

The Inspirations of Tao Zhu-gong

Modern

Business Lessons

from an

Ancient Past

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The Inspirations of Tao Tzu-gong Chow Hou Wee, 2001 This volume discusses the 12 business principles of Tao Zhu gong and relates them to today's corporate setting. They state 12 vital abilities needed to succeed in business. Ranging from handling customers and employees to managing a company and its products to making business decisions, the principles cover most of the areas necessary for a business to develop. These 12 principles date back more than 2 000 years. Even so, they are still of great significance as they deal with the universal and age-old complexities of running a business. Wee demonstrates their relevance to any business size, from sundry shops to international corporations to dot-com companies. Tao Zhu gong was a great military strategist who resigned from the position of Prime Minister to become a businessman. Using what he had learnt from his military days, he accumulated a fortune that would be equivalent in modern terms to that of Bill Gates's. In his lifetime, Tao Zhu gong developed these 12 principles, which are unfortunately not only unknown to the western world but to many Chinese as well. Whether in the east or the west, every businessman will have much insight to gain from the 12 business principles of Tao.

Asian Firms Frank B. Tipton, 2008-01-01 This book appeals to a wide range of readers who might be interested in the historical development of Asian economies, evolutionary trajectories of Asian firms, institutional change and dynamics in Asia, and management and organization of Asian firms. For readers who are interested in specific Asian economies, this book will also be useful because it provides a comparative perspective that examines different Asian economies and their forms in a single work. Henry Wai chung Yeung, National University of Singapore. Tipton provides a fresh approach to understand how Asian firms differ from their western counterparts. Paul Beamish, University of Western Ontario, Canada. Frank Tipton's book is a comparative study of the management structures of Asian firms. As Asian economies continue to expand, the management of Asian firms becomes ever more important, whether they are suppliers, customers, partners, or rivals. As the author argues, Asian firms are very different from their Western counterparts, and these differences reflect the variations in national history and institutions within which they operate. Asian Firms compares Chinese, Japanese, Korean, and Southeast Asian management structures and sets them in their historical and institutional context. Based on a wide range of interviews and material drawn from a variety of disciplines, the argument is framed by the sayings of the legendary strategist Sun Tzu and the renowned businessman Tao Zhu gong. A series of case studies illustrate the strengths and weaknesses of the approaches of managers in each of the national traditions. Asian Firms asks, in each case, what Western managers can learn from Asian firms and what Asian firms can learn from each other. With a multidisciplinary approach and emphasis on practical lessons and tools, the book will be of great use and interest for managers. It will also appeal to students and researchers of international business, postgraduate management students in courses with a comparative or Asian emphasis, as well as academics and researchers of Asian studies.

The Business Wisdom of Ancient Chinese Entrepreneurs Soo Boon Hong, 2015-12-14 The Art of War, written by Sun Tzu, is revered throughout the world as a book of profound wisdom.

that can be applied to business But other ancient Chinese scholars also shared critical knowledge for businesspeople including Fan Li a strategist turned entrepreneur also known as Tao Zhu Gong who achieved great wealth before writing a treatise on business and enterprise His twelve principles of business continue to be relevant and you'll learn them in this book along with tips from other ancient Chinese scholars such as Bai Gui who founded the first business school in China Bai Gui outlined four characteristics of successful entrepreneurs and emphasized that businesspeople could be compassionate and moral while achieving great wealth In his teachings he explained that strength does not mean power or skill he used the word to represent the fortitude in self discipline Filled with inspirational quotes and easy to follow examples this book includes business lessons from modern businesspeople that achieved fortune or suffered disaster as a result of following or not following ancient Chinese wisdom Kick your career into a higher gear and enhance business operations with *The Business Wisdom of Ancient Chinese Entrepreneurs* *Real Power* James Autry, 1999-03-01 The Tao Te Ching is the world's oldest leadership manual written according to legend by the sage Lao tzu in the sixth century B C E In this book premier business consultant James A Autry and bestselling author and translator Stephen Mitchell present a modern day guide to business leadership drawing on the age old lessons of the Tao Te Ching With simple evocative essays commenting on a selection from the Tao Te Ching they show how its elegant wisdom can transform the workplace from a source of stress into a source of creativity and joy and make work at any level of the corporate ladder more fulfilling than ever before **Golden Rules** Mint Kang, 2008 *Real Power* James A. Autry, Stephen Mitchell, 1998-03-01 Offers practical lessons from one of the world's most profound works of wisdom and shows how to transform the workplace into a source of satisfaction and fulfillment The text called the Tao Te Ching written by the Chinese sage Lao Tzu in the 6th cent B C E is the world's oldest leadership manual written to help everyone who is in a position of power to turn that position into an opportunity for creating both inner and outer harmony and to guide their communities to peaceful productivity and happiness Shows how to create an environment in which everyone's power can be expressed in order to produce the best results for everyone Each essay carries an essential lesson **The Tao of Business** Ansgar Gerstner, 2009 Applying the ancient wisdom of Chinese Tao to modern business this fresh and basic guide explains how to benefit from the timeless principles of the Tao Te Ching Offering a unique insight into the challenges of contemporary business practices and the forces of human nature underpinning them this handbook focuses not only on the professional life but also aids in achieving personal successes as well The Ancient Classics Collection: the Art of War and Tao Te Ching Sun Tzu, Lao Tzu, Tom Butler-Bowdon, 2015-05-08 Find out how to lead without conflict with these ancient bestselling personal development guides These luxury hardback editions are now available in a set as a keepsake for yourself or as a present for your friends and family Containing essential advice for leaders and managers that still resonates 2 500 years later The Art of War brings a different way of seeing conflict teaching us that with enough intelligence it is possible to conquer with a minimum of force and little destruction to gain a win win outcome not just

defeating a person in an argument but bringing them over to our way of thinking Tao Te Ching focuses on attunement rather than mindless striving offering an alternative to command and control leadership and a different way of seeing personal success a position that has led to this ancient Chinese text becoming an internationally bestselling leadership guide Sun Tzu and Lao Tzu The Ancient Classics Collection The Art of War and Tao Te Ching offer Lessons for managers and business leaders Strategies for survival and success in difficult times Advice on how to conquer with minimal destruction and conflict An introduction from Tom Butler Brown the personal development literature expert

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