

# **Smart Moves For People In Charge**

**John Thedford** 

#### **Smart Moves For People In Charge:**

Smart Moves for People in Charge Samuel D. Deep,1995 Smart Moves for People in Charge Samuel D. Deep, Lyle Sussman, 1995 Smart Moves Management John Thedford, 2010 Everyone knows that employees are at the heart of every successful business The challenge lies in finding and retaining a hardworking committed staff Smart Moves provides the framework for finding and keeping the right people for your company And that leads to better efficiency greater revenue and increased profitability Engaged employees attract engaged customers and a loyal and active customer base fuels real profit increase which earns more money for everyone In Smart Moves you will learn the key milestones on the path to business success including how to hire right the first time how to best train your team members and how to build performance consistency throughout the company Each milestone is broken down into a series of SMART Moves offering actionable information and guidelines such as Pay high wages to decrease costs Calculate your return on hiring Create a development path toward leadership Make profits possible Measure the health of the companyBased on the phenomenal success of his own company and research on giants of industry John Thedford isolates the key elements of business success and links these to form a prescribed route to profit that any manager or CEO can follow Smart Moves Raja Thuraisingham, Antony Feeny, 2012-06-01 Smart Moves takes a distinctive look at essential issues faced by today s business managers Avoiding jargon and mystique it provides straightforward opinions and practical advice on how managers can handle everyday business and career challenges Smart Moves for Liberal Arts Grads Sheila Curran, Suzanne Greenwald, 2012-06-20 Most people would love to have 20 20 hindsight on their careers In Smart Moves for Liberal Arts Grads college career experts Sheila Curran and Suzanne Greenwald have assembled the next best thing the collective wisdom of a diverse and inspiring cast of success stories twenty three liberal arts graduates who have gone on to all manner of fascinating and satisfying professions The authors have combined lessons from the stories with their own hands on experience with thousands of students and graduates to outline a framework for finding a perfect career What makes Smart Moves different is that it provides essential career advice while being fun to read Readers will be struck by the frankness of the biographies of real graduates whose careers have taken twists and turns Todd turned his passion into a living as the founder and CEO of several small businesses and a professional cellist Thad s path took him from English major to a dream job in the front office of a major league baseball team and a subway ride helped Sharon speed her intended career leap from a luxury department store to journalism What binds them together is that they have all made smart moves on the way to career success both during their liberal arts education and in the real world Smart Moves not only champions the value of a liberal arts education it also embraces the complexity of careers and the notion that many different factors contribute to success education experience attitude personal characteristics and a good dose of luck Smart Moves is an inspiration to all those who are seeking proven strategies to follow their passion no matter what their age The quarter million liberal arts

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