

THE ART of PERSUASION

LA CASCE AND BELANGER

HOW
TO WRITE
EFFECTIVELY
ABOUT
ALMOST
ANYTHING

The Art Of Persuasion How To Write Effectively About Almost Anything

Shannon Burns



The Art Of Persuasion How To Write Effectively About Almost Anything:

The Art of Persuasion: how to Write Effectively about Almost Anything Steward La Casce, Terry Belanger, 1972 The Winning Brief: 100 Tips for Persuasive Briefing in Trial and Appellate Courts Bryan A. Garner, 2004-02-13 Good legal writing wins court cases It its first edition The Winning Brief proved that the key to writing well is understanding the judicial readership Now in a revised and updated version of this modern classic Bryan A Garner explains the art of effective writing in 100 concise practical and easy to use sections Covering everything from the rules for planning and organizing a brief to openers that can capture a judge s attention from the first few words these tips add up to the most compelling orderly and visually appealing brief that an advocate can present In Garner s view good writing is good thinking put to paper Never write a sentence that you couldn t easily speak he warns and demonstrates how to do just that Beginning each tip with a set of quotable quotes from experts he then gives masterly advice on building sound paragraphs drafting crisp sentences choosing the best words Strike pursuant to from your vocabulary quoting authority citing sources and designing a document that looks as impressive as it reads Throughout he shows how to edit for maximal impact using vivid before and after examples that apply the basics of rhetoric to persuasive writing Filled with examples of good and bad writing from actual briefs filed in courts of all types The Winning Brief also covers the new appellate rules for preparing federal briefs Constantly collecting material from his seminars and polling judges for their preferences the second edition delivers the same solid guidelines with even more supporting evidence Including for the first time sections on the ever changing rules of acceptable legal writing Garner s new edition keeps even the most seasoned lawyers on their toes and writing briefs that win cases An invaluable resource for attorneys law clerks judges paralegals law students and their teachers The Winning Brief has the qualities that make all of Garner s books so popular authority accessibility and page after page of techniques that work If you re writing to win a case this book shouldn t merely be on your shelf it should be open on your desk Kiplinger's Personal Finance, 1972-07 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics *Brief-Writing Master Plan* Chinua Asuzu, 2022-08-23 As much a sword as a shield Brief Writing Master Plan offers an unparalleled and unprecedented curriculum of written advocacy It s a sparkling alchemical blend of doctrine ethics and skills It recruits linguistics logic psychology rhetoric and semantics into the arsenal of learned advocacy It contains the rhetorical wisdom of ages pages and sages An advocate files a brief to persuade the judge to decide the lawsuit in favor of the advocate s client The keyword is persuade Too often advocates forget this and write to please themselves They address themselves instead of the court They write in chest thumping prose and style Advocates will do well to keep in mind that in advocacy all that counts is persuading the judiciary Hence Brief Writing Master Plan responds to the judicial wish list for advocates writing style and substance This book is a transformative resource with the potential to accelerate court proceedings by easing judicial burdens and caseloads A sober reflection on the advocate s

duty to the court Brief Writing Master Plan encourages professional candor decency and honesty Writing as taught in this book will surely propel you to the top 1% of the global legal profession and secure your legacy **Philosophy, History and Social Action** S. Hook, W. O'Neill, R. O'Toole, 2012-12-06 Two articles by Lewis Feuer caught my attention in the 40s when I was wondering as a student physicist about the relations of physics to philosophy and to the world in turmoil One was his essay on The Development of Logical Empiricism 1941 and the other his critical review of Philipp Frank's biography of Einstein Philosophy and the Theory of Relativity 1947 How extraordinary it was to find so intelligent independent critical and humane a mind and furthermore he went further as I soon realized when I looked for his name on other publications I recall arguing with myself over his exploration of Indeterminacy and Economic Development 1948 and even more when I read his Dialectical Materialism and Soviet Science 1949 More papers and then the fascinating sometimes irritating always insightful books His monograph on Psychoanalysis and Ethics 1955 the beautiful sociological and humanist study of Spinoza and the Rise of Liberalism 1958 his essays on The Social Roots of Einstein's Theory of Relativity 1971 together with the book on Einstein and the Generations of Science 1974 the splendid reader from the works of Marx and Engels Basic Writings on Politics and Philosophy 1959 which was a major text of the 60s the stimulating essays on the social formation which seems to have been required for a modern scientific movement to develop set forth most convincingly in The Scientific Intellectual 1963 **The Winning Brief** Bryan A. Garner, 1999 Does a good writing style help persuade judges Bryan Garner makes a convincing case that it does And he should know in recent years he has worked with judges all over the country to help them improve their writing of judicial opinions He has polled judges both formally and informally to learn their preferences And with his deep issue technique he has even helped shape their preferences This book is a compendium of Garner's 100 most important tips on brief writing Some are major points and some are minor ones But each one matters because collectively they add up to the most compelling orderly and visually appealing brief that an advocate can present Each tip begins with a set of quotable quotes some of the most insightful comments that experts have ever made on persuasive writing Then Garner elaborates on the tip usually with before and after examples The book also showcases several full length model briefs *The Publishers' Trade List Annual*, 1979 **The Writing Teacher's Sourcebook**, 1981 **The Publishers Weekly**, 1972 American Book Publishing Record, 1973 *Changing Times*, 1972 **NLP Copywriting Secrets That Convert Like Crazy: Powerful Patterns Of Persuasion That Bypass Logic and Trigger Instant Buying Decision** JetSet, 2025-01-01 WARNING The information in this book is DANGEROUS in the wrong hands Why Because it unveils the closely guarded secrets of master persuaders techniques so potent they can influence behavior at a subconscious level But if you're ready to ethically harness this knowledge and SKYROCKET your conversion rates then prepare for a total copywriting metamorphosis IMAGINE THIS You're sitting at your desk fingers hovering over the keyboard And suddenly the words FLOW Not just any words Words that CAPTIVATE PERSUADE SELL By now you've asked yourself what would it feel like to know how to write

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