



**SOLD**

**THE RISE  
AND FALL  
OF THE  
HOUSE OF  
SOTHEYBY  
NICHOLAS  
FAITH**

# Sold The Rise And Fall Of The House Of Sotheby

**David Kirk**



## **Sold The Rise And Fall Of The House Of Sotheby:**

*The Rise and Fall of American Art, 1940s-1980s* Catherine Dossin, 2016-03-03 In *The Rise and Fall of American Art 1940s 1980s* Catherine Dossin challenges the now mythic perception of New York as the undisputed center of the art world between the end of World War II and the fall of the Berlin Wall a position of power that brought the city prestige money and historical recognition Dossin reconstructs the concrete factors that led to the shift of international attention from Paris to New York in the 1950s and documents how peripheries such as Italy Belgium and West Germany exerted a decisive influence on this displacement of power As the US economy sank into recession in the 1970s however American artists and dealers became increasingly dependent on the support of Western Europeans and cities like Cologne and Turin emerged as major commercial and artistic hubs a development that enabled European artists to return to the forefront of the international art scene in the 1980s Dossin analyses in detail these changing distributions of geopolitical and symbolic power in the Western art worlds a story that spans two continents forty years and hundreds of actors Her transnational and interdisciplinary study provides an original and welcome supplement to more traditional formal and national readings of the period

*Rogues' Gallery* Philip Hook, 2017-01-26 Philip Hook takes the lid off the world of art dealing to reveal the brilliance cunning greed and daring of its practitioners In a richly anecdotal narrative he describes the rise and occasional fall of the extraordinary men and women who over the centuries have made it their business to sell art to kings merchants nobles entrepreneurs and museums From its beginnings in Antwerp where paintings were sometimes sold by weight to the rich hauteur of the contemporary gallery in London Paris and New York art dealing has been about identifying what is intangible but infinitely desirable and then finding clients for whom it is irresistible Those who have purveyed art for a living range from tailors spies and the occasional anarchist to scholars aristocrats merchants and connoisseurs each variously motivated by greed belief in their own vision of art and its history or simply the will to win The cast of characters includes Paul Durand Ruel the Impressionists champion Herwath Walden who first brought Modernism into the limelight Daniel Henry Kahnweiler high priest of Cubism Leo Castelli dealer midwife to Abstract Expressionism and Pop Art and Peter Wilson the charismatic Sotheby's chairman who made the auction room theatre Philip Hook's history is one of human folly greed and duplicity interspersed with ingenuity inspiration and acts of heroism *Rogues' Gallery* is learned witty and irresistibly readable

*The Portrait of Dr. Gachet* Cynthia Saltzman, 1999-04-01 At a star studded auction in 1990 a painting was sold for the record breaking price of 82.5 million That painting Vincent van Gogh's *Portrait of Dr Gachet* has seemed to countless admirers to portray our times as something bright in spite of its inevitable griefs This fascinating book reconstructs the painting's journey and becomes a rich story of modernist art and the forces behind the art market Masterfully evoked are the lives of the thirteen extraordinary people who owned the painting and shaped its history avant garde European collectors pioneering dealers in Paris and Berlin a brilliant medievalist who acquired it for one of Germany's great museums and a member of the

Nazi elite who sold it after it had been confiscated as a work of degenerate art Remarkable and riveting The Portrait of Dr Gachet illuminates in dramatic detail the dynamics of the art market and of culture in our time Chinese Art Objects, Collecting, and Interior Design in Twentieth-Century Britain Helen Glaister, 2022-08-26 This book explores the relationship between collecting Chinese ceramics interior design and display in Britain through the eyes of collectors designers and tastemakers during the years leading to during and following the Second World War The Ionides Collection of European style Chinese export porcelain forms the nucleus of this study defined by its design hybridity offering insights into the agency of Chinese porcelain in diverse contexts from seventeenth century Batavia to twentieth century Britain raising questions about notions of Chineseness Britishness and identity politics across time and space Through the biographies of the collectors this book highlights the role of collecting Chinese art objects particularly porcelain in the construction of individual and group identities Social networks linking the Ionides to agents and dealers auctioneers and museum specialists bring into focus the dynamics of collecting during this period the taste of the Ionides and their self fashioning as collectors The book will be of interest to scholars working in the fields of art history history of collections interior design Chinese studies and material culture studies **The Rise and Fall of American Art, 1940s-1980s** Assoc Prof Catherine Dossin, 2015-03-28 This book challenges the perception of New York as the undisputed center of the art world between the end of World War II and the fall of the Berlin Wall a position of power that brought the city prestige money and historical recognition In her transnational and interdisciplinary study Dossin analyses changing distributions of geopolitical and symbolic power in the Western art worlds a story that spans two continents forty years and hundreds of actors **Art of the Deal** Noah Horowitz, 2014-08-31 An eye opening look at collecting and investing in today s art market Art today is defined by its relationship to money as never before Prices have been driven to unprecedented heights conventional boundaries within the art world have collapsed and artists think ever more strategically about how to advance their careers Art is no longer simply made but packaged sold and branded In Art of the Deal Noah Horowitz exposes the inner workings of the contemporary art market explaining how this unique economy came to be how it works and where it s headed In a new postscript Horowitz reflects on the market s continued ascent as well as its most urgent challenges *Pedigree and Panache* Shireen Huda, 2008-04-01 Art auctions have long captured the public imagination They regularly make news headlines and have become synonymous with glamour money and social distinction The marketing of auction houses and the works they sell has resulted in firms attaining authoritative positions and the ability both to influence and reflect collecting tastes Pedigree and panache is the first comprehensive history of the art auction in Australia In this fascinating work Shireen Huda investigates the construction of the glamorous reputation of art auctions and art auction houses Featuring absorbing case studies of key art auctions and major art auction houses in Australia including Christies Sothebys and Deutscher Menzies the work provides an overview of the origin and international development of art auctions The development of the Australian marketplace is then explored

detailing colonial inception and continuing until Christies withdrawal of its saleroom presence in 2006 Provided by publisher  
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Beginning with new evidence that cites the presence of books in Roman villas and concluding with present day vicissitudes of collecting this generously illustrated book presents a complete survey of British and Irish country house libraries Replete with engaging anecdotes about owners and librarians the book features fascinating information on acquisition bordering on obsession the process of designing library architecture and the care and neglect of collections The author also disputes the notion that these libraries were merely for show arguing that many of them were profoundly scholarly assembled with meticulous care and frequently used for intellectual pursuits For those who love books and the libraries in which they are collected and stored The Country House Library is an essential volume to own      *Smart Money and Art* Martin S. Ackerman,1986      *Editorial Research Reports*, 1987 ,1988-02      Marketing Communications ,1986      *Business Week* ,2000      **Ararat** ,1987      *Book Review Digest* ,1987 Excerpts from and citations to reviews of more than 8 000 books each year drawn from coverage of 109 publications Book Review Digest provides citations to and excerpts of reviews of current juvenile and adult fiction and nonfiction in the English language Reviews of the following types of books are excluded government publications textbooks and technical books in the sciences and law Reviews of books on science for the general reader however are included The reviews originate in a group of selected periodicals in the humanities social sciences and general science published in the United States Canada and Great Britain Publisher      *The Athenaeum* ,1864      *Cartel Criminality* Christopher Harding,Jennifer Edwards,2016-04-08 Anti competitive business cartels engaging in practices such as price fixing market sharing bid rigging and restrictions on output are now subject to strong official censure and rigorous legal control in a large number of jurisdictions across the world The longstanding condemnation under the US Sherman Act of 1890 has been taken up although in a rather different form during the last thirty years in the EC EU and in European national jurisdictions in particular but also in a range of countries outside North America and Europe Legal control has not only extended geographically but has intensified as a number of jurisdictions have moved beyond administrative regulation and penalties to embrace enforcement through civil liability and most significantly in terms of policy and rhetoric the methods of criminal law It is therefore timely to consider critically this development of legal control and assess its achievement to date and its future prospects But such an exercise requires an understanding of the reasons and need for such regulation based on a clear appreciation of the nature and extent of the economic and social malaise which is its subject What more exactly are such business cartels why do they come into existence and persist why are they regarded as being so bad and what are the objectives within this increasingly complex and multi level phenomenon of legal control By seeking to

answer such fundamental questions this book sets a research agenda for a pathology aetiology and criminology of business cartels and probes more accurately their nature operation endurance and perceived delinquency      **Black Enterprise**  
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## Unveiling the Energy of Verbal Artistry: An Mental Sojourn through **Sold The Rise And Fall Of The House Of Sotheby**

In a world inundated with screens and the cacophony of fast conversation, the profound power and emotional resonance of verbal artistry usually diminish in to obscurity, eclipsed by the regular barrage of noise and distractions. Yet, located within the musical pages of **Sold The Rise And Fall Of The House Of Sotheby**, a charming function of fictional brilliance that impulses with raw emotions, lies an remarkable trip waiting to be embarked upon. Composed by a virtuoso wordsmith, that exciting opus manuals readers on a psychological odyssey, softly exposing the latent possible and profound impact stuck within the elaborate web of language. Within the heart-wrenching expanse of this evocative analysis, we will embark upon an introspective exploration of the book is key subjects, dissect their charming writing fashion, and immerse ourselves in the indelible impact it leaves upon the depths of readers souls.

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