

# SIX-FIGURE CONSULTING

HOW TO HAVE  
A GREAT  
SECOND CAREER

DR. GARY SCOTT GOODMAN

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# Six Figure Consulting How To Have A Great Second Career

**Susan Echaore-McDavid**



## **Six Figure Consulting How To Have A Great Second Career:**

**Six-figure Consulting** Gary S. Goodman,1997 With the help of Six Figure Consulting readers can parlay their business experience into a highly rewarding second career This upbeat and motivating book explains how attractive the consulting lifestyle can be It helps readers tap into what they already know but didn t think they did and outlines skills and attitudes necessary for success

**The Forty Plus Entrepreneur: How to Start a Successful Business in Your 40's, 50's and Beyond** Gary S. Goodman,2018-10-09 At age 90 Jack Smiley wasn t thrilled with the community in which he retired so he built his own Today it provides him with a net income of 40 000 each month Famously KFC s 65 year old Kentucky Colonel Harlan Sanders supplemented a paltry Social Security check by franchising his unique recipe for fried poultry Past 50 McDonald s Ray Kroc made a similar trek in multiplying by many thousands a few popular golden arched hamburger stands from San Bernardino California Contrary to popular mythology entrepreneurship is not spearheaded mostly by baby faced technology savvy postadolescents whose brands include Facebook and Apple According to a recent study fully 80 percent of all businesses are started up by people over 35 Amy Groth of Business Insider cites these reasons that fortune favors the old First older entrepreneurs have more life and work experience In some cases they have decades of industry expertise and a better understanding of what it truly takes to compete and succeed in the business world Second they also have much broader and vaster networks Even if older entrepreneurs are seeking to start businesses in entirely different industries they have deep connections from all walks of life for example a brother in law could be the perfect COO Third those over 50 have acquired more wealth and better credit histories which helps with securing loans and are smarter with their finances In this book from best selling author Gary Goodman you ll discover Supporters are everywhere Your age cohort is the wealthiest Now is the time to cash in your wisdom Overcoming false beliefs and self sabotage why the only person holding you back is you The Giraffe Syndrome why the first step is the scariest Busting age myths Nobody will work with me at my age My best years are behind me It takes money to make money and more

*Teaching Performance Studies* Nathan Stucky,Cynthia Wimmer,2002 Edited by Nathan Stucky and Cynthia Wimmer Teaching Performance Studies is the first organized treatment of performance studies theory practice and pedagogy This collection of eighteen essays by leading scholars and educators reflects the emergent and contested nature of performance studies a field that looks at the broad range of human performance from everyday conversation to formal theatre and cultural ritual The cross disciplinary freedom enacted by the writers suggests a new vision of performance studies a deliberate commerce between field and classroom

**Successful Meetings** ,1997 **201 Great Ideas For Your Small Business** Jane Applegate,2002 **Six Figure Salary Negotiation** Michael Zwell,2008-03-01 More than 7 million Americans make six figure salaries and you can be one of them Corporate recruiter Michael Zwell uses his twenty five years of experience to show you how to reach that goal And he brings you insider advice about salary negotiation from top business leaders including Robert Wright of the Wright Institute Donald P Delves of

the Delves Group Catherine Candland of Advantage Human Resourcing Stan Smith of Smith Economics Group Tom Terry of CCA Strategies Judith Wright of the Wright Institute Mylle Magnum of IBTWilliam J White of Bell Howell These industry insiders show you how to negotiate a satisfying job offer or raise They tell you how to ask the right questions and how to close a job offer at the right moment for the best salary and benefits With these experts at your side you ll get the salary and benefits you deserve **PM Network** ,1997 **Who Gets Promoted, Who Doesn't, and Why, Second Edition** Donald Asher,2014-05-06 A revised and updated edition of the career advancement guide that advocates working smarter not harder from one of America s premier career consultants Do your job do it well and you ll be rewarded right Actually probably not According to career guru Donald Asher advancement at work is less about skillsets and more about strategy The revised and expanded edition of WHO GETS PROMOTED WHO DOESN T AND WHY details exactly what puts one employee on the fast track to an exceptional career while another stays on the treadmill to mediocrity Whether you re new to the workforce repairing a recession damaged career or feeling stagnant and overlooked at work this book is your ticket to advancement Learn why timing is more important than talent how corporations actually make promotion decisions how to avoid career mistakes you don t even know you re making what women in the workforce particularly need to know and the twelve proven strategies for promotion regardless of your industry and experience If you want to know how to control your career destiny the solution is to work smarter not harder WHO GETS PROMOTED WHO DOESN T AND WHY will help you do just that

**American Book Publishing Record Cumulative 1998** R R Bowker Publishing,1999-03 *The Publishers Weekly* ,1997 **The Critical Second Phase of Your Professional Life** Robert L. Dilenschneider,2003 This optimistic and life changing guide empowers middle aged workers to prevail in today s youth obsessed job market from the author of 50 Plus

*Career Opportunities in Science* Susan Echaore-McDavid,2008 Discusses more than ninety career possibilities in the field of science including information on education training and salaries **Stinkin' Thinkin': 37 Mental Mistakes, False Beliefs & Superstitions That Can Ruin Your Career & Your Life** Dr. Gary S. Goodman,2018-11-01 The US space program faced a problem Astronauts didn t have a pen that could write inside a zero gravity capsule NASA invested upward of 1 million to devise a pen that could Their rivals faced the same problem but they solved it for less than a dollar They decided to use a pencil This story is emblematic of two styles of critical thinking and problem solving America defined its quandary as a pen problem Fix the pen became the marching order Others defined the issue as a writing challenge so alternatives were more likely to be considered and adopted Most people lose friends happiness and career opportunities because they employ inadequate thinking skills and allow biases false beliefs and superstitions to govern their behavior Even highly skilled professionals such as physicians and attorneys are not immune from bad thinking and runaway emotions They can cost their clients fortunes and even their lives through poor advice and misdiagnoses This unique program will help you to Identify the strengths and limitations of your dominant thinking styles Consider various models for tackling common and

unusual challenges Apply case studies and hands on opportunities to use different methods to analyze problems and generate multiple effective responses Adopt easy methods for creating clarity in thought and written and verbal communications Take practical pathways to success     **Automotive Manufacturing & Production** ,1997     Black Enterprise ,1988-06 BLACK ENTERPRISE is the ultimate source for wealth creation for African American professionals entrepreneurs and corporate executives Every month BLACK ENTERPRISE delivers timely useful information on careers small business and personal finance     **Two Weeks Notice** Amy Porterfield,2023-02-21 NEW YORK TIMES BESTSELLER Ever wish there was a step by step blueprint to design your life for financial freedom lifestyle flexibility and major impact Are you ready to go from being stuck and complacent to courageous and capable of creating a business offering you the time and financial freedom you never dreamed possible Through sharing her tried and true strategies inspiring stories and mindset shifts Amy Porterfield host of the top rated podcast Online Marketing Made Easy and a 9 to 5 escapee who built an 8 figure online business on her terms reveals Why you don t need to know exactly what your business is going to be to get started Tips to navigate the 5 most common boss traps including self sabotage and superwoman syndrome How to use your 10 percent edge to build a foolproof marketing plan The keys to set up your business to avoid trading your time for money How to craft your first offer and overcome the fear of putting it out there You can have more time flexibility recognition income and impact You re capable of so much more than you know You ve got this     **Forthcoming Books** Rose Arny,1997-04     Kiplinger's Personal Finance ,2000-01 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics     Top Careers in Two Years Paul Stinson,2007 Presents information about ten careers in retail marketing and sales that can be obtained through two year degree programs     MBA Programs 2010 Peterson's,2010-06-15 Peterson s MBA Programs provides comprehensive profiles of up to date information on full time part time joint degree Executive MBA and online graduate programs at more than 1 000 institutions including degrees comparable or equivalent to an MBA A wealth of facts and figures on admission and degree requirements entrance difficulty postgraduate hiring rates financial aid and contact information for approximately 4 000 graduate level business programs are all available within Peterson s guide It contains informative articles such as how an MBA can advance a career how to choose the right program and pay for it the advantages of getting your advanced business degree abroad information on the latest hiring and salary trends and application tips including guidance on how to write a winning essay Profiles of institutions are listed alphabetically within state province or country with all the fast facts an applicant needs plus two page narrative descriptions which contain even more in depth information on schools

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