Question 2:

a) What are the characteristics of focus group and depth interviews?

A focus group is an interview conducted by a trained moderator in a nonstructured and natural manner with a small group of respondents. The moderator leads the discussion. The main purpose of focus groups is to gain insights by listening to a group of people from the appropriate target market talks about issues of interest to the researcher.

Circuip size	8 to 12
Group composition	Homogeneous; respondents prescreened
Physical setting	Relaxed, informal atmosphere
Time duration	1 to 3 hours
Recording	Use of audiocassettes and videotapes
Moderator	Observational, interpersonal, and communication skills of the moderator

Depth interviews are another method of obtaining qualitative data. We describe the general procedure

for conducting depth interviews and then illustrate some specific techniques.

Characteristics.

Like focus groups, depth interviews are an unstructured and direct way of obtaining information, but unlike focus groups, depth interviews are conducted on a one-on-one basis. A depth interview is an unstructured, direct, personal interview in which a single respondent is probed by a highly skilled interviewer to uncover underlying motivations, beliefs, attitudes, and feelings on a topic. A depth interview may take from 30 minutes to more than one hour.

b) Under what circumstances FGD is preferable to depth interview.

There are variety of methods to conduct qualitative research to help understand consumer's opinions, beliefs, attitudes & perceptions on a given subject of interest. The most common ones being Focus group discussions and Depth interviews. Focus Groups are a group of interacting individuals, brought together by a moderator or interviewer, who drives the group and its interaction to gain information about a specific research topic. While in-depth interviews are where researcher interacts with respondents on an individual level, one consumer at a time. Both methods are equally important & effective. One or the other or both needs to be employed, depending on the Research objectives and Target segments to be researched. Focus group is recommended when the client wants to gain multiple perspectives, unfiltered feedback of a large group. In focus groups, participants get involved in the brainstorming activity which leads to generating ideas as participants get opened and truly and freely share feelings/perceptions upon the subject as per their experiences. When one participant's opinion/perception feeds off another opinion/perception and so on, the group discussion can really dig deep into the issue. Focus groups are generally required at concept development stage or when the product is an innovation in the market and for products which entail group decision-making. While in-depth interviews are recommended when client wants to understand individual decision processes. It gives a chance to explore detailed perceptions, opinions, beliefs, attitudes and decisions and compare differences and similarities among reference group members. It is valuable when researchers want individual reactions placed in the context of the individual's experience. However, focus groups becomes impractical in a few situations as follows: Too many segments to cover, Respondents too spread out - so can't get them to a central location Too intimate a topic to discuss in open - not suited for a focus group. Need to understand each respondent's practices in depth - say, at different stages of their life. In such situations, the

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Brennan, Ross, Vos, Lynn

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Handbook of Research on Ethnic and Intra-cultural Marketing Brodowsky, Glen H., Schuster, Camille P., Perren, Rebeca, 2022-10-11 Investigating how markets are becoming increasingly similar across countries while simultaneously becoming more diverse and heterogeneous within countries this timely Handbook explores novel and under researched sub cultural marketing segments Contributions from a diverse group of established and emerging marketing scholars examine how we might better understand and serve new generations of consumers from a variety of generational ethnic and Teaching Marketing Brennan, Ross, Vos., Lynn, 2021-11-19 Teaching Marketing religiously diverse market segments prompts the reader to reflect on why marketing is taught how it is taught and what should be included in curricula in tertiary level programmes The international contributors have a wide range of expertise in marketing education and provide their own perspectives on these questions while considering a variety of different points of view so encouraging the reader to develop their own opinion Evidence-based Practice in Social Work Haluk Soydan, Lawrence Palinkas, 2014-09-19 The role of evidence based practice is one of most central and controversial issues in social work today This concise text introduces key concepts and processes of evidence based practice whilst engaging with contemporary debates about its relevance and practicality Evidence based Practice in Social Work provides both an argument for the importance of evidence based practice in social work and fresh perspectives on its controversies and organizational prerequisites It gives an accessible overview of Why evidence based practice is relevant to social work The challenges that the realities of social work practice present to models of evidence based practice Concepts of evidence based practice as a process and professional culture The role and nature of evidence How evidence based practice can be implemented and the importance of the organisational context The globalization of evidence based practice including issues of cultural diversity and adaptability of evidence based interventions Controversies and criticism of evidence based practice Written by internationally well respected experts this text is an important read for all those with an interest in the area from social work students to academics and researchers Management of Islamic Finance M. Kabir Hassan, Mamunur Rashid, 2018-11-23 In this issue we have presented issues relevant to the most recent debate on the performance practices and principles of the Islamic finance industry as a whole covering eleven distinct issues Innovative Business Projects Rajagopal, 2016-11-08 This book addresses the project management tools and techniques in reference to innovation management analyzing global local business scenarios project environment and administrative perspectives It also details the financial risk management new project designs complexities in managing innovation and developing customer centric innovation projects Discussions in the book also deliberate on how innovation business project can be managed systematically to enhance organizational performance INDUSTRIAL MARKETING MANAGEMENT ,1995 **Handbook on the Business of Sustainability** Gerard George, Martine R. Haas, Havovi Joshi, Anita M. McGahan, Paul Tracey, 2022-02-11 This ground breaking Handbook

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