

BUSINESS VALUATION

ASSET-BASED APPROACH

PROS

The asset-based approach provides a precise estimate of your firm

Companies that aren't profitable now but own a large number of assets.

Considers intangible assets as well as off-the-balance-sheet items

VS

CONS

Overlooks a firm's future growth potential

Ignores present-day earnings and profits of a business.

Valuing the intangible assets of a company is highly sophisticated

The Principles And Practice Of Business Valuation

L. Paul Hood, Jr., Timothy R. Lee



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