

# Senior scientist Yi Shouliang leaves US Department of Energy for China

Yi leaves the University of Pittsburgh after less than 12 months for new academic role amid escalating China-US tensions

Reading Time: **3 minutes**



# Smart Business China What To Expect What To Do When Doing Business With Chinese

**Lauren Gardner**



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*Doing Business in China* Giles Chance, 2022-12-20 Extensively revised the fifth edition of this successful textbook offers a practical framework for approaching and carrying out business in China Building on the strengths of the previous editions and on the 30 year China business experience of the author the book provides a guide to market entry managing operations and marketing in this unique social and cultural environment including Why foreign businesses in China need to understand and interact with government in China both central and local and how best to do this New and revised case studies including case studies on successful companies entering and operating in China such as Volkswagen Hermes Honeywell and Diageo An in depth focus on internet marketing in China Choosing business partners and negotiating Dos and don'ts Updated to include information on new government policy on trade partnerships commercial law and anti corruption drives the fifth edition of *Doing Business in China* will continue to be the preferred text for international students of Chinese business and management studies and for practitioners with an eye on China

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*Selling to China* Ker D. Gibbs, 2023-06-26 This book authored by the head of the American Chamber of Commerce in Shanghai during the US China trade war is a sobering look at the realities of the intermeshed nature of the Chinese and American economies at a time of increasing political tension Foreign companies are caught in the middle between compliance with US laws and policies versus doing what's required to have support in China and access to the world's largest growth market Opportunities still exist but this is a dangerous and complicated time This book will be of interest to professionals economists and scholars of US China relations *Future of the World Trade Organization*

United States. Congress. House. Committee on Ways and Means, 2001 **Rethinking Chinese**

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