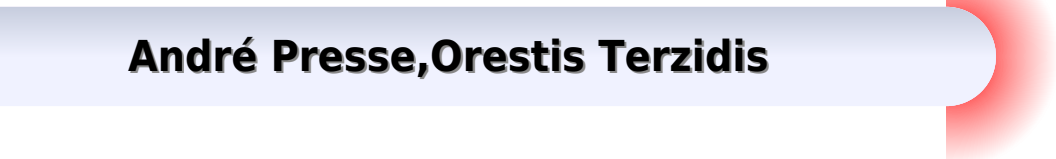


Technology Ventures and Startups



Technology Ventures

André Presse, Orestis Terzidis



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Fundamentals of Managing Technology Ventures Sutti Sooampon, 2025-02-04 This book presents a foundational guide for business students seeking to understand the fundamentals of managing technology ventures While typically reserved for more advanced graduate coursework there is a growing trend towards integrating technology and innovation topics into bachelor's and early graduate programs across various institutions The aim of this book is to introduce students to basic management concepts applicable to technology ventures without delving deeply into technical details By focusing on straightforward principles readers can grasp how these concepts influence the development of new ventures and projects at every stage Rather than overwhelming readers with complex theories the book offers practical guidance that can be easily applied in real world scenarios Its objective is to equip future business leaders with the knowledge and skills needed to navigate the landscape of technology ventures confidently and effectively

The Technology Management Handbook Richard C. Dorf, 1998-07-27 If you are not already in a management position chances are you soon will be According to the Bureau of Statistics the fastest growing areas of employment for engineers are in engineering science management With over 200 contributing authors The Technology Management Handbook informs and assists the more than 1.5 million engineering managers in the practice of technical management Written from the technical manager's perspective and written for technologists who are managers The Technology Management Handbook presents in depth information on the science and practice of management Its comprehensive coverage encompasses the field of technology management offering information on Entrepreneurship Innovations Economics Marketing Product Development Manufacturing Finance Accounting Project Management Human Resources International Business

Technology Entrepreneurship Thomas N. Duening, Robert A. Hisrich, Michael A. Lechter, 2009-10-21 Recognizing the unique needs of the technology startup Duening focuses on intellectual property development funding and marketing selling more than other texts in this market Extensive use of technology examples case studies and assignments keeps the book relevant and motivating for engineering students Rich in case studies examples and in chapter elements that focus on the challenges of launching and operating a technology venture In depth examination of intellectual property development valuation deal structuring and equity preservation issues of most relevance to technology start-ups Extensive discussion of technology management and continuous innovation as a competitive advantage Addresses the issue of leading managing motivating and compensating technical workers More time on the fundamentals of marketing and selling as these are elements of entrepreneurship commonly most neglected by engineers and scientists

Technology Entrepreneurship André Presse, Orestis Terzidis, 2018-03-22 This collection of expert articles explores the development drivers of new technology based firms and projects It provides perspectives for an in depth understanding of how technological inventions lead to the creation of new and sustainable companies or business units The authors address methods and concepts that help technology based start-ups and entrepreneurial projects

successfully develop innovative products and services

Indicating Value in Early-Stage Technology Venture

Valuation Christoph Philipp Wessendorf, 2021-08-24 Fundraising for venture capital investments have continued to increase in recent years. One crucial step in the investment process is the valuation of the target company. Investors are faced with the great challenge of valuing a young venture without a corporate or financial history, a firm customer relationship, or even a business model while still taking into account the tremendous growth potential. Especially the valuation of technology companies is a difficult and often subjective process. Motivated by these considerations, this dissertation details a design science research project which aims to develop an artifact that improves the indication of value in early stage technology venture valuation while enabling operationalizable and fair valuation. This approach ensures a more meaningful valuation and better applicability to early stage technology ventures compared to traditional methods while supporting the deliberate reduction of information asymmetries between entrepreneurs and investors. Firm specific characteristics and practical applicability are taken into account. Technology Ventures Richard C. Dorf, 2008 *Socio-Tech Innovation* Latha

Poonamallee, Joanne Scillitoe, Simy Joy, 2020-04-25 This book defines socio technological innovation and lays out different aspects of technology innovation and adoption literature as applied to socio tech innovation and entrepreneurship. Socio tech innovation refers to novel solutions that involve development or adoption of technological innovations to address social and/or environmental problems with a view towards creating benefit for the larger whole rather than just for the owners or investors. Unlike conventional technological innovation, socio tech innovation either develops a product specifically for underserved markets and adopts a model in which the market is not an afterthought but the *raison d'être*. Social ventures have not been as successful in scaling up though technology innovation led ventures have therefore meaningful actionable insights that can help social ventures scale up successfully can be gleaned by this process. This book offers researchers in innovation and entrepreneurship programs a unique and interdisciplinary approach to studying social innovation that is grounded in technology innovation. This book features a series of socio tech venture cases that illustrate these dynamics and can be used in undergraduate and graduate courses. *Geographies of Entrepreneurship* Elizabeth A. Mack, Haifeng Qian, 2016-03-10 This book addresses a gap in the present literature on the role that geography plays in the distribution of entrepreneurial activity. Emerging work on entrepreneurial ecosystems suggests it is important entrepreneurship studies move beyond the mere identification of factors that impact entrepreneurial activity to consider the unique geographic contexts in which entrepreneurs operate. These contexts include a variety of interactive elements including regional characteristics, institutions, actors, and connectors. As such, this collection analyses entrepreneurial activity in regions around the globe. The contributions explore a series of diverse regions in terms of their geographic, historical, industrial, and institutional contexts. The book also explores a range of topics such as patterns of regional/subnational variations in entrepreneurial activity, geographically mediated determinants of entrepreneurship, intertemporal dynamics, evolution of

regional systems of entrepreneurship and the impact of entrepreneurship on regional development and regional entrepreneurship policy This book enhances our policy and practical knowledge about the unique regional context in which entrepreneurs operate and demonstrates the important role that geography plays in the spatial distribution of entrepreneurial activity

BoogarLists | Directory of Venture Capital & Private Equity , *Handbook of East Asian Entrepreneurship* Tony Fu-Lai Yu, Ho-Don Yan, 2014-10-03 With the shift of the global economic gravity toward emerging economies and the roaring economic growth of the past three decades in China East Asian catching up growth strategies have profound implications for latecomer economies While there are many handbooks on entrepreneurship in general there is no reference on East Asian entrepreneurship This is the first of its kinds in the market The volume provides a useful reference for those who want to know East Asian entrepreneurship and business systems It also provides many excellent cases and illustrations on the growth of entrepreneurial firms and the rise of branded products in East Asia Policy makers or scholars who are interested in entrepreneurship small and medium sized enterprises Asian business systems international business innovation and technology management economic development strategic management and East Asian studies would benefit from this volume The volume contains two parts The first part is the key concepts associate with entrepreneurship and East Asian firm growth and transformation The second part presents cases of entrepreneurial firms and their founders in East Asia including Japan South Korea Taiwan Hong Kong and China With the handbook scholars students and policy makers can grab some basic ideas how entrepreneurs and firms in East Asia compete and survive in the world market and understand why and how East Asia economies can emerge as one of the most dynamic regions in the world Part I concepts relating to Entrepreneurship Guanxi Catching up strategies Types of entrepreneurship Business System Strategic Management Leadership Part II cases cover variedly from manufacturing to services industries and specifically including traditional and newly corporations ranging from toys convenient stores fast fashion high tech to catering and service Written by experts in their respective areas Handbook of East Asia entrepreneurship is an excellent review of theories policies and empirical evidences on important topics in Entrepreneurship in East Asian economic development The book is both a superb teaching tool and a valuable handbook in development economics

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