# Lean Start Up Business Plan



	Problem  List a frustration your target market has Lack of online bonding activities for big groups Explicit video games are not always appropriate for big group settings  Existing Alternatives List a potential competitor and their offering Poole's family games The Plew's party games	Solution  List how your business can solve a customer's problem  We provide wholesome games that people of all ages can enjoy together  Inclusion of games suited for big groups	2
3	Unique Value Proposition  Write about what makes your product special so you can convince a stranger to become your customer.  High-Level Concept Provide a short, catchy, easy-to-remember description of your product	Key Metrics  - List a metric by which you measure the success of your business  - Achieve \$10 million in sales in five years  - Hit \$0 million app downloads in 2035	as .
5	Customer Segments  List persones of the people that you expect to use your product Parents Students  Early Adopters	Unifair Advantage  List what sets you apart from competitors  Party mode supports an unlimited number of players  Wide range of games across multiple genres	e
	List specific characteristics of your early adopters Young parents who want to bond more with their family members High school students looking for more fun activities to do with friends	Channels  - List the ways you plan to reach your audience  - Mobile app  - Game console	•
	Cost Structure  What are the fixed and variable costs to launch your product or service? Consider the cost at each stage from setting up a website, hiring employees, production, marketing, and bringing them to consumers.	Revenue Streams  • How will you generate income? Show a pricing model of your product or service and include other revenue sources, such as sales and subscription fees.	9

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**Vaughan Evans, Brian Tracy** 

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