

# SIX-FIGURE CONSULTING

HOW TO HAVE  
A GREAT  
SECOND CAREER

DR. GARY SCOTT GOODMAN

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# Six Figure Consulting How To Have A Great Second Career

**R R Bowker Publishing**



## **Six Figure Consulting How To Have A Great Second Career:**

**Six-figure Consulting** Gary S. Goodman,1997 With the help of Six Figure Consulting readers can parlay their business experience into a highly rewarding second career This upbeat and motivating book explains how attractive the consulting lifestyle can be It helps readers tap into what they already know but didn't think they did and outlines skills and attitudes necessary for success The Forty Plus Entrepreneur: How to Start a Successful Business in Your 40's, 50's and Beyond

Gary S. Goodman,2018-10-09 At age 90 Jack Smiley wasn't thrilled with the community in which he retired so he built his own Today it provides him with a net income of 40 000 each month Famously KFC's 65 year old Kentucky Colonel Harlan Sanders supplemented a paltry Social Security check by franchising his unique recipe for fried poultry Past 50 McDonald's Ray Kroc made a similar trek in multiplying by many thousands a few popular golden arched hamburger stands from San Bernardino California Contrary to popular mythology entrepreneurship is not spearheaded mostly by baby faced technology savvy postadolescents whose brands include Facebook and Apple According to a recent study fully 80 percent of all businesses are started up by people over 35 Amy Groth of Business Insider cites these reasons that fortune favors the old First older entrepreneurs have more life and work experience In some cases they have decades of industry expertise and a better understanding of what it truly takes to compete and succeed in the business world Second they also have much broader and vaster networks Even if older entrepreneurs are seeking to start businesses in entirely different industries they have deep connections from all walks of life for example a brother in law could be the perfect COO Third those over 50 have acquired more wealth and better credit histories which helps with securing loans and are smarter with their finances In this book from best selling author Gary Goodman you'll discover Supporters are everywhere Your age cohort is the wealthiest Now is the time to cash in your wisdom Overcoming false beliefs and self sabotage why the only person holding you back is you The Giraffe Syndrome why the first step is the scariest Busting age myths Nobody will work with me at my age My best years are behind me It takes money to make money and more

**Teaching Performance Studies** Nathan Stucky,Cynthia Wimmer,2002 Edited by Nathan Stucky and Cynthia Wimmer Teaching Performance Studies is the first organized treatment of performance studies theory practice and pedagogy This collection of eighteen essays by leading scholars and educators reflects the emergent and contested nature of performance studies a field that looks at the broad range of human performance from everyday conversation to formal theatre and cultural ritual The cross disciplinary freedom enacted by the writers suggests a new vision of performance studies a deliberate commerce between field and classroom Successful Meetings ,1997

**201 Great Ideas For Your Small Business** Jane Applegate,2002 *PM Network* ,1997 **Who Gets Promoted, Who Doesn't, and Why, Second Edition** Donald Asher,2014-05-06 A revised and updated edition of the career advancement guide that advocates working smarter not harder from one of America's premier career consultants Do your job do it well and you'll be rewarded right Actually probably not According to career guru Donald Asher advancement at work is

less about skillsets and more about strategy The revised and expanded edition of WHO GETS PROMOTED WHO DOESN T AND WHY details exactly what puts one employee on the fast track to an exceptional career while another stays on the treadmill to mediocrity Whether you re new to the workforce repairing a recession damaged career or feeling stagnant and overlooked at work this book is your ticket to advancement Learn why timing is more important than talent how corporations actually make promotion decisions how to avoid career mistakes you don t even know you re making what women in the workforce particularly need to know and the twelve proven strategies for promotion regardless of your industry and experience If you want to know how to control your career destiny the solution is to work smarter not harder WHO GETS PROMOTED WHO DOESN T AND WHY will help you do just that

**American Book Publishing Record Cumulative 1998** R R Bowker Publishing,1999-03 **The Publishers Weekly** ,1997 **Career Opportunities in Science** Susan Echaore-McDavid,2008 Discusses more than ninety career possibilities in the field of science including information on education training and salaries

**Stinkin' Thinkin': 37 Mental Mistakes, False Beliefs & Superstitions That Can Ruin Your Career & Your Life** Dr. Gary S. Goodman,2018-11-01 The US space program faced a problem Astronauts didn t have a pen that could write inside a zero gravity capsule NASA invested upward of 1 million to devise a pen that could Their rivals faced the same problem but they solved it for less than a dollar They decided to use a pencil This story is emblematic of two styles of critical thinking and problem solving America defined its quandary as a pen problem Fix the pen became the marching order Others defined the issue as a writing challenge so alternatives were more likely to be considered and adopted Most people lose friends happiness and career opportunities because they employ inadequate thinking skills and allow biases false beliefs and superstitions to govern their behavior Even highly skilled professionals such as physicians and attorneys are not immune from bad thinking and runaway emotions They can cost their clients fortunes and even their lives through poor advice and misdiagnoses This unique program will help you to Identify the strengths and limitations of your dominant thinking styles Consider various models for tackling common and unusual challenges Apply case studies and hands on opportunities to use different methods to analyze problems and generate multiple effective responses Adopt easy methods for creating clarity in thought and written and verbal communications Take practical pathways to success

**Automotive Manufacturing & Production** ,1997 [Black Enterprise](#) ,1988-06 BLACK ENTERPRISE is the ultimate source for wealth creation for African American professionals entrepreneurs and corporate executives Every month BLACK ENTERPRISE delivers timely useful information on careers small business and personal finance

**Forthcoming Books** Rose Army,1997-04 **Indianapolis Monthly** ,2002-08 Indianapolis Monthly is the Circle City s essential chronicle and guide an indispensable authority on what s new and what s news Through coverage of politics crime dining style business sports and arts and entertainment each issue offers compelling narrative stories and lively urbane coverage of Indy s cultural landscape

[Top Careers in Two Years](#) Paul Stinson,2007 Presents information about ten careers in retail marketing and sales that

can be obtained through two year degree programs      **Computerworld** ,1991-06-10 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld s award winning Web site Computerworld.com twice monthly publication focused conference series and custom research form the hub of the world s largest global IT media network      Seven Simple Steps to Landing Your First Job Joseph Logan,2011-01-24 Joseph Logan gives you a process for managing your job search getting the support you need and closing the deal for your first job      **The Critical Second Phase of Your Professional Life** Robert L. Dilenschneider,2003 This optimistic and life changing guide empowers middle aged workers to prevail in today s youth obsessed job market from the author of 50 Plus      *Indianapolis Monthly* ,2002-08 Indianapolis Monthly is the Circle City s essential chronicle and guide an indispensable authority on what s new and what s news Through coverage of politics crime dining style business sports and arts and entertainment each issue offers compelling narrative stories and lively urbane coverage of Indy s cultural landscape

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## **Table of Contents Six Figure Consulting How To Have A Great Second Career**

1. Understanding the eBook Six Figure Consulting How To Have A Great Second Career
  - The Rise of Digital Reading Six Figure Consulting How To Have A Great Second Career
  - Advantages of eBooks Over Traditional Books
2. Identifying Six Figure Consulting How To Have A Great Second Career
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Six Figure Consulting How To Have A Great Second Career
  - User-Friendly Interface
4. Exploring eBook Recommendations from Six Figure Consulting How To Have A Great Second Career
  - Personalized Recommendations
  - Six Figure Consulting How To Have A Great Second Career User Reviews and Ratings
  - Six Figure Consulting How To Have A Great Second Career and Bestseller Lists
5. Accessing Six Figure Consulting How To Have A Great Second Career Free and Paid eBooks
  - Six Figure Consulting How To Have A Great Second Career Public Domain eBooks
  - Six Figure Consulting How To Have A Great Second Career eBook Subscription Services
  - Six Figure Consulting How To Have A Great Second Career Budget-Friendly Options
6. Navigating Six Figure Consulting How To Have A Great Second Career eBook Formats
  - ePub, PDF, MOBI, and More
  - Six Figure Consulting How To Have A Great Second Career Compatibility with Devices
  - Six Figure Consulting How To Have A Great Second Career Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Six Figure Consulting How To Have A Great Second Career
  - Highlighting and Note-Taking Six Figure Consulting How To Have A Great Second Career
  - Interactive Elements Six Figure Consulting How To Have A Great Second Career

8. Staying Engaged with Six Figure Consulting How To Have A Great Second Career
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Six Figure Consulting How To Have A Great Second Career
9. Balancing eBooks and Physical Books Six Figure Consulting How To Have A Great Second Career
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Six Figure Consulting How To Have A Great Second Career
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Six Figure Consulting How To Have A Great Second Career
  - Setting Reading Goals Six Figure Consulting How To Have A Great Second Career
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Six Figure Consulting How To Have A Great Second Career
  - Fact-Checking eBook Content of Six Figure Consulting How To Have A Great Second Career
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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