

## **SOCIAL PSYCHOLOGY STUDY GUIDE — EXAM #1**

### **INTRO TO SOCIAL PSYCHOLOGY — CHAPTER 1**

**definition of social psychology** — the scientific study of the way in which peoples thoughts, feelings, motives, and behaviors are influenced by the real or imagined presence of other people

**personality psychology vs. social psychology** — personality explains causes of behavior in terms of their individual differences, motivations, traits VS social explains based on situation around us

**explanations of behavior** — personality: smart, lazy, hardworking, creative, etc. VS social: pressure from parents, friend group decisions, fashion norms, etc.

**the fundamental attribution error** — the tendency to overestimate the extent to which people's behavior is due to internal, dispositional factors, and to underestimate the role of situation factors (we naturally are more like personality psychologist intuitively)

**behaviorism** — to understand human behavior, only need to consider reinforcing properties of the environment (when rewarded, repeat and when punished, stop)

**construals** — subjective perceptions or interpretations (diff people interpret the same objective situation differently)

**3 main motivational principles** —

1. need to feel good about ourselves
2. need to be accurate

# Social Psychology Study Guide

**J. Sabini**



## Social Psychology Study Guide:

*Study Guide for Deaux, Dane and Wrightsman's Social Psychology in the '90s (Sixth Edition)* Deaux, Glenn Littlepage, Dane, 1993-01-01 Revised throughout to incorporate the latest scholarship and to increase its accessibility this Sixth Edition of a classic text continues to provide the most comprehensive integrated introduction to social psychology available Students will find the new edition a better read while professors will find the breadth and depth of scholarship reflected in the book's nearly 2 000 references In fact this is a book that majors hold onto as a reference long after the course is over A new streamlined organization new cross cultural and applied examples and new photographs and graphics combine to make this a more contemporary student oriented book Reflecting recent directions in the field of social psychology including a rebirth of the importance of cognition and an acknowledgement of the integrity of individual social and physical components of the self concept the Sixth Edition continues to help students understand the why and how of social psychology

*Understanding Social Psychology* Stephen Worchel, Joel Cooper, 1991-01-01      [Study Guide for Psychology](#) David G. Myers, Richard O. Straub, 2006-04-07 This eighth edition of David G Myers Psychology includes expanded coverage of the most recent developments in this wide ranging field This text includes self tests and critical thinking exercises based on the concepts discussed in the eighth edition      **Introduction to Social Psychology** Richard A. Lippa, Gary S.

Nickell, 1994-01-01 Providing a balance between classic and cutting edge research this very applied text presents a narrative history of social psychology and gives students a real feel for what being a social psychologist is all about Theory and methodological issues are integrated throughout the text and focus on one fundamental question How do social psychologists answer questions about interesting real life social behavior      **A Guide to Understanding Social**

**Psychology** Donelson R. Forsyth, C. Ray Archer, 1994-09-14 Noted by reviewers as being exceptionally well written and engaging this text helps students understand how social psychologists view the world teaches them to recognize the social determinants of human action and shows them how to make use of social psychology in their daily lives Without watering down the content Forsyth writes in a style that is consistently clear and conversational and effectively integrates social psychology with everyday life Using research findings as demonstrations and evidence rather than as an exhaustive review of the literature Forsyth urges students to look at the world from a social psychologist's perspective Rather than just presenting theories and findings Forsyth illustrates the methods that social psychologists use to generate knowledge about social phenomena      *Introduction to Social Psychology* Gary S. Nickell, 1990      **Social Psychology** Sandra L. Dunn, Sears, Letitia

A. Peplau, Thomas P. Dunn, 1991-01-01      *Social Psychology Study Guide* Aronson, 2001-07-12      *Social Psychology* Theodore Mead Newcomb, 1965      **Psychology: First Canadian Edition Study Guide** Richard O. Straub, 2006-09-15 Following the text's content Richard Straub offers a Chapter Overview and Chapter Review which is divided by major section Each group of fill in the blank and short answer questions is preceded by the relevant objective from the text The Study

Guide also includes three self tests one of which encourages students to think critically about the chapter s concepts answers with page references for the self tests and explanations of why a choice is correct or incorrect and a Focus on Language and Vocabulary section which explains idioms and other phrases used by David Myers in the text that may not be clear to some readers

*Social Psychology/Study Guide* Brigham University,1998-03-21      *Social Psychology* Kenneth S. Bordens,Irwin A. Horowitz,2013-06-17 This second edition presents the core fundamentals of the subject in 11 manageable chapters while maintaining the book s scientific integrity The research methods students need to understand interpret and analyze social psychological research are emphasized throughout The streamlined approach provides an economical textbook for students and a flexible format that allows instructors to cover the entire book in a single semester A book specific Web site contains a free online study guide and a variety of teaching tools An Instructor s Manual Test Bank and a Computerized Test Bank are also available

**Psychology Study Guide** Cornelius Rea,2005-06-10 For every chapter the Study Guide will include a Preview and At A Glance sections both provide an overview of and objectives for the chapter Each major topic includes a progress test comprised of multiple choice matching and or true false questions The Guide also contains Graphic Organizers which encourage students to complete graphs charts and flow diagrams that ultimately provide a visual synopsis of text material End of chapter material includes Something To Think About sections which contain thought provoking questions designed to encourage critical thinking and application of the material

**Study Guide, Social Psychology, Fifth Edition [by] Elliot Aronson, Timothy D. Wilson, Robin M. Akert** Benjamin Le,2002      **Social Psychology** J. Sabini,1992

*Study Guide to Accompany Baron and Byrne's Social Psychology* Gene F. Smith,Bem P. Allen,1984      *Social Psychology. 6th Ed. (Study Guide).* Stephen L. Franzoi,2012      **Study Guide for Psychology, Seventh Edition** Richard O. Straub,David G. Myers,2003-06-20 This new edition continues the story of psychology with added research and enhanced content from the most dynamic areas of the field cognition gender and diversity studies neuroscience and more while at the same time using the most effective teaching approaches and learning tools

*Study Guide for Use with Social Psychology, Second Canadian Edition* Susan Hartley,David G. Myers,Steven J. Spencer,2003-07-30      **Exploring Social Psychology** Bem P. Allen,2002

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