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emerging body of knowledge Focusing on the metatheoretical philosophical and applied aspects of strategic communication the parts of the volume cover Conceptual foundations Institutional and organizational dimensions Implementing strategic communication and Domains of practice An international set of authors contributes to this volume illustrating the broad arena in which this work is taking place A timely volume surveying the current state of scholarship this Handbook is essential reading for scholars in strategic communication at all levels of experience Enterprise Project Portfolio Management Dr. Richard Bayney, Ram Chakravarti, 2012-08-11 This unique guide and professional reference presents a structured framework for practitioners and students of project program and portfolio management to enhance their strategic and analytic capabilities in the evolving discipline of project portfolio management PPM It provides a practical step by step approach to building competencies in categorizing evaluating optimizing prioritizing and managing an IT pharmaceutical biotech or other complex R D oriented portfolio of investments *Business Strategy* J. -C. Spender, 2014-01-30 What is strategy For many it is the application of a theory model or framework In this book Spender develops a different creative approach Emphasizing that firms face uncertainties and unknowns knowledge gaps he argues that the core of strategic thinking and processes rests on the organization s leaders developing newly imagined solutions to the opportunities that these uncertainties open up Drawing on a wide range of ideas from strategy economics entrepreneurship and philosophy he stresses the importance of judgment in strategy and argues that a key element of the entrepreneur and executive s task is to engage chosen uncertainties develop a language to express and explain the firm s particular business model for dealing with these and thus create innovation and value At the same time he shows how the language the strategist creates to do this gives the firm identity and purpose and communicates this to its members stakeholders and customers In an accessible and engaging style Spender introduces these ideas and reviews the strategy tools currently available from consultants and academics Throughout he stresses the uncertainties or knowledge absences that pervade business and make effective strategizing both necessary and valuable He outlines a structured practice that managers and consultants might chose to follow not a theory With appendices on casework teaching strategy current strategy texts and further reading this book makes an important contribution to our understanding of the field and practice of strategy opening up new approaches for managers consultants strategy teachers and students **Export Manager** Luca Gatto, Marco Sanfilippo, 2024-05-23T00:00:00+02:00 In the complexity of the current economic context exports represent the only path that allows Italian SMEs to grow and thrive in the medium to long term However the international markets in which they operate are increasingly complex and competitive and unlike local markets they are complicated by the presence of barriers and peculiarities related to sales and after sales management In this scenario the Export Manager is a crucial figure in enabling companies to initiate develop and manage the export of goods and services and more generally to activate the internationalization process In this perspective the book represents a true guidebook for a profession on the rise From company assessment to market analysis from defining the

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