



STRATEGIC POSITIONING IN THE OIL INDUSTRY

**TRENDS AND
OPTIONS**

Edited by
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Strategic Positioning In The Oil Industry Trends And Options

Albert A Gayle



Strategic Positioning In The Oil Industry Trends And Options:

Strategic Positioning in the Oil Industry Paul Stevens, 1998-10-08 This volume presents papers drawn from ECSSR's Second Annual Energy Conference entitled Strategic Positioning in the Oil Industry Trends and Options held in Abu Dhabi October 26-27, 1996. The work highlights and investigates the changes which are occurring in the demand structure for oil changes that will have far-reaching consequences for oil producers, refiners and distributors who wish to perform in an ever-competitive market. Written principally by leading practitioners, the essays represent the most current thinking on how and in which direction the oil industry, particularly in the Gulf region, is developing. Readers will find trenchant analyses of vertical integration as a strategy for oil security, refining and petroleum product specifications in Asia, privatization initiatives in the Gulf's energy sectors, downstream integration of national oil companies and options and opportunities for Gulf oil companies in the Asian market. Strategic Positioning in the Oil Industry Trends and Options is not only a valuable collection of information and argument but it also offers a rare insight into the beliefs and perceptions of those participating in today's international oil industry.

Strategic Positioning in the Oil Industry Markaz al-Imārāt lil-Dirāsāt wa-al-Buḥūth al-Istirātījīyah. Annual Energy Conference, 1996

Strategic Positioning in the Oil Industry The Emirates Center for Strategic Studies and Research, 1998-06-15 Major oil companies that once controlled the world's oil resources, refineries and distribution systems are now having to share the market with national oil companies, independent producers and local distributors while developing nations are extending ever more attractive terms for exploration, development and production. The end result is an increase in the overall world oil supply and an intensification of competition in the industry. Such challenges force oil producers to search for new technologies in order to remain competitive, whether a producer from the latest technologies is able to dispose of its oil in the international market or profit from the oil price fluctuations in the commodity market. This new study considers strategic positioning and the options available to countries and companies alike in terms of their upstream and downstream industries.

Globalizing Oil Llewelyn Hughes, 2014-01-16 Oil is the world's most important commodity. It is also one of the most politicized, with national oil companies controlling most of the world's reserves. Contrary to conventional wisdom, Llewelyn Hughes shows that governments across the advanced industrial states responded to the politicization of oil in the 1970s by freeing prices, lowering barriers to trade and privatizing national oil companies. How did this come about? And why do some governments continue to support domestic firms? In answering these questions, Hughes shows that the politicization of oil also led to a transformation in oil market governance by changing the balance of risk and opportunities facing firms. He also shows that their ability to benefit from this change was conditioned by previous attempts to shape the competitive landscape in their favor. Hughes' study has important implications not only for the politics of oil but also for the study of economic liberalization.

Oil and Governance David G. Victor, David R. Hults, Mark C. Thurber, 2011-12-08 National oil companies (NOCs) play an important role in the world economy. They produce most of the

world's oil and bankroll governments across the globe. Although NOCs superficially resemble private sector companies, they often behave in very different ways. *Oil and Governance* explains the variation in performance and strategy for NOCs and provides fresh insights into the future of the oil industry as well as the politics of the oil-rich countries where NOCs dominate. It comprises fifteen case studies, each following a common research design of NOCs based in the Middle East, Africa, Asia, Latin America, and Europe. The book also includes cross-cutting pieces on the industrial structure of the oil industry and the politics and administration of NOCs. This book is the largest and most systematic analysis of NOCs to date and is suitable for audiences from industry and academia as well as policymakers. *The New Energy Paradigm* Dieter Helm, 2007-04-26. The New Energy Paradigm provides an overview of the current energy policy debate contextualized by the oil shock from 2000 and considers how the trends in international energy markets impact on security of supply and climate change. It includes a discussion of market design, looks at carbon and oil markets, and considers best practice for effective policy design.

Privatization and Deregulation in the Gulf Energy Sector The Emirates Center for Strategic Studies and Research, 1999-03-17. The papers contained in this volume were among those presented at ECSSR's Third Annual Energy Conference entitled *Privatization and Deregulation in the Gulf Energy Sector* held in Abu Dhabi, October 25-26, 1997. This conference united leading practitioners and scholars in an effort to explore the important micro and macro issues related to the privatization and deregulation of the energy sector. Topics related to oil production and refining, gas and electricity production and their transmission and distribution were discussed. This volume assesses the arguments for and against deregulation of the energy sector and highlights the political, legal, institutional, and resource requirements for successful implementation of a privatization program, drawing on international experience. Indeed, privatization is spreading globally after its small and uncertain beginnings in Britain in the early 1980s. Today, states of the Gulf Cooperation Council (GCC) are actively examining the possibility of privatizing a number of key industries and infrastructure projects. The ideal route to prosperous and effective privatization programs is for the GCC states to learn from the mistakes of other countries in this field while emulating the success stories. *The Political Economy of Natural Resources and Development* Paul A. Haslam, Pablo Heidrich, 2016-02-05. *The Political Economy of Resources and Development* offers a unique and multidisciplinary perspective on how the commodity boom of the mid-2000s reshaped the model of development throughout Latin America and elsewhere in the developing world. Governments increased taxes and royalties on the resource sector; the nationalization of foreign firms returned to the mainstream economic policy agenda; and public spending on social and developmental goals surged. These trends, often described as resource nationalism, have developed into a strategy for economic development that generated a reimagining of the state and its institutional possibilities and created a new but very significant political risk for extractive enterprises. However, these innovations, which constitute the most dramatic change in development policy in Latin America since the advent of neoliberalism, have so far received little attention from either

academic or policy oriented publications This book explores the reasons behind these policies and their effects on states firms and development trajectories This text brings together renowned thematic experts to examine the political economic causes of resource nationalism as well as its manifestation in six Latin American countries The causal variables considered by the contributors to this collection include a range of political economic determinants of policy including commodity prices the influence of ideology and national politics ideas about industrial policy relations between host governments and investors and how countries respond to opportunities provided by regional initiatives and the new geography of the global economy This volume is essential reading in development economics political economy and Latin American studies as well as for those who want to understand what economic development means after neoliberalism Energy Security Sanam S.

Haghighi,2007-08-31 This book offers the first comprehensive assessment of the various internal and external measures undertaken by the European Union to guarantee security of oil and gas supply It sets out and analyses in a coherent and thorough manner those aspects of EU external policy that are relevant in establishing a framework for guaranteeing energy security for the Union What makes the book unique is that it is the first of its kind to bridge the gap between EU energy and EU external policy The book discusses EU policy towards the major oil and gas producing countries of Russia the Mediterranean and the Persian Gulf at the bilateral as well as regional and multilateral level It brings together not only the dimensions of trade and investment but also other important aspects of external policy namely development and foreign policy The author argues that the EU s energy security cannot be achieved through adopting a purely internal approach to energy issues but that it is necessary to adopt a holistic approach to external policy covering efficient economic relations as well as development co operation and foreign policies towards energy producing countries The book will be a valuable resource for students of EU law WTO law or international energy law as well as scholars and practitioners dealing with energy issues *The Petroleum Experience of Abu Dhabi* Atef Suleiman,2007-12-12 The United Arab Emirates UAE is one of the world s major oil producing countries A member of the Organization of the Petroleum Exporting Countries OPEC and of the Organization of Arab Petroleum Exporting Countries OAPEC the UAE has estimated recoverable oil reserves of around 97 billion barrels of which the emirate of Abu Dhabi alone accounts for around 92 2 billion barrels The petroleum experience of Abu Dhabi has been varied and extensive Over the years the structure of the industry has slowly developed from the original concession arrangements through to the establishment of the Abu Dhabi National Oil Company ADNOC and its subsidiaries During this transformation of the industry in Abu Dhabi the legal framework governing the development of petroleum resources in the emirate has evolved as has the tax system applicable to operating companies the means of dispute resolution and the overall organizational structure of the industry Of the seven emirates comprising the UAE Abu Dhabi possesses the largest oil and gas reserves and is the principal producer Despite periodic discoveries in the smaller emirates Abu Dhabi will continue to dominate the oil scene in the UAE in terms of production and reserves The emirate is continuing to make new

finds is discovering new structures in existing fields and has the ability to sustain relatively high levels of long term production at its old fields by using improved recovery techniques At the 2004 rate of production of 1 955 000 barrels per day bpd Abu Dhabi oil reserves give the emirate a reserve production ratio of 129 years In 2005 Abu Dhabi stepped up its crude oil output to 2 24 million barrels per day mbpd not counting some 250 000 bpd of condensate The gas reserves of Abu Dhabi are presently estimated at 198 5 trillion cubic feet tcf The structure of the Abu Dhabi oil industry is built around the Abu Dhabi National Oil Company ADNOC Since its establishment in 1971 ADNOC has rapidly assumed the role of a link between government institutions which establish petroleum policy and the operating companies that are responsible for executing approved projects ADNOC is entrusted with the implementation of all aspects of the oil policy of the emirate of Abu Dhabi Owing to the growing importance of gas as a source of energy natural gas production and processing facilities continue to expand rapidly in Abu Dhabi The emirate already possesses one of the world s largest non associated gas reservoirs in the Khuff formation beneath the Umm Shaif oil field In addition onshore and offshore associated and non associated gas fields are being developed to meet rising domestic demand and provide feedstock for export projects Major programs are currently being implemented in Abu Dhabi to expand gas recovery processing liquefaction and export capacities Furthermore a number of new discoveries have been made in recent years of both associated and non associated gas boosting the emirate s reserves substantially ADNOC has proved that it is capable of taking positive initiatives is open to new concepts and technological innovations and has introduced many changes in its different operations and activities ADNOC can be expected to continue making successive improvements to its operations and to successfully ride the new trends in the oil industry

Uncover the mysteries within Crafted by is enigmatic creation, Embark on a Mystery with **Strategic Positioning In The Oil Industry Trends And Options** . This downloadable ebook, shrouded in suspense, is available in a PDF format (PDF Size: *). Dive into a world of uncertainty and anticipation. Download now to unravel the secrets hidden within the pages.

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