

Corporate Strategic Logic

Strategy Pyramid(old)

STRATEGY PYRAMID
Top-Down



Old Strategy- based Business Development Model

- Effective in known & stable environment
- Builds on existing competencies

VS

Strategy Stretch (new)



New Opportunity- driven Business Model Development

- Effective in new & unstable environment
- Builds on new competencies

Made by:-
Sachin Chaudhary

Strategic Logic

Matus Halas



Strategic Logic:

Strategic Logic J. Jarillo, 2003-03-13 Strategic Logic lays the foundations for a clear understanding of corporate profitability and provides the reader with innovative insights on how to develop original yet realistic strategies Working with real life examples and based on rigorous theory the author analyses key managerial decisions and shows how to ensure these enhance the company's long term profitability Mergers and acquisitions are great opportunities for strategic development but they can also destroy value The author indicates how to judge on what side a specific case will fall **Narrativized**

Strategic Choice John P. DeRosa, 2020-07-23 In February 2019 Donald Trump announced the United States withdrew from the landmark Cold War era Intermediate Range Nuclear Forces Treaty with Russia sparking worldwide concerns over the specter of a new nuclear arms race The rational actor and game theoretic models dominating international relations literature failed to predict or explain this strategic choice Rationalist normative and materialist models of strategic choice saturate the study of international relations Scholars continue to expose the shortfalls in these approaches in explaining or predicting outcomes of strategic interactions In this timely study John P DeRosa advances a new model of strategic choice through a narrative lens This narrative turn reframes the logic to emphasize the propositions of motives perceptions preferences and the reflexive interaction of strategic choices Case studies of American and Russian nuclear arms control treaties from the negotiations of the Intermediate Range Nuclear Forces INF Treaty in 1987 to the crisis of the US withdrawal from the INF Treaty in 2019 support building a theory of narrativized strategic choice **Strategic Management** Arão Sapiro, 2024-05-11 This book provides students with the fundamental concepts and stages of strategic management and planning in organizations with essential tools to make decisions in order to remain competitive in the business world of today It offers an introduction to the key topics and themes of organizational and competitive strategies and provides a panoramic view of the changing corporate environment The author draws on insights from various typical functional courses such as marketing finance and accounting to help students understand how top executives and managers make the strategic decisions that drive successful businesses Students learn how to conduct a case analysis measure organizational performance and conduct external and internal analyses The book features learning objectives glossaries and real cases related to the content of each chapter The book also features discussions on the execution and evaluation of organizational performance environment social and governance ESG and decision and risk analysis This book is useful for upper undergraduate and graduate level courses in strategic planning and management business administration decision making and business strategy **Strategy Execution** Andrew MacLennan, 2010-09-13 Strategy Execution is a core text combining the rigour of advanced research with the accessibility of practical experience and application to guide readers through this challenging yet essential subject *Strategic FUEL for Nonprofits* Charles Moore, 2024-09-27 Most nonprofits approach strategic planning in ways that take too much time and effort focus on the wrong issues and set up the plan to be something

that gathers dust on a shelf rather than being implemented If you want a different approach this is the book for you This book shows nonprofit leaders and organizations how to conduct strategic planning processes that deliver both a great strategy and an organization that can drive strategic change and continually refresh its strategy It introduces a new framework Strategic FUEL and shows leaders how to map their organization s strategic situation to a planning approach that addresses the most important opportunities and challenges without wasting time and effort It also shows the actions leaders can take during strategic planning to increase the odds of successful strategy implementation The core content of this book was developed while working with nonprofit leaders on strategic planning so it converts the best research and ideas to practice and step by step guidance This book will be a valuable resource for nonprofit CEOs and their teams foundations looking to support their nonprofit grantees and students in nonprofit management courses and programs While the book is focused on the nonprofit world the lessons are also applicable to any leader trying to drive strategy effectively **Strategy Dynamics** Matus

Halas, 2025-02-05 With a wealth of valuable empirical materials Strategy Dynamics explores the concept of adaptation in strategic decision making through detailed engagement with professional military education at various war colleges and three in depth case studies of significant strategic reversals by the United States France and former Czechoslovakia It examines President Ronald Reagan s decision to withdraw U S Marines from Lebanon in 1984 Francois Mitterrand s reversal of his original plan for the French exit from the European Monetary System in 1983 and Vclav Havel s strategic pivot towards NATO membership for Czechoslovakia in 1991 After introducing a novel process oriented model of strategic decision making that highlights the positive effect of friction on strategy adaptation the author uses process tracing to analyse factors at the individual domestic and international levels that enabled and triggered these strategic U turns The research draws on declassified and previously unavailable documents as well as interviews with key figures involved in these strategic decisions providing unique insights into the complexities of strategic decision making and the process of strategy adaptation The book compels readers to see strategy as a dynamic process continuously evolving in response to changing circumstances rather than as a fixed plan In doing so Strategy Dynamics fills a critical gap in the literature by focusing on the processes that drive strategy adaptation It offers a comprehensive study of the conditions that contribute to open societies ability to adapt their strategies more effectively and it will serve as a reference for anyone dealing with strategy adaptation Fix This War! ,

Strategic Management Reinier Geel, 2011-03 Studies have shown that coming up with strategies and executing them with success requires specific strategic competencies It is no longer just about the big idea Moving beyond a broad fuzzy picture however requires strategic thinking and understanding the management matrix This guidebook can help you identify critical functions of strategy such as the alignment of operations the continual improvement and innovation of systems design and the allocation of effective resources learn the six required competencies for strategic genius along with methods how to excel at each one reinvent thought processes so you can achieve organizational goals successfully navigate your way through office

politics and answer many other questions tied to strategic management Take a trip with author Reinier Geel as he shares a detailed study of the make or break factors of planning and execution This guidebook sets a new paradigm for the strategic arena and is backed up with the essential knowledge so you can empower yourself and your organization **Strategic Management** Garth Saloner, Andrea Shepard, Joel Podolny, 2005-12-09 Strategic Management wurde speziell f r Manager konzipiert die bereits Gesamtverantwortung f r ein Unternehmen tragen oder in Zukunft tragen werden Die wesentliche Voraussetzung die sie f r diesen Job mitbringen m ssen ist eine gut entwickelte F higkeit zum strategischen Denken Die Autoren haben hier geeignete Konzepte Methoden und Techniken zusammengestellt mit deren Hilfe diese F higkeit entsprechend geschult und weiterentwickelt werden kann Dabei st tzen sie sich auf Forschungsergebnisse verschiedener Disziplinen die f r das strategische Management von Nutzen sind Schwerpunkt m ig greifen sie jedoch auf ihren eigenen fachlichen Hintergrund zur ck die theoretische und empirische Mikro konomie und die Organisationstheorie Die Autoren sind Dozenten an der Graduate School of Business der Stanford Universit t und unterrichten dort den Pflichtkurs Strategisches Management Das Besondere an diesem Buch ist dass es sich didaktisch an diese Lehrveranstaltung anlehnt und genau auf die Bed rfnisse von angehenden strategischen Managern eingeht **Enterprise-Wide Strategic Management** David L. Rainey, 2010 A fresh holistic approach to strategic management in the modern business environment

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