

# REAL ESTATE TIPS: THE COMPLETE GUIDE TO SELLING YOUR HOUSE QUICKLY

BY ROBERT DAVID MCCULLOCH



# The Complete Guide To Success In Real Estate Sales

**Larry Hauser**



## **The Complete Guide To Success In Real Estate Sales:**

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*The Complete Idiot's Guide to Success as a Real Estate Agent, 2E* Marilyn Sullivan, 2006-12-05 Getting in from the ground floor to the attic The incredible growth of the real estate market over the past few years has more and more people looking to change jobs and get in on the action Fully revised and updated and written by a highly regarded real estate broker author and lawyer this book covers everything from whether or not real estate sales is the right career move to how to master the skills necessary to be successful Includes a consideration of the pros and cons of a career in real estate sales as well as hints for taking the exam and getting licensed Updated information on websites technology and newly popular discounted fee structure Provides easy to follow customizable business metrics

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*The Complete Guide to Passing Your Real Estate Sales License Exam on the First Attempt* Ken Lambert, 2008 Presents a clear and complete overview of all the main topics covered on the real estate salesperson examination Gives exam applicants the information and tools they need to successfully pass the exam on the first attempt

**The Complete Idiot's Guide to Success as a Real Estate Agent, 2nd Edition** Marilyn Sullivan, 2006 The incredible growth of the real estate market over the past few years has more and more people looking to change jobs and get

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Berges,2011-01-06 Berges shares a framework investors can use to make the transition from buying single family homes to successfully investing in multifamily properties The Real Estate CPA 18 of the Best Books on Real Estate Investing Whether you re a first time real estate investor or a seasoned professional The Complete Guide to Buying and Selling Apartment Buildings helps you map out your future find apartment buildings at a fair price finance purchases and manage your properties Now revised and expanded this Second Edition includes tax planning advice case studies of real acquisitions and appendixes that add detail to the big picture Plus it includes a handy glossary of all the terms investors need to know helpful sample forms that make paperwork quick and easy and updated real estate forecasts With this comprehensive guide at hand you ll find profits easy to come by If you re thinking about investing in apartment buildings this is a good place to start

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Steingold,2015-07-21 A perfect guide for entrepreneurs Whether you just want an overview of the business buying process or you re ready to acquire an existing business you know you ll need to finance negotiate and structure the deal and protect yourself from unpleasant surprises The Complete Guide to Buying a Business will give you everything you need to know including more than two dozen crucial forms and legal documents to help you do it You ll learn how to find the right business analyze the seller s numbers make sense of the tax issues avoid outstanding liens and liabilities prepare and sign a sales agreement close the deal prevent the seller from competing against you work with lawyers accountants and brokers The 4th edition of The Complete Guide to Buying a Business is completely updated to reflect the latest laws and tax information

**Success as a Real Estate Agent For Dummies** Dirk Zeller,2017-04-03 Make your fortune in the real estate business With home prices jumping nationwide the real estate market is clearly starting to show stabilization In the latest edition of Success as a Real Estate Agent For Dummies expert author Dirk Zeller shows you how to become a top performing agent Whether it s lead generation via blogging or social media channels you ll discover key ways to communicate and prospect in a new online world Inside you ll find the latest coverage on being successful selling high value homes how to sell short sales to buyers without scaring them off dealing with residential and commercial real estate how to use third parties to drive leads and create exposure like Trulia Realtor com and Zillow and much more Features tips and tricks for working with buyers Includes must haves for successful real estate agents Offers tried and true tactics and fresh ideas for finding more projects Gives you the skills to close more deals Whether you re looking to rev up your real estate business deciding whether to specialize in commercial or residential real estate or just interested in fine tuning your skills Success as a Real Estate Agent



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