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Smartstart Your New York Business

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The Smart Start Up Tom Hopkins,Omar Periu,2018-07-03 Start and build a high profit business choose exactly the right product for you outsell your competition and put yourself onto the road to riches Brian Tracy New York Times bestselling author The Smart Start Up helps readers start strong and stay strong in the early phases of growing their businesses providing fundamental strategies for beating the odds With this information entrepreneurs will be able to reach the success level of their dreams whether that s to create a legacy for generations or to follow the build and sell it road to success Within these pages Tom Hopkins and Omar Periu delve deeply into the nuances of business ownership both on the practical and emotional side of things They will help readers avoid some of the most common pitfalls entrepreneurs face

Readers will learn how to establish a compass they and the rest of their teams can rely on to guide business decisions going forward Topics covered include self analysis as an entrepreneur how to evaluate a business idea how to choose the best structure for a business including working with legal and accounting professionals business communication skills hiring and managing team members prioritization selling skills marketing strategies negotiation skills and how to keep clients happy long term Own this book and you ll have the opportunity to be guided to your own success by two of the best and proven teachers in the business Bob Burg bestselling coauthor of The Go Giver and The Go Giver Influencer Inside the pages of this masterpiece you ll get the formula for success that gives you the winning edge in the hyper competitive marketplace Jeb Blount CEO of Sales Gravy and author of Fanatical Prospecting **Small Business Sourcebook** ,2010 **Smart Start-Ups** David Silver,2007-05-18 Praise for Smart Start Ups Silver s new book is a masterpiece of clarity concerning the next great entrepreneurial wave and my only problem with it was the charley horse in my elbow I got turning the pages Robin Richards founding President MP3 com and CEO Notification Technologies Inc Silver is a modern day Prometheus For community entrepreneurs Smart Start Ups contains the secrets of fire from the heavens If you work with communities of any kind you ignore this book at your own peril John Szeder former senior game developer Digital Chocolate Inc and CEO Mofactor Inc Silver dives in and pulls the naked truth out of the world of online communities There s nothing like it on the shelves He speaks with the best and brightest in the mobile and online community markets Sean Malatesta founder Yack Media Services and Vice President Indiagames Inc Smart Start Ups is a must read for any aspiring Internet entrepreneur Silver cuts right to the heart of the important fact that communities are like entire nations but without geographic borders and they re creating the greatest transformation since the Industrial Revolution Clarence Briggs founder and CEO AIT com Silver s book is an excellent captivating ingenious and essential read for anyone who wants to know how to create wealth by starting an online community One mark of a great book is that it makes you see things in a new way Silver certainly succeeds in that respect Kyle E Gillman founder and CEO Forgefinder Inc Professional Practice for Interior Designers Christine M. Piotrowski,2011-09-20 The text of choice for professional interior design practice now with companion CD ROM Since publication of the first edition in 1990 Professional Practice for Interior Designers has remained the leading choice for educators for teaching interior design business practice as well as for professionals seeking to advance in their own practices This ASID Polsky Prize winner is recommended by the NCIDQ for exam preparation and covers the gamut of legal financial management marketing administrative and ethical issues You gain all the essential skills needed for planning and maintaining a thriving interior design business presented in the clear easy to follow style that is the hallmark of this text This edition is completely current with the latest business practices and features a host of new practice aids Companion CD ROM includes a trial version of professional practice software business forms numerous short articles plus additional information and resources New examples help you manage the latest challenges and implement the latest business practices A new

chapter devoted to strategic planning explains this important business concept in easy to understand language for students and professionals Brief what would you do case studies in each chapter challenge you to respond to ethical issues faced by today s interior designers From creating a business plan to launching a promotional campaign to setting up a computerized accounting system everything you need to launch and sustain a successful interior design practice is here **American Book Publishing Record** ,2004 **So You Want to Be a Talent Agent?** "Tom ""Wolf"" " Elliott,2010-05-18 A down to earth detailed guide to every aspect of establishing and running a small local talent booking agency written by someone who has done so successfully for over 30 years You dont need any particular background or a fancy college degree or even much money just a desire to own and operate one of the most fun businesses you could ever imagine Its all herehow to find the talent how to build up a clientele how to promote yourself the contracts youll need and a fascinating insight to where you can go from here including becoming a modeling agent a TV producer a writer a record album producer and much more

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