Strategy, Opportunity
Identification and
Entrepreneurship: A Study of
the Entrepreneurial
Opportunity Identification
Process

Christensen, Peder Smed

Kollmann, Tobias, Kuckertz, Andreas, Stöckmann, Christoph

Strategy, Opportunity Identification and Entrepreneurship Peder Smed Christensen, 1989 Opportunity Identification and Entrepreneurial Behavior John E. Butler, 2006-08-01 **Entrepreneurship Strategy** Lisa K. Gundry, Jill R. Kickul, 2006-08-14 The Princeton Review and Entrepreneur Announce America's Top Ranking Schools for Entrepreneurship DePaul University made the top three on the graduate side The Ryan Creativity Center at DePaul received recognition for its Idea Clinic as one of the top ten business programs in universities that are entrepreneurial hot spots programs Lisa Gundry has been awarded the Innovation in Business Education Award in 1997 by the American Assembly of Collegiate Schools of Business AACSB Mid Continent East Association She has also received the DePaul University Excellence in Teaching Award Jill Kickul received the 2000 Management Department Teaching Innovation and Assessment Award In this engaging and practical book authors Lisa K Gundry and Jill R Kickul uniquely approach entrepreneurship across the life cycle of business growth offering entrepreneurial strategies for the emerging venture for the growing venture and for sustaining growth in the established venture Written from the point of view of the founder or the entrepreneurial team the book offers powerful and practical tools to increase a venture s potential for success and growth Key Features Presents the changing pattern of strategic needs faced by the new venture The theories practices and tools in this book help enhance a venture s creativity in the early days of business start up and maintain the innovative edge throughout the life of the business The authors emphasize the key strategic roles of creativity opportunity identification opportunity evaluation and innovation in the emergence and growth of entrepreneurial firms Offers real world examples and contemporary cases Each chapter contains up to date cases Strategy in Action vignettes Speaking of Strategy interviews with real life entrepreneurs and a Failures and Foibles segment to help readers learn from others experiences and missteps Promotes innovative thinking The Innovator's Toolkit and Strategic Reflection Points give students the opportunity to reflect on the material presented In addition Research in Practice sections provide a summary of recent research on the chapter topic Includes instructor resources on CD available upon request This supportive CD contains PowerPoint slides lecture outlines sample syllabi a guide to using the Special Elements in each chapter and a listing of additional resources Intended Audience This is an ideal core textbook for advanced undergraduate and graduate courses such as Entrepreneurship and New Venture Management Entrepreneurship Strategy Strategic Management Entrepreneurial Growth Management of Innovation Entrepreneurial Marketing and Global Entrepreneurship in the fields of Management Entrepreneurship Marketing and Organizational Behavior Entrepreneurial Strategic Content G. T. Lumpkin, Jerome A. Katz, 2009-05-21 Focuses on entrepreneurial strategic content This title addresses the types of strategies that entrepreneurial companies use to effectively position themselves and gain competitive advantages It identifies several strategic dilemmas and strategic choices that organizations face in their efforts to be more entrepreneurial Handbook of Strategy and Management Andrew M Pettigrew, Howard Thomas, Richard

Whittington, 2006-04-27 New in Paperback Publishing February 2006 If you had to read only one book to understand the roots and branches of the study of strategy it is also remarkably well organized and future oriented having the right balance between focus and diversity By critically taking stock of the field and by discussing future paths of strategy this Handbook will serve as an important stimulus for intellectual development for years to come Nicolai Foss Copenhagen Business School Finally We have a comprehensive reflective and critical overview of the field of strategy in the new Handbook of Strategy and Management The strategy literature has come of age with this mapping of the terrain by Andrew Pettigrew Howard Thomas and Richard Whittington The Handbook provides an useful overview of different streams of thought with contributions by leading scholars and researchers Equally importantly this Handbook provides us with reflections on the past and insights into the future of the field Such a critique is an important aid in understanding and researching strategy for newcomers and experienced scholars alike Cynthia Hardy Head of Department of Management University of Melbourne The Handbook presents a major retrospective and prospective overview of the strategic management field and will be an important benchmark volume for management scholars worldwide The Handbook frames assesses and synthesizes the work in the field and helps to define and shape its current and future development The editors combine focus with diversity in the material and approaches covered thus providing a powerful critical analysis and synthesis of diverse disciplinary contributions to this rapidly growing body of knowledge Each of the four parts of this book concentrates on a specific area of strategy and management Within these parts leading international scholars provide historical overviews of the key strands delineating the topography of their particular themes address the central problems and approaches which have characterized these critically assess the state and quality of current theory and knowledge and set out agendas for future theoretical and empirical development The resulting volume is a unique overview of the inputs and dynamics that shape the core ideas and practices of E-Entrepreneurship and ICT Ventures: Strategy, Organization and Technology strategy and management Kollmann, Tobias, Kuckertz, Andreas, Stöckmann, Christoph, 2010-02-28 Information and communication technologies related to digital networks enable the continued rise of entrepreneurial business opportunities and inventive business models E Entrepreneurship and ICT Ventures Strategy Organization and Technology provides a unique and quintessential overview of the current state of conceptual and empirical research at the interface of e business and entrepreneurship research Contributing an enhanced understanding of the important interface of e business and entrepreneurship this reference publication brings together leading academics and practitioners from around the world offering essential reading material for students educators managers entrepreneurs and political decision makers interested in applying and fostering e business concepts in an entrepreneurial environment **Strategic Management** Sushil, Sanjay Dhir, 2024-09-25 This book emphasizes the concepts of strategic innovation and entrepreneurship which are quite prevalent in today s organizations Going beyond traditional approach that follows strategic analysis choice and implementation framework and traditional

theories based on industrial organization paradigm and resource based view the book considers current business environment which is volatile uncertain complex chaotic conflicting and ambiguous VUCA It takes the strategic flexibility view to cope with these strategic challenges The book introduces the subject matter of strategic management in retrospect and prospect highlighting critical theories of strategic management It uses a strategic learning framework rather than a purely analytical approach to dynamically learn about the external situation internal resources and capabilities The evolution of strategy is given in terms of generic strategies in practice and adaptation in specific contexts It further deals with essential topics such as strategic alliances and networks mergers and acquisitions and global strategy It then provides the execution framework and models covering restructuring leadership corporate governance and change management The strategy in specific areas such as strategic technology management e business and knowledge management and functional strategies and policies are discussed to understand the implementation depth Finally it touches upon contemporary issues such as sustainable enterprise stakeholder perspectives and comparative strategies in various contexts It then outlines future directions of strategic management In the end case analysis guidelines are provided with sample cases from different parts of the world The book also used interpretive and simulation methods such as system dynamics and total interpretive structural modeling to grasp the relationships and their dynamic impact provided throughout the book It will be an invaluable resource for researchers of business strategy as well as students studying these courses it will also be useful for industry practitioners corporates and business policy makers Exploring Strategy Jerry Johnson, Richard Whittington, Patrick Regnér, Duncan Angwin, Gerry Johnson, Kevan Scholes, 2020 With over one million copies sold worldwide Exploring Strategy has long been the essential strategy text for managers of today and tomorrow From entrepreneurial start ups to multinationals charities to government agencies this book raises the big questions about organisations how they grow how they innovate and how they Entrepreneurship and Behavioral Strategy T. K. Das, 2020-06-01 Behavioral strategy continues to attract change increasing research interest within the broader field of strategic management Research in behavioral strategy has clear scope for development in tandem with such traditional streams of strategy research that involve economics markets resources and technology The key roles of psychology organizational behavior and behavioral decision making in the theory and practice of strategy have yet to be comprehensively grasped Given that strategic thinking and strategic decision making are importantly concerned with human cognition human decisions and human behavior it makes eminent sense to bring some balance in the strategy field by complementing the extant emphasis on the objective economics based view with substantive attention to the subjective individual oriented perspective This calls for more focused inquiries into the role and nature of the individual strategy actors and their cognitions and behaviors in the strategy research enterprise For the purposes of this book series behavioral strategy would be broadly construed as covering all aspects of the role of the strategy maker in the entire strategy field The scholarship relating to behavioral strategy is widely believed to be dispersed in diverse literatures

These existing contributions that relate to behavioral strategy within the overall field of strategy has been known and perhaps valued by most scholars all along but were not adequately appreciated or brought together as a coherent sub field or as a distinct perspective of strategy This book series on Research in Behavioral Strategy will cover the essential progress made thus far in this admittedly fragmented literature and elaborate upon fruitful streams of scholarship More importantly the book series will focus on providing a robust and comprehensive forum for the growing scholarship in behavioral strategy In particular the volumes in the series will cover new views of interdisciplinary theoretical frameworks and models dealing with all behavioral aspects significant practical problems of strategy formulation implementation and evaluation and emerging areas of inquiry The series will also include comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with potential for wider application of behavioral strategy Through the ongoing release of focused topical titles this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the subject of behavioral strategy Entrepreneurship and Behavioral Strategy contains contributions by leading scholars in the field of entrepreneurship with an interest in researching behavioral perspectives. The 10 chapters in this volume deal with a number of significant issues relating broadly to the behavioral aspects of entrepreneurship covering topics such as entrepreneurial process orientation a machine learning approach to reviewing the intersection of the entrepreneurship and behavioral strategy literatures the temporalities of entrepreneurial risk behavior entrepreneurs under ambiguity disruptive business model innovations international attention entrepreneurial team formation building alliances in new and small ventures the role of insight in entrepreneurial action and the effects of foreign competition on entrepreneurship activities The chapters include empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy research perspectives on the confluence of entrepreneurship and behavioral strategy

Entrepreneurship Heidi M. Neck, Christopher P. Neck, Emma L. Murray, 2020

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