

# Social Psychology: An Attributional Approach

Harvey, John H.

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# Social Psychology An Attributional Approach

**Raymond L. Higgins,C.R.  
Snyder,Steven Berglas**



## **Social Psychology An Attributional Approach:**

**Social Psychology** John H. Harvey, William P. Smith, 1977      **Social Psychology : an Attributional Approach** J. H. Harvey, 1977      **Handbook of Social Psychology: Theory and method** Gardner Lindzey, Elliot Aronson, 1985      **An Attributional Theory of Motivation and Emotion** Bernard Weiner, 2012-12-06

For a long time I have had the gnawing desire to convey the broad motivational significance of the attributional conception that I have espoused and to present fully the argument that this framework has earned a rightful place alongside other leading theories of motivation. Furthermore, recent investigations have yielded insights into the attributional determinants of affect, thus providing the impetus to embark upon a detailed discussion of emotion and to elucidate the relation between emotion and motivation from an attributional perspective. The presentation of a unified theory of motivation and emotion is the goal of this book. My more specific aims in the chapters to follow are to:

1. Outline the basic principles that I believe characterize an adequate theory of motivation.
2. Convey what I perceive to be the conceptual contributions of the perspective advocated by my colleagues and me.
3. Summarize the empirical relations, reach some definitive conclusions, and point out the more equivocal empirical associations based on hypotheses derived from our particular attribution theory.
4. Clarify questions that have been raised about this conception and provide new material for still further scrutiny.

In so doing, the building blocks, if any, laid down by the attributional conception will be readily identified, and unknown jurisdictions of present and future peers can then better determine the value of this scientific product.

**Social Psychological Approaches to Responsibility and Justice** V. Lee Hamilton, 1992      [Blackwell Handbook of Social Psychology](#) Abraham Tesser, Norbert Schwarz, 2008-04-15

This volume on intraindividual processes is one of a set of four handbooks in the social psychology field and covers social cognition, attitudes, and attribution theory. Includes contributions by academics and other experts from around the world to ensure a truly international perspective. Provides a comprehensive overview of classic and current research and likely future trends. Fully referenced chapters and bibliographies allow easy access to further study. Now available in full text online via XreferPlus, the award-winning reference library on the web from Xrefer. For more information, visit [www.xreferplus.com](http://www.xreferplus.com).

**Motivation - Mechanisms of the Mind and their Quest for Expression** Menno A. Mennes, 2025-10-01

This volume presents a first introduction to a thought-provoking Model of Motivation developed by Menno Mennes over a period of almost thirty years. The Model of Motivation in its approach presents a radical departure from everything that has appeared so far in literature on the subject. And yet it provides a surprisingly detailed account of how motivation works, which appears to be supported by findings from theories and research from current literature. In an unparalleled analysis, the Model seamlessly integrates these major theories into a consistent, comprehensive approach to motivation, explaining not only the essentials of each theory but also providing explanations for controversies that have hitherto remained largely unresolved. Motivation appears to be an inner dialogue, a stepwise, partly cyclical Process in which we deal with our surroundings that often interfere in our ambitions.

our wishes and desires Deep personal insights into those Mechanisms of the Mind reveal implications that may lead to a fundamental new understanding of the origins of many disturbing issues we witness in present day society including neglect and denial intolerance discord and polarization      **Advanced Personality** David F. Barone, Michel Hersen, Vincent B. Van Hasselt, 2012-09-14 Embracing all aspects of personality study Advanced Personality addresses major established theories and vital current research topics in the field from the perspectives of both clinical and scholarly settings This impressive text reference features chapters that cover among other topics psychobiological theories of personality conscious and unconscious functioning and personality disorders from a trait perspective Written for entry level graduate and upper level undergraduate students the book includes an introductory chapter with a chronological table listing all major figures in the history of the field and tables that summarize key aspects of various theories      **Handbook of Social Comparison** Jerry Suls, Ladd Wheeler, 2013-11-11 Comparison of objects events and situations is integral to judgment comparisons of the self with other people comprise one of the building blocks of human conduct and experience After four decades of research the topic of social comparison is more popular than ever In this timely handbook a distinguished roster of researchers and theoreticians describe where the field has been since its development in the early 1950s and where it is likely to go next

**Attribution Theory** Mark Martinko, 2018-05-04 With Special Contributions from Bernard Weiner Ph D UCLA and Robert Lord Ph D Univ of Akron Attribution theory is concerned with peoples causal explanation for outcomes successes and failures The basic premise is that beliefs about outcomes are a primary determinant of expectations and consequently future behavior Attribution theory articulates how this process occurs and provides a basis for understanding that translates into practical action Attribution Theory An Organizational Perspective serves as a primary sourcebook of attribution theory as it relates to management and organizational behavior The text provides an integrated explanation of the role and function of attribution theory in the organization This important new book contains original empirical research relating attributions to leader evaluations reactions to information technologies management of diverse work groups achievement and executive succession and power The contributors are from a variety of disciplines including management psychology education educational psychology and sociology      **Judgments of Responsibility** Bernard Weiner, 1995-04-14 Presenting a general theory of social motivation this compelling work integrates research on achievement evaluation stigmatization helping behavior aggression and impression management Bernard Weiner examines how responsibility inferences are reached the manner in which such judgments affect emotions and the role that cold judgments of responsibility versus hot feelings such as anger play in producing both pro and antisocial behaviors Ideal for students as well as researchers and mental health practitioners the book includes experiments for the reader to complete that illustrate the main points of the text      **Handbook of Competence and Motivation, Second Edition** Andrew J. Elliot, Carol S. Dweck, David S. Yeager, 2018-02-21 Now completely revised over 90% new this handbook established the concept of competence as an organizing framework for the field of

achievement motivation With an increased focus on connecting theory to application the second edition incorporates diverse perspectives on why and how individuals are motivated to work toward competence in school work sports and other settings Leading authorities present cutting edge findings on the psychological sociocultural and biological processes that shape competence motivation across development analyzing the role of intelligence self regulated learning emotions creativity gender and racial stereotypes self perceptions achievement values parenting practices teacher behaviors workplace environments and many other factors As a special bonus purchasers of the second edition can download a supplemental e book featuring several notable highly cited chapters from the first edition New to This Edition Most chapters are new reflecting over a decade of theoretical and methodological developments Each chapter now has an applied as well as conceptual focus showcasing advances in intervention research Additional topics self regulation in early childhood self determination theory challenge and threat appraisals performance incentives achievement emotions job burnout gene environment interactions class based models of competence and the impact of social group membership Supplemental e book featuring selected chapters from the prior edition

**Anti and Pro-social Communication** Terry A. Kinney,Maili Pörhölä,2009 This is an interdisciplinary resource guide for scholars researchers graduate students and advanced undergraduates who study aspects of communication and relationships It brings together essays by an array of scholars currently working in the areas of anti and pro social communication to examine the theories methodologies and applied issues that define communication research broadly Each chapter focuses on a different aspect of communication examining how and why it affects our perceptions relationships health and social behavior

*Social Motivation, Justice, and the Moral Emotions* Bernard Weiner,2006-04-21 *Social Motivation Justice and the Moral Emotions* proposes an attribution theory of interpersonal or social motivation that distinguishes between the role of thinking and feeling in determining action The place of this theory within the larger fields of motivation and attributional analyses is explored It features new thoughts concerning social motivation on such topics as help giving aggression achievement evaluation compliance to commit a transgression as well as new contributions to the understanding of social justice Included also is material on moral emotions with discussions of admiration contempt envy gratitude and other affects not considered in Professor Weiner s prior work The text also contains previously unexamined topics regarding social inferences of arrogance and modesty Divided into five chapters this book considers the logical development and structure of a proposed theory of social motivation and justice reviews meta analytic tests of the theory within the contexts of help giving and aggression and examines issues related to cultural and individual differences focuses on moral emotions including an analysis of admiration envy gratitude jealousy scorn and others discusses conditions where reward decreases motivation while punishment augments strivings and provides applications that are beneficial in the classroom in therapy and in training programs This book appeals to practicing and research psychologists and advanced students in social educational personality political legal health and clinical psychology It will also

serve as a supplement in courses on motivational psychology emotion and motivation altruism and or pro social behavior aggression social judgment and morality Also included is the raw material for 13 experiments relating to core predictions of the proposed attribution theory      **Social Cognition** Gordon B. Moskowitz,2013-12-09 An ideal text for undergraduate and graduate level courses this accessible yet authoritative volume examines how people come to know themselves and understand the behavior of others Core social psychological questions are addressed as students gain an understanding of the mental processes involved in perceiving attending to remembering thinking about and responding to the people in our social world Particular attention is given to how we know what we know the often hidden ways in which our perceptions are shaped by contextual factors and personal and cultural biases While the text s coverage is sophisticated and comprehensive synthesizing decades of research in this dynamic field every chapter brings theories and findings down to earth with lively easy to grasp examples      *Life Crises and Experiences of Loss in Adulthood* Leo Montada,Sigrun-Heide Filipp,Melvin J. Lerner,2014-01-14 A result of a conference at the University of Trier Germany this volume mirrors its goals to provide an overview of recent advances in research on critical life events and the losses associated with them to collect and stimulate new perspectives for the analysis of these events to compare the psychology of victims experiencing stress and losses with the psychology of observers in their reactions to victims Designed to prevent developmental psychological myths in the area of life crises this collection questions on an empirical basis the adequacy of several widespread generalizations At the same time its contributors attempt to draw paths to conceptualizations and theories in general psychology and social psychology which promise to be helpful in analyzing and interpreting phenomena in the field of life crises      Catalog of Copyright Entries. Third Series Library of Congress. Copyright Office,1978      *Self-Handicapping* Raymond L. Higgins,C.R. Snyder,Steven Berglas,2013-11-11 The concept of self handicapping can be legitimately anchored in a variety of intellectual contexts some old and some newer As this volume reminds us Alfred Adler was perhaps the first to articulate the significance of various self defeating claims and gestures for protecting the self concept Thus the apparent paradox of defeat in the interests of protection More recently but still more than 30 years ago Heider s naive psychology added attributional rhetoric to the description of self defeating strategies While predominantly cognitive in its thrust the attributional approach incorporated several motivational influences especially those involving egocentric concerns Heider hardly violated our common sense when he suggested that people are inclined to attribute their performances in a self serving manner the good things I caused the bad things were forced upon me The notion of self handicapping strategies proposed by Berglas and myself a little more than a decade ago capitalized on these homely truths while adding a particular proactive twist We not only make excuses for our blunders we plan our engagements and our situational choices so that self protective excuses are unnecessary In doing so we use our attributional understanding to arrange things so that flawed and failing performances will not be interpreted in ways that threaten our self esteem      Motivating Students to Learn Jere E. Brophy,2010-05-26

Written specifically for teachers this book offers a wealth of research based principles for motivating students to learn Its focus on motivational principles rather than motivation theorists or theories leads naturally into discussion of specific classroom strategies Throughout the book these principles and strategies are tied to the realities of contemporary schools and classrooms The author employs an eclectic approach to motivation that shows how to effectively integrate the use of extrinsic and intrinsic strategies Guidelines are provided for adapting motivational principles to group and individual differences and for doing repair work with students who have become discouraged or disaffected learners

**Social Comparison, Judgment, and Behavior** Jerry M. Suls, Ladd Wheeler, Rebecca L. Collins, 2020 Comparison with other people a core element of social life influences self concept attitudes conformity psychological and physical well being achievement educational outcomes and social movements This volume presents classic and state of the science chapters by leading experts that survey the major areas of social comparison theory and research

Social Psychology An Attributional Approach: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous engrossing novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the fascinating narratives that have enthralled audiences this year. Social Psychology An Attributional Approach : Colleen Hoover's "It Ends with Us" This poignant tale of love, loss, and resilience has gripped readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. Uncover the Best : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids compelling storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a exceptional and thrilling novel that will keep you wondering until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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