

OWEN HARGIE

SKILLED INTERPERSONAL COMMUNICATION

Research, Theory and Practice

Seventh Edition



Skilled Interpersonal Communication

L Darling-Hammond



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theoretical perspectives Subsequent chapters provide detailed accounts of the fourteen main skill areas namely nonverbal communication reinforcement questioning reflecting listening explaining self disclosure set induction closure assertiveness influencing negotiating and interacting in and leading group discussions Written by one of the foremost international experts in the field and founded solidly in research this book provides a key reference for the study of interpersonal communication This theoretically informed yet practically oriented text will be of interest both to students of interpersonal communication in general and to qualified personnel and trainees in many fields

Essentials of Communication Skill and Skill

Enhancement John O. Greene, 2021-02-27 For those who wish to learn or teach the tools of skillful communication this book provides concrete insight into what makes a person a successful communicator and guides readers in ways to improve their own communication skills and those of others Predicated on four simple notions that communication can be done well or poorly that communication skills matter that people differ in those skills and that those skills can be improved the book helps readers identify and enhance their own communication strengths and address weaknesses assess the communication skills of others and coach others to improvement Written in an accessible style chapter highlights include an engaging review of the research on the practical implications of communication skills in our professional and personal lives The nature of communication skill and issues in skill assessment are examined Particular attention is given to understanding sources of communication skill deficits and the design of effective communication skill training programs A final chapter examines the roles of technology cross cultural interaction and aging as they relate to communication skill This book is written for students and professionals in fields such as human resources sales training counseling customer relations education health care and the ministry with application for courses in professional communication applied communication and communication skills at the undergraduate advanced professional degree and continuing education levels

The Handbook of Communication Skills Owen Hargie, 2006-10-16 The Handbook of Communication Skills is recognised as one of the core texts in the field of communication This thoroughly revised and updated third edition arrives at a time of considerable growing interest in this area with recent research showing the importance of communication skills for success in many walks of life The book's core principle that interpersonal communication can be conceptualized as a form of skilled activity is examined in detail and a comprehensive transactional model of skilled communication is presented which takes into account current conceptual and research perspectives This book provides a comprehensive analysis of research theory and practice in the key skill areas of communication such as non verbal communication persuasion leadership assertiveness self disclosure listening and negotiation Each chapter is written by a recognised authority in that particular specialism among them world leaders in their particular fields In the ten years since the last edition a large volume of research has been published and the text has been comprehensively updated by reviewing this wealth of data In addition a new chapter on persuasion has been added one of the areas of most rapid growth in social psychology and communication The Handbook of Communication Skills represents the

most significant single contribution to the literature in this domain It will be of continued interest to researchers and students in psychology and communication as well as in a variety of other contexts from vocational courses in health business and education to many others such as nursing and social work whose day to day work is dependent on effective interpersonal skills *Social Work Assessment* Ruben Martin,2010-05-11 At a time of change and review within social care it is relevant to explore traditional skills knowledge and values associated with assessment in the context of changing practice This book introduces and explores assessment in social work in a user friendly yet comprehensive way The author reviews the interpersonal skills necessary for social work practice applying them particularly to assessment and outlines fundamental knowledge and theoretical models that can inform assessment The professional social work value base underpinning assessment and the power balance between assessor and the person being assessed are also taken into consideration

Basic Counselling Skills Richard Nelson-Jones,2015-11-12 This practical bestseller from leading expert Richard Nelson Jones introduces the essential counselling skills for the helping professions Now in its fourth edition it guides you through the key skills for helping work across a range of settings such as counselling nursing social work youth work education and many more It explores 17 key counselling skills including asking questions monitoring facilitating problem solving negotiating homework Each chapter describes a particular skill illustrates it using clear case examples across a range of settings and then helps you consolidate and practise what you ve learned through a set of creative activities Further chapters cover professional issues including a new chapter on managing crises and chapters on ethical dilemmas supervision working with diversity and more

Discourse Markers in Doctoral Supervision Sessions Samira Bakeer,2023-09-29 Language is a complex system that transfers ideas feelings experiences beliefs and cultures to others One of the interactional resources that are utilised to make this transmission more coherent and effective is Discourse Markers DMs This monograph analyses these markers in doctoral supervisions but uses a multimodal approach to provide a deeper understanding of these DMs and uncovers potential hidden meanings that would escape a purely verbal analysis Using a dataset consisting of a corpus of video recorded doctoral supervision meetings this book provides an innovative and cutting edge approach to the analysis of DMs and sheds new light on the complexity and dynamicity of naturally occurring discourse where meaning making rests on a close coordination of both verbal and embodied conducts The book makes very useful reading for scholars in the fields of discourse markers conversation analysis corpus linguistics and multimodality It could collaterally be appealing to anyone simply interested in the study of human communication

Voices of pedagogical development - Expanding, enhancing and exploring higher education language learning Juha Jalkanen,Elina Jokinen,Peppi Taalas,2015-09-15 *Voices of Pedagogical Development* is a collection of articles written by teacher researchers at the University of Jyväskylä Language Centre It shares the fruits of their ideas and development work in the areas of academic literacies new forms of teaching and learning and internationalisation Part one aims at establishing and expanding perspectives on the multilayered and

multivoiced reality of pedagogical development in higher education Part two looks at how practices can be enhanced by engaging teachers students and other cooperating partners in reflection and development Part three focuses on exploring perceptions of language language learning and literature As a whole the collection represents a spectrum of approaches and shows the various stages of pedagogical thinking and perception It provides insights into pedagogical development in higher education language teaching through an examination of policies perceptions and practices Effective Personal Communication Skills for Public Andy Green,2006-08-03 To be a successful public relations practitioner one has to be a great communicator at all levels This stimulating and original book shows PR people how to harness their personal powers of communication to enhance their personal brand and ensure that they get their message across Andy Green takes an essentially creative and modern approach drawing on the very latest research and thinking into the how the mind works and how ideas are communicated In particular he introduces the reader to the theory of memes A term coined by Richard Dawkins memes are contagious ideas that once communicated spread like a virus Green shows how to achieve this in the context of PR communications

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