



The Business Owner's
Step-by-Step Guide to Selling



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FOR THE



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- ▶ Understand and apply powerful and profitable sales techniques for your business.
- ▶ Discover the five simple steps to lucrative sales.
- ▶ Learn where to prospect for new sales and how to close a deal quickly.

Small Business Toolkit Sales For The Self Employed

**Richard M. Hodgetts, Donald F.
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