

MODULE 1

What is Social Psychology?

Social psychology is the scientific study of how people's thoughts, feelings, and behaviors are influenced by the actual, imagined, or implied presence of others. By this definition, scientific refers to the empirical method of investigation. The terms thoughts, feelings, and behaviors include all of the psychological variables that are measurable in a human being. The statement that others may be imagined or implied suggests that we are prone to social influence even when no other people are present, such as when watching television, or following internalized cultural norms.

Social psychologists typically explain human behavior as a result of the interaction of mental states and immediate social situations. In Kurt Lewin's conceptual formula, behavior can be viewed as a function of the person in the environment, $B = f(P, E)$. In general, social psychologists have a preference for laboratory-based, empirical findings. Social psychology theories tend to be specific and focused, rather than global and general. Social psychology is an interdisciplinary domain that bridges the gap between psychology and sociology. During the years immediately following World War II, there was frequent collaboration between psychologists and sociologists. However, the two disciplines have become increasingly specialized and isolated from each other in recent years, with sociologists focusing on "macro variables" (e.g. social structure) to a much greater extent. Nevertheless, sociological approaches to social psychology remain an important counterpart to psychological research in this area. In addition to the split between psychology and sociology, there has been a somewhat less pronounced difference in emphasis between American social psychologists and European social psychologists. As a broad generalization, American researchers traditionally have focused more on the individual, whereas Europeans have paid more attention to group-level phenomena

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Links between Social Psychology and Sociology

Social psychology is a branch of psychology that studies cognitive, affective, and behavioral processes of individuals as influenced by their group membership and interactions, and other factors that affect social life, such as social status, role, and social class. Social psychology examines the effects of social contacts on the development of attitudes, stereotypes, discrimination, group dynamics, conformity, social cognition and influence, self-concept, persuasion, interpersonal perception and attraction, cognitive dissonance, and human relationships.

A significant number of social psychologists are sociologists. Their work has a greater focus on the behavior of the group, and thus examines such phenomena as interactions and social exchanges at the micro-level, and group dynamics and crowd psychology at the macro-level. Sociologists are interested in the individual, but primarily within the context of social structures and processes, such as social roles, race and class, and socialization. They tend to use both qualitative and

quantitative research designs. Sociologists in this area are interested in a variety of demographic, social, and cultural phenomena. Some of their major research areas are social inequality, group dynamics, social change, socialization, social identity, and symbolic interactionism.

Social psychology bridges the interest of psychology (with its emphasis on the individual) with sociology (with its emphasis on social structures). Most social psychologists are trained within the discipline of psychology. Psychologically oriented researchers place a great deal of emphasis on the immediate social situation, and the interaction between person and situation variables. Their research tends to be highly empirical and is often centered on lab experiments. Psychologists who study social psychology are interested in such topics as attitudes, social cognition, cognitive dissonance, social influence, and interpersonal behavior.

History of Social Psychology

The discipline of social psychology began in the United States at the dawn of the twentieth century. The first published study in this area was an experiment by Norman Triplett (1898) on the phenomenon of social facilitation. During the 1930s, many Gestalt psychologists, particularly Kurt Lewin, fled to the United States from Nazi Germany. They were instrumental in developing the field as something separate from the behavioral and psychoanalytic schools that were dominant during that time, and social psychology has always maintained the legacy of their interests in perception and cognition. Attitudes and a variety of small group phenomena were the most commonly studied topics in this era.

During World War II, social psychologists studied persuasion and propaganda for the US military. After the war, researchers became interested in a variety of social problems, including gender issues and racial prejudice. In the 1960s, there was growing interest in a variety of new topics, such as cognitive dissonance, bystander intervention, and aggression. By the 1970s, however, social psychology in America had reached a crisis. There was a heated debate over the ethics of laboratory experimentation, whether or not attitudes really predicted behavior, and how much science could be done in a cultural context (Gergen 1973). This was also the time when a radical situationist approach challenged the relevance of self and personality in psychology.

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Social psychology reached maturity in both theory and method during the 1980s and 1990s. Careful ethical standards now regulate research, and greater pluralism and multicultural perspectives have emerged. Modern researchers are interested in a variety of phenomena, but attribution, social cognition, and self-concept are perhaps the greatest areas of growth. Social psychologists have also maintained their applied interests, with contributions in

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