



INTERNATIONAL SERIES IN  
EXPERIMENTAL SOCIAL PSYCHOLOGY

# *Social Dilemmas*

THEORETICAL ISSUES AND RESEARCH FINDINGS

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# Social Dilemmas Theoretical Issues And Research Findings

**Jin-Ying Zhang**



## **Social Dilemmas Theoretical Issues And Research Findings:**

*Social Dilemmas* Wim Liebrand, David Messick, Henk Wilke, 2015-07-01 This book describes the advances and insights made by social scientists from around the world into the understanding and resolution of social dilemmas Each chapter discusses its own research findings against the background of a more comprehensive view of social dilemmas

**Frontiers in Social Dilemmas Research** Wim B.G. Liebrand, David M. Messick, 2012-12-06 Social dilemmas are situations in which individuals groups or nations face a choice between their own short term interests and the longer term interests of all parties involved including themselves As a consequence in the end they all regret the way they have acted Examples of social dilemmas are easy to find depletion of vital resources arms races over production of hazardous substances and environmental pollutants information hoarding and the failure to provide and maintain public goods Understanding the dynamics of social dilemmas constitutes a major challenge One prominent feature that distinguishes this book is the focus on computer simulations as a methodology for the exploration of the dynamic interplay of individual level processes and aggregate outcomes

**Resolving Social Dilemmas** Margaret Foddy, Michael Smithson, Sherry Schneider, Michael A. Hogg, 2013-05-13 This book presents an accessible and state of the art survey of current research on social dilemmas A social dilemma arises when actions that are justifiable in terms of individual rationality e.g. over harvesting resources or using private instead of public transportation threaten the common good and in the long run the individual's own self interest as well The study of social dilemmas has important links with many areas in psychology as well as with cognate disciplines such as risk analysis environmental science political science and economics Accordingly the book should appeal not only to psychologists but also to a wider audience of scholars and researchers Contributors include both established authorities and recent innovators and the organization and contents of the book reflect the most recent trends in this exciting area Increased attention is given to modeling dynamics and processes in social dilemmas and greater emphasis placed on exploring structural solutions to dilemmas New findings and theoretical developments regarding group and inter group processes are highlighted and a move is made away from a heavy reliance on laboratory experiments and game theory to field studies and real world applications A scholarly prospective chapter at the beginning and an integrative concluding chapter provide useful overviews of the area and the contributions to the book

**Cooperation in Modern Society** Anders Biel, Mark Snyder, Tom R. Tyler, Mark Van Vugt, 2012-12-06 Why do so many people volunteer to help others in need in society today What makes people give up the convenience of driving their car to benefit a better environment And why are citizens in general quite prepared to pay taxes to ensure adequate health care and support for the elderly and unemployed These are examples of a more fundamental question addressed in this book why do people cooperate for the welfare of their community state or organization Cooperation in Modern Society is a unique collection of contributions from internationally reputed scholars across the social sciences

**Theories of Communication Networks** Peter R. Monge, Noshir Contractor, 2003-03-27

Theories of Communication Networks presents solutions to all five problems The authors develop a multi theoretical model that relates different social science theories with different network properties This model is multilevel providing a network decomposition that applies the various social theories to all network levels individuals dyads triples groups and the entire network The book then establishes a model from the perspective of complex adaptive systems and demonstrates how to use Blanche an agent based network computer simulation environment to generate and test network theories and hypotheses It presents recent developments in network statistical analysis the p family which provides a basis for valid multilevel statistical inferences regarding networks Finally it shows how to relate communication networks to other networks thus providing the basis in conjunction with computer simulations to study the emergence of dynamic organizational networks **Elsevier's**

**Dictionary of Psychological Theories** J.E. Roedelein, 2006-01-19 In attempting to understand and explain various behaviour events and phenomena in their field psychologists have developed and enunciated an enormous number of best guesses or theories concerning the phenomenon in question Such theories involve speculations and statements that range on a potency continuum from strong to weak The term theory itself has been conceived of in various ways in the psychological literature In the present dictionary the strategy of lumping together all the various traditional descriptive labels regarding psychologists best guesses under the single descriptive term theory has been adopted The descriptive labels of principle law theory model paradigm effect hypothesis and doctrine are attached to many of the entries and all such descriptive labels are subsumed under the umbrella term theory The title of this dictionary emphasizes the term theory implying both strong and weak best guesses and is a way of indication overall the contents of this comprehensive dictionary in a parsimonious and felicitous fashion The dictionary will contain approximately 2 000 terms covering the origination development and evolution of various psychological concepts as well as the historical definition analysis and criticisms of psychological concepts Terms and definitions are in English Contains over 2 000 terms covering the origination development and evolution of various psychological concepts Covers a wide span of theories from auditory cognitive tactile and visual to humor and imagery An essential resource for psychologists needing a single source quick reference **The New Geo-Governance** Gilles

Paquet, 2005-07-12 Over the last few decades the Westphalian nation state has lost its hegemonic position in the system of geo governance A dispersive revolution has led to the emergence of powerful newly networked business organizations new subsidiary focused governments and increasingly virtual elective and malleable communities This in turn has led to the crystallization of distributed governance regimes based on a wider variety of more fluid and always evolving groups of stakeholders In The New Geo Governance Gilles Paquet develops a general conceptual framework to deal with the new evolving reality of global governance He uses this framework to critically examine the evolving territorial governance hemispheric governance meso innovation systems smart city regions and tackles the more complex governance challenges raised by sustainability and common property resources like oceans Paquet further explores the implications of this emerging

polycentric geo governance on the new forms of stewardship and its impact on citizenship federalism and other technologies of coordination and reflects on the sort of subversive bricolage required if the missing mechanisms for effective coordination are to be put in place The New Geo Governance will be of great interest to students and scholars interested in governance organizational design international affairs and political studies Published in English *Emerging Media* Xigen Li,2015-12-07 Emerging Media provides an understanding of media use in the expanding digital age and fills the void of existing literature in exploring the emerging new media use as a dynamic communication process in cyberspace It addresses emerging media dynamics during the second decade of online communication the Web 2 0 era after Mosaic and Netscape The current status of emerging media development calls for extended exploration of how emerging media are used in different patterns and contexts and this volume answers that call it is a comprehensive examination of emerging media evolution and concurrent social interaction This collection Provides a comprehensive analysis of digital media use and online communication with empirical data Contains both theoretical and empirical studies which not only test communication and related theories in the age of digital media but also provide new insights into important issues in digital media use and online communication with significant theoretical advances Spotlights studies that use a variety of research methods and approaches including surveys content analysis and experiments This volume will be invaluable to researchers of communication and new media and will serve advanced undergraduate and graduate students studying media and digital communication With an international scope it appeals to readers around the world in all areas that utilize new media technologies **Designing for Society** Nynke Tromp,Paul Hekkert,2018-12-27 Our globalised world is encountering problems on an unprecedented scale Many of the issues we face as societies extend beyond the borders of our nations Phenomena such as terrorism climate change immigration cybercrime and poverty can no longer be understood without considering the complex socio technical systems that support our way of living It is widely acknowledged that to contend with any of the pressing issues of our time we have to substantially adapt our lifestyles To adequately counteract the problems of our time we need interventions that help us actually adopt the behaviours that lead us toward a more sustainable and ethically just future In *Designing for Society* Nynke Tromp and Paul Hekkert provide a hands on tool for design professionals and students who wish to use design to counteract social issues Viewing the artefact as a unique means of facilitating behavioural change to realise social impact this book goes beyond the current trend of applying design thinking to enhancing public services and beyond the idea of the designer as a facilitator of localised social change **Environmental Psychology** Linda Steg,2019-01-22 The updated edition of the essential guide to environmental psychology Thoroughly revised and updated the second edition *Environmental Psychology An Introduction* offers an overview of the interplay between humans and their environments The text examines the influence of the environment on human experiences behaviour and well being and explores the factors influencing environmental behaviour and ways to encourage pro environmental behaviour The revised edition is a state of the art review of relevant

theories and research on each of these topics With contributions from an international panel of noted experts the text addresses a wealth of topics including the main research methods in environmental psychology effects of environmental stress emotional impacts and meanings of natural environment experience aesthetic appraisals of architecture how to measure environmental behaviour cognitive emotional and social factors explaining environmental behaviour effects and acceptability of strategies to promote pro environmental factors and much more This important book Discusses the environmental factors that threaten and promote human wellbeing Explores a wide range of factors influencing actions that affect environmental conditions Discusses the effects and acceptability of approaches that aim to encourage pro environmental behavior Presents research results conducted in different regions in the world Contains contributions from noted experts Written for scholars and practitioners in the field the revised edition of Environmental Psychology offers a comprehensive review of the most recent research available in environmental psychology

**Social Agency** Wojciech W. Gasparski, 2018-04-17 Praxiology deals with doing and working from the point of view of effectiveness It has three components analysis of concepts involving purposive actions critique of models of action from the viewpoint of efficiency and normative advisory aspects in recommendations for increasing human efficiency This fourth volume of the Praxiology series is devoted to the very special topic of social agency It focuses on two important praxiological concepts rationality and preparation as preconditions for human action to be effective and efficient The question of efficiency was raised by Anatol Rapoport over three decades ago in his lecture to the audience at the Praxiological Seminar in Warsaw in 1961 Social Agency begins with an article written by this same famous scholar on the topic of decision theory Social Dilemmas A Historical Overview Social dilemmas is the subject of the first part of this volume a question related to studies on human action guided by two types of rationality individual and collective rationality The intersection of the two in which individuals meet collectives creates the situation in which social agency emerges generating dilemmatic circumstances for the actors involved The articles collected in the second part explore praxiological dimensions of education aimed toward the knowledge society because of knowledge possessed and produced by educated persons Chapters and contributors to volume 4 include Five Questions on the Research on Social Dilemmas by Marek K Mlicki Psychological Processes Underlying Cooperation in Social Dilemmas by Paul A M Van Lange and David M Messick Designing a System for Design Learning Designers and or Learners by Arne Collen Creating an Evolutionary Image of New Systems of Learning and Human Development by Janet A Khan and A Study Program Design in Retrospect by Stig C Holmberg Social Agency continues the trend of original research done in a little known but important area Social scientists policymakers and educators will benefit from this work

Working Together Amy Poteete, Marco A. Janssen, Elinor Ostrom, 2010-04-12 Advances in the social sciences have emerged through a variety of research methods field based research laboratory and field experiments and agent based models However which research method or approach is best suited to a particular inquiry is frequently debated and discussed Working Together

examines how different methods have promoted various theoretical developments related to collective action and the commons and demonstrates the importance of cross fertilization involving multimethod research across traditional boundaries The authors look at why cross fertilization is difficult to achieve and they show ways to overcome these challenges through collaboration The authors provide numerous examples of collaborative multimethod research related to collective action and the commons They examine the pros and cons of case studies meta analyses large N field research experiments and modeling and empirically grounded agent based models and they consider how these methods contribute to research on collective action for the management of natural resources Using their findings the authors outline a revised theory of collective action that includes three elements individual decision making microsituational conditions and features of the broader social ecological context Acknowledging the academic incentives that influence and constrain how research is conducted Working Together reworks the theory of collective action and offers practical solutions for researchers and students across a spectrum of disciplines

**Working Together** Amy R. Poteete, Marco Janssen, Elinor Ostrom, 2010-05-02

Advances in the social sciences have emerged through a variety of research methods field based research laboratory and field experiments and agent based models However which research method or approach is best suited to a particular inquiry is frequently debated and discussed Working Together examines how different methods have promoted various theoretical developments related to collective action and the commons and demonstrates the importance of cross fertilization involving multimethod research across traditional boundaries The authors look at why cross fertilization is difficult to achieve and they show ways to overcome these challenges through collaboration The authors provide numerous examples of collaborative multimethod research related to collective action and the commons They examine the pros and cons of case studies meta analyses large N field research experiments and modeling and empirically grounded agent based models and they consider how these methods contribute to research on collective action for the management of natural resources Using their findings the authors outline a revised theory of collective action that includes three elements individual decision making microsituational conditions and features of the broader social ecological context Acknowledging the academic incentives that influence and constrain how research is conducted Working Together reworks the theory of collective action and offers practical solutions for researchers and students across a spectrum of disciplines

*Knowledge, Power, and Participation in Environmental Policy Analysis* Rob Hoppe, 2018-01-16 This volume probes practical dilemmas and competing research perspectives in environmental policy analysis Scholars working in different fields research traditions societies and policy domains offer significant insights into the processes and consequences of environmental policy making Part 1 Coping with Boundaries describes present day conflict between experts and greater public participation in environmental policy It shows that the institutionalization of increasingly complex environmental problems has led to a conflict between technocracy and democracy Part 2 The Transnational Challenge examines modes of cooperation between grassroots movements scientists and

regional authorities in the United States and Canada These and other modes of cooperation laid the foundations for the Great Lakes Water Quality Agreement increased the effectiveness of air pollution treaties and increased climate change Part 3 Bio Hazards Policies and Paralysis deals with environmental problems closest to the everyday concerns of the public at large because they have immediate implications for food safety and other values Part 4 The Citizens Perspective focuses on citizen vis a vis environmental policy noting that in order to make policies work citizens must be willing and able to participate in policy making and cooperate in implementing environmental choices Part 5 Confronting Ordinary and Expert Knowledge explores opportunities and constraints affecting public participation in evaluation of science Part 6 Developments in Research Programming addresses such questions as whether scientists still have opportunities to do the research they want without being interrupted or disturbed by policy makers and other stakeholders Part 7 Policy Sciences Aspirations explores different avenues for improving environmental policy Volume twelve in the PSRA series should inspire further investigations of the relations among knowledge power and participation in environmental policy It will be of timely interest to environmentalists policy makers scholars and the general public

**Participation in Environmental Organizations** Benno Torgler, Maria A. Garcia-Valiñas, Alison Macintyre, 2010-07-02 This book analyzes the determinants of environmental participation and its consequences in different parts of the world focusing on whose values are forwarded through voluntary activities and how far voluntary participation is representative

**Games and Human Behavior** David V. Budescu, Ido Erev, Rami Zwick, 2019-06-13 Human behavior often violates the predictions of rational choice theory This realization has caused many social psychologists and experimental economists to attempt to develop an experimentally based variant of game theory as an alternative descriptive model The impetus for this book is the interest in the development of such a theory that combines elements from both disciplines and appeals to both The editors have brought together leading researchers in the fields of experimental economics behavioral game theory and social dilemmas to engage in constructive dialogue across disciplinary boundaries This book offers a comprehensive overview of the new insights into the motivation of human behavior under a variety of naturally or artificially induced incentive structures that are emerging from their work Amnon Rapoport a pioneer and leader in experimental study and quantitative modeling of human decisions in social and interactive contexts is honored

**The Cognitive Neurosciences, sixth edition** David Poeppel, George R. Mangun, Michael S. Gazzaniga, 2020-04-21 The sixth edition of the foundational reference on cognitive neuroscience with entirely new material that covers the latest research experimental approaches and measurement methodologies Each edition of this classic reference has proved to be a benchmark in the developing field of cognitive neuroscience The sixth edition of The Cognitive Neurosciences continues to chart new directions in the study of the biological underpinnings of complex cognition the relationship between the structural and physiological mechanisms of the nervous system and the psychological reality of the mind It offers entirely new material reflecting recent advances in the field covering the latest research experimental



approaches and measurement methodologies This sixth edition treats such foundational topics as memory attention and language as well as other areas including computational models of cognition reward and decision making social neuroscience scientific ethics and methods advances Over the last twenty five years the cognitive neurosciences have seen the development of sophisticated tools and methods including computational approaches that generate enormous data sets This volume deploys these exciting new instruments but also emphasizes the value of theory behavior observation and other time tested scientific habits Section editors Sarah Jayne Blakemore and Ulman Lindenberger Kalanit Grill Spector and Maria Chait Tom s Ryan and Charan Ranganath Sabine Kastner and Steven Luck Stanislas Dehaene and Josh McDermott Rich Ivry and John Krakauer Daphna Shohamy and Wolfram Schultz Danielle Bassett and Nikolaus Kriegeskorte Marina Bedny and Alfonso Caramazza Liina Pykkönen and Karen Emmorey Mauricio Delgado and Elizabeth Phelps Anjan Chatterjee and Adina Roskies

Group Process, Group Decision, Group Action 2/E Baron, Robert, Kerr, Norbert, 2003-03-01 This Open University text part of the Mapping Social Psychology series examines the processes involved when a group of people make a decision or take action together

**Psychology of Reasoning** Ken Manktelow, Man Cheung Chung, 2004-09-02 This collection brings together a set of specially commissioned chapters from leading international researchers in the psychology of reasoning Its purpose is to explore the historical philosophical and theoretical implications of the development of this field Taking the unusual approach of engaging not only with empirical data but also with the ideas and concepts underpinning the psychology of reasoning this volume has important implications both for psychologists and other students of cognition including philosophers Sub fields covered include mental logic mental models rational analysis social judgement theory game theory and evolutionary theory There are also specific chapters dedicated to the history of syllogistic reasoning the psychology of reasoning as it operates in scientific theory and practice Brunswickian approaches to reasoning and task environments and the implications of Popper s philosophy for models of behaviour testing This cross disciplinary dialogue and the range of material covered makes this an invaluable reference for students and researchers into the psychology and philosophy of reasoning

General Equilibrium Frank Hahn, Fabio Petri, 2003-09-02 In recent years certain leading figures in the world of economics have called the usefulness of general equilibrium theory into question This superb new book brings together leading economic theorists with important contributions to the ongoing debate General equilibrium theorists including Michio Morishima Michael Magill and Martine Quinzii debate strengths weaknesses and possible futures with leading thinkers such as Herb Gintis Pierangelo Garegnani and Duncan Foley who seek to explain the rejection of general equilibrium Uniquely none of the contributors portray general equilibrium theory as the perfect guide to market economies actual behaviour but rather illustrate that there is insufficient acquaintance with existing alternatives and that general equilibrium theory is often used as an ideal benchmark

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