

STARTING YOUR SMALL GRAPHIC DESIGN STUDIO

STARTING a design studio can be a great adventure — especially when you understand and anticipate the situations you'll meet and work them out before you start.

That's what you'll do here. This book takes you step by step through everything you'll need to start out on the right foot — and stay on track once you've opened your studio door. You'll find plenty of practical and creative ideas for every aspect of owning your own studio, even if your staff of designers is just you.

INSIDE THE PAGES OF THIS BOOK YOU'LL FIND:

- Self-tests to tell you if you're ready for your own studio
- Worksheets for planning your business
- Forms, self-promotion pieces and planning materials from actual designers
- 21 case histories from designers offering nuts-and-bolts information — not only on how they got started, but how they keep their studios operating
- Sidebars focusing on a variety of specialized areas of interest
- Much, much more

While certainly an exciting adventure, your new enterprise does not have to be a perilous ride down dangerous waters. While it's true that, without the right directions, you could easily lose your way, you won't — not with this book. It's your "traveler's guide"; use it to make the most of this wonderful and thrilling journey.

ABOUT THE AUTHOR

Michael Fleishman is a freelance illustrator whose work appears in advertising, newspapers and publications (from *Orange Coast Magazine* to *Delaware Today*), children's books and educational materials (The Trumpet Club, Scholastic, David C. Cook), and greeting cards for folks like Oatmeal Studios and Recycled Paper Products. He operates his studio out of Yellow Springs, Ohio. Michael is also the author of the popular *Getting Started as a Freelance Illustrator or Designer*, also published by North Light Books.

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Starting Your Small Graphic Design Studio:

Start Your Own Graphic Design Business Entrepreneur Press, 2008-05-01 It's time to make your mark in the world of graphic design. There's no doubt you've imagined it: placing your name and logo on business cards, taking creative control and being your own boss. Why not turn your fantasy into reality? Whether you want to start a part-time graphic design business, a full-time operation, or build a substantial company with a full staff of graphic designers, everything you need to get started is at your fingertips. Learn the basic requirements, startup costs, day-to-day operations, and even what to do when things don't go as planned. Industry experts and successful graphic designers share what they've learned and give you the motivation and priceless tips and tricks to help you reach success. Learn how to discover your market and their needs. Choose a business environment that works for you. Create a business brand that gets noticed. Write a marketing plan that captures clients and creates referrals. Develop profitable client relationships. Set your fees. Boost profits by expanding your specialty or your business. Combine your creativity with Entrepreneur's expert advice and design your own successful graphic design business today.

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every business aspect of commercial art in **Starting Your Career as a Freelance Illustrator or Graphic Designer** **101 Best Home-Based Businesses for Women, 3rd Edition** Priscilla Huff, 2009-11-04 Can I be a stay at home mom and still earn extra income Which home business is best for me Where can I find expert advice on launching my own business How much will it cost to get started For nearly two decades bestselling author and home based business guru Priscilla Y Huff has run a successful writing business out of her home while balancing her family life In fact this book now in its third edition is proof of her success Her valuable advice on what works and what doesn't is available to you From start up costs to potential income this book shows you how to Choose the perfect home based business from 101 of the best customer service arts and crafts entertainment computer and high tech mail order home based distributorships and franchises and many others Take the first steps to starting any business Find and use valuable resources including local state and federal government sources business and professional associations books Web sites and other publications And much much more You'll also find inspiring stories from businesswomen who have achieved success and financial reward If you've ever dreamed of owning your own business this book should be your first investment

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