

Case Studies: How Brands Are Capitalizing on New Consumer Trends

From Funko to V&A, the latter are some of the best brands learn from as you embark on your licensing journey.

BY

BRAND LICENSING HANDBOOK
The brand licensing industry is a rapidly growing market, with brands like Funko and V&A leading the way. These brands have successfully capitalized on new consumer trends, such as the rise of collectible figures and the demand for unique, personalized products. By leveraging their existing brand equity and creating new, licensed products, they have expanded their reach and increased their revenue. This article explores how these brands have achieved success and offers insights for other brands looking to enter the licensing market.

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Understanding Brand Licensing

Licensing is defined as the process of leasing a trademark or copyrighted entity (known as a property) for use in connection with a product, service or promotion.

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YOUR ESSENTIAL GUIDE TO THE
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The Licensing Business Handbook

SA Adler



The Licensing Business Handbook:

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