SOCIAL PSYCHOLOGY STUDY GUIDE _ EXAM #1

INTRO TO SOCIAL PSYCHOLOGY — CHAPTER 1

definition of social psychology — the scientific study of the way in which peoples thoughts, feelings, motives, and behaviors are influenced by the real or imagined presence of other people

personality psychology vs. social psychology — personality explains causes of behavior in terms of their individual differences, motivations, traits VS social explains based on situation around us

explanations of behavior — personality: smart, lazy, hardworking, creative, etc.
VS social: pressure from parents, friend group decisions, fashion norms, etc.

the fundamental attribution error — the tendency to overestimate the extent to which people's behavior is due to internal, dispositional factors, and to underestimate the role of situation factors (we naturally are more like personality psychologist intuitively)

behaviorism — to understand human behavior, only need to consider reinforcing properties of the environment (when rewarded, repeat and when punished, stop)

construals — subjective perceptions or interpretations (diff people interpret the same objective situation differently)

3 main motivational principles —

- need to feel good about ourselves
- 2. need to be accurate

Social Psychology Study Guide

SA Adler

Social Psychology Study Guide:

Unveiling the Power of Verbal Art: An Emotional Sojourn through Social Psychology Study Guide

In a global inundated with screens and the cacophony of instant conversation, the profound energy and emotional resonance of verbal beauty usually fade in to obscurity, eclipsed by the constant onslaught of noise and distractions. However, situated within the musical pages of **Social Psychology Study Guide**, a interesting perform of fictional brilliance that impulses with organic emotions, lies an remarkable trip waiting to be embarked upon. Penned by way of a virtuoso wordsmith, this interesting opus manuals visitors on a psychological odyssey, lightly exposing the latent possible and profound affect embedded within the intricate web of language. Within the heart-wrenching expanse of this evocative evaluation, we can embark upon an introspective exploration of the book is main themes, dissect its captivating writing fashion, and immerse ourselves in the indelible effect it leaves upon the depths of readers souls.

https://archive.kdd.org/data/publication/default.aspx/Sweet%20Illusion.pdf

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