth examination of intellectual property issues in mergers and acquisitions In mergers and acquisitions intellectual property assets can be especially difficult to accurately value most notably in rapidly evolving high tech industries Understanding the factors that create value in intellectual property assets and the part such assets play in both domestic and international mergers is vitally important to anyone involved in the merger and acquisition process This book provides an overview of the intellectual property landscape in mergers and acquisitions and thoroughly covers important topics from financial and accounting concerns to due diligence and transfer issues Bringing together some of the leading economists valuation experts lawyers and accountants in the area of intellectual property this helpful guide acts as an advisor to business professionals and their counsel who need answers for intellectual property questions The valuation methods presented here are simple and don t require a background in finance Whether you re a manager or executive an accountant or an appraiser Intellectual Property Assets in Mergers and Acquisitions offers all the expert help you need to better understand the issues and the risks in intellectual property assets in mergers and acquisitions   **New Applications in IT Standards: Developments and Progress** Jakobs, Kai,2010-01-31 Provides essential research on developing teaching and implementing standards in global organizations and institutions   *Science, technology and innovation policies for inclusive growth in Africa : human skills development and country cases* LIT Verlag,2020-01-01 The volume analyses major strategic and policy issues How to make Science Technology and Innovation STI Policies relevant for inclusive growth strategies in Africa so that socio economic transformation strategies will take off The first part discusses the issues of human skills development as part of STI policies based on visions strategic plans and country cases for Cameroon Nigeria and Mauritania The second part looks at STI Policies for Economic Transformation focussing on country case studies

for Egypt and Tunisia A third part presents book reviews and book notes *Information Security and Ethics: Concepts, Methodologies, Tools, and Applications* Nemati, Hamid,2007-09-30 Presents theories and models associated with information privacy and safeguard practices to help anchor and guide the development of technologies standards and best practices Provides recent comprehensive coverage of all issues related to information security and ethics as well as the opportunities future challenges and emerging trends related to this subject **Value Creation in the Pharmaceutical Industry** Alexander Schuhmacher,Markus Hinder,Oliver Gassmann,2016-01-19 This practical guide for advanced students and decision makers in the pharma and biotech industry presents key success factors in R D along with value creators in pharmaceutical innovation A team of editors and authors with extensive experience in academia and industry and at some of the most prestigious business schools in Europe discusses in detail the innovation process in pharma as well as common and new research and innovation strategies In doing so they cover collaboration and partnerships open innovation biopharmaceuticals translational medicine good manufacturing practice regulatory affairs and portfolio management Each chapter covers controversial aspects of recent developments in the pharmaceutical industry with the aim of stimulating productive debates on the most effective and efficient innovation processes A must have for young professionals and MBA students preparing to enter R D in pharma or biotech as well as for students on a combined BA biomedical and natural sciences program *Risk-sharing in the Pharmaceutical Industry* Gerrit Reepmeyer,2006-02-25 The productivity in pharmaceutical research and development faces intense pres sure R D expenditures of the major US and European companies have topped US 33 billion in 2003 compared to around US 13 billion just a decade ago At the same time the number of new drug approvals has dropped from 53 in 1996 to only 35 in 2003 Moreover the protraction of clinical trials has significantly reduced the effective time of patent protection The consequences are devastating Monopoly profits have started to decline and the average costs per new drug have reached a re cord level of close to US 1 billion today As a result any failure of a new sub stance in the R D process can lead to considerable losses and the risks of introduc ing a new drug to the market have grown tremendously Particularly if a company is highly dependent on just a handful of mega selling blockbuster drugs the risks can be even greater For example Pfizer generated about 90% of its worldwide revenues in 2002 with just 8 products Any shortfall of a promising late stage drug candidate would have left Pfizer with a gaping hole in its product portfolio In order to deal with these risks many pharmaceutical companies have started to organize their R D in partnership In fact more than 600 alliances in pharmaceutical R D are signed every year How to License Technology Robert C. Megantz,1996-06-22 In today s volatile fragmented technology marketplace licensing is fast becoming the intellectual property strategy of choice It affords owners a viable means of maximizing revenue while providing borrowers with cost effective relatively risk free access to the intellectual property of others But whether licensing in or licensing out the process is a complex one involving among other things extensive market research identifying prospects to sell or buy intellectual

property negotiating the best possible deal and successfully managing the relationship Until now there have been no how to guides offering clear advice and guidance through the entire licensing process Focusing on the special needs of technology based industries How to License Technology arms readers with a total blueprint for developing and implementing effective technology licensing programs Written in a practical down to earth style and using numerous real life case studies to illustrate how licensing works in various settings it takes readers from idea to deal in eight easy to understand steps How to License Technology thoroughly explains the various licensing options now available and covers all practical aspects of the licensing process **Information Communication Technologies: Concepts, Methodologies, Tools, and Applications** Van Slyke, Craig,2008-04-30 The rapid development of information communication technologies ICTs is having a profound impact across numerous aspects of social economic and cultural activity worldwide and keeping pace with the associated effects implications opportunities and pitfalls has been challenging to researchers in diverse realms ranging from education to competitive intelligence **Energy and Water Development Appropriations for Fiscal Year 1991: Department of the Army** United States. Congress. Senate. Committee on Appropriations. Subcommittee on Energy and Water Development,1990 Directory of Federal Technology Transfer Federal Coordinating Council for Science, Engineering, and Technology,1977 *Energy and Water Development Appropriations for Fiscal Year 1991* United States. Congress. Senate. Committee on Appropriations. Subcommittee on Energy and Water Development,1990 Leading Pharmaceutical Innovation Oliver Gassmann,Alexander Schuhmacher,Max von Zedtwitz,Gerrit Reepmeyer,2018-05-10 Pharmaceutical giants have been doubling their investments in drug development only to see new drug approvals to remain constant for the past decade This book investigates and highlights a set of proactive strategies aimed at generating sustainable competitive advantage for its protagonists based on value generating business practices We focus on three sources of pharmaceutical innovation new management methods in the drug development pipeline new technologies as enablers for cutting edge R D and new forms of internationalisation such as outside in innovation in the early phases of R D MANAGING INTELLECTUAL PROPERTY VINOD V. SOPLE,2016-06-22 The book now in its fifth edition offers a comprehensive treatment of Intellectual Property concepts and their applications in Indian industry It provides a strategic framework for IP management leading to competitive advantage for a business enterprise Besides explaining the conceptual framework and practices of IP management the book discusses IP as a strategic tool its commercial exploitation and strategies for risk management of IP Web based material comprising chapter wise PowerPoint Presentations PPTs and Multiple Choice Questions is available at www phindia com sople This book is primarily intended as a text for postgraduate students of management students of engineering and those who are pursuing certificate postgraduate diploma or degree courses in IPR In addition professionals and corporate decision makers should find the text valuable NEW TO THE FIFTH EDITION A new chapter has been introduced on Filing Patent Applications Numerous sections such as clinical research regulations planned

purification combination therapy alternate delivery trade dress trademark protection trademark caution notice comparative advertising and trademark violation contributory and vicarious infringement two statutes for farmers rights incremental innovation piracy in fashion design patentable or not patentable biotech inventions have now been incorporated in the respective chapters More cases caselets have been introduced in the present edition KEY FEATURES Discusses IPs such as Patents Copyrights Trademarks Trade Secrets Designs Semiconductor Circuit Layouts and Geographical Indications etc Practices issues of IPRs in Cyber Space Fashion Design Biotechnology and Pharmaceutical industry Classifies systems in practice for various IPs Provides IPRs legal provision in Indian context Includes a comprehensive glossary of important terms Encloses CD ROM containing Intellectual Property Rights laws in India as per the latest amendments   Enterprise Development in SMEs and Entrepreneurial Firms: Dynamic Processes Ndubisi, Nelson Oly,Nwankwo, Sonny,2013-02-28 In order to increase the economic opportunities available enterprise development plays a crucial role in the progression of socio economic development for small and medium enterprises Enterprise Development in SMEs and Entrepreneurial Firms Dynamic Processes explores the process of enterprise development and its reconstruction of entrepreneurial identities critical competencies as well as market turnaround for SMEs This book aims to be a critical resource in the understanding of enterprise strategies adopted and lessons learned for management development It is a successful resource for students researchers and professionals interested in the growth SMEs   Energy and Water Development Appropriations for 1996: Department of Energy fiscal year 1996 budget justifications United States. Congress. House. Committee on Appropriations. Subcommittee on Energy and Water Development,1995

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