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# **INFORMATION & TECHNOLOGY**

**How to Maximize Value and  
Avoid Costly Pitfalls**

**BRAD L. PETERSON &  
DIANE M. CARCO**

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# Smart Way To Buy Information Technology How To Maximize Value And Avoid Costly Pitfalls

**Albert A Gayle**



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**Buying Information Systems** Mr David James,2012-09-28 Most organisations purchase off the shelf computer based systems to help them perform their day to day business activities Sadly many of the purchases fail to live up to expectations This book provides a blueprint of what to cover in the early stages of the procurement process so as to prevent the recurring problem of information systems projects that run over budget over time and yet under perform The questions the book answers are simple but fundamental where to find advice who should be involved how to manage the purchase how to decide what you need which package or supplier to choose how to manage the implementation and how to know if the system is successful Real examples of information system purchases are used to help provide practical guidance on the methods the pitfalls and the keys to success In addition the book contains several adaptable tables and checklists to provide a flexible and effective step by step framework for the entire process **CIO** ,1998-09-15

**Enterprise and Organizational Modeling and Simulation** Robert Pergl,Russell Lock,Eduard Babkin,Martin Molhanec,2017-09-27 This book constitutes the refereed proceedings of the 13th International Workshop on Enterprise and Organizational Modeling and Simulation EOMAS 2017 held in Essen Germany in June 2017 The main focus of EOMAS is on the role importance and application of modeling and simulation within the extended organizational and enterprise context The 12 full papers presented in this volume were carefully reviewed and selected from 26 submissions They were organized in topical sections on formal methods conceptual modeling and enterprise engineering *Advanced Methodologies and Technologies in Business Operations and Management* Khosrow-Pour, D.B.A., Mehdi,2018-09-14 Businesses consistently work on new projects products and workflows to remain competitive and successful in the modern business environment To remain zealous businesses must employ the most effective methods and tools in human resources project management and overall business plan execution as competitors work to succeed as well *Advanced Methodologies and Technologies in Business Operations and Management* provides emerging research on business tools such as employee engagement payout policies and financial investing to promote operational success While highlighting the challenges facing modern organizations readers will learn how corporate social responsibility and utilizing artificial intelligence improve a company s culture and management This book is an ideal resource for executives and managers researchers accountants and financial investors seeking current research on business operations and management The Smart Way to Buy Information Technology Brad L. Peterson,Diane M. Carco,1998 This text tells readers how to manage technology effectively by avoiding bad technology investments and harmful vendor relationships It aims to enable them to avoid a poor acquisitions process which could result in needless waste and bad decisions Planning for Information Technology Derek S. Vaughan,2006 *The Publishers Weekly* ,1997

**Library & Information Science Abstracts** ,1999 *Tips & Tactics for Using the Internet to Run Your Business* Greg Holden,2000 *Tips Tactics for Using the Internet to Run Your Business* will jump start your application of cutting edge business technology

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