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that win friends and generate profits."

—Jay Conrad Levinson, author of the Guerrilla Marketing series of books



Skyrocketing SALES!

**The Ultimate Guide to Boosting
Your Confidence
and Exceeding Your Goals**

DEBBIE ALLEN

Skyrocketing Sales The Ultimate Guide To Boosting Your Confidence And Exceeding Your Goals

Chao Zhang



Skyrocketing Sales The Ultimate Guide To Boosting Your Confidence And Exceeding Your Goals:

Skyrocketing Sales! Debbie Allen, 2005 Sales professionals aiming to be top performers must master more than product knowledge and technical skills This reader friendly guide focuses on professional development and personal inspiration for growth combined with the critical skills needed for sales success During her 30 year career in sales Debbie Allen has shared her proven and innovative sales strategies with thousands of sales professionals in more than nine countries Observing the characteristics of top sellers she concluded that they have a mental and emotional resilience that helps them stay motivated through good times and bad With this book sales professionals will learn how to develop mental coping skills and optimistic habits that banish fear forever **Joyce in the Belly of the Big Truck; Workbook** Joyce A. Cascio, 2005-05 **Bulletin**

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