The concepts of social psychology

To improve social dynamics and overall wellbeing, social psychology works to examine the behaviours of an individual and the group around them.

The Processes Involved

The goal is to encourage individuals to act on their own merit and when analysing behavioural changes, the following concepts are first explored.

U1. Social Influence

In order to seek acceptance, the opinions of a group can influence a person's behaviour and thoughts.

Conformity

Change of opinion or behaviour based on perceived pressure

Compliance

Openly agreeing to a group but privately disagreeing

Obedience

Behaviour is influenced by social power and authority

Minority performance

The minority influences the majority

02. Group Behav<u>iour</u>

A person's decision making and actions can be influenced within a large or small group. Group dynamics can be factored into the following areas of behaviour

Group think

Making a decision in a group dynamic

Group shift

Change in opinion when surrounded by like-minded people

Deindividualisation

When a person solely goes along with the group's opinion

Social Cognition

Within a social context, individuals tend to put importance on what others think and how they behave. Social cognition explores the processes involved in the perception of social stimuli to predict behaviours.

Processing

Making sense of their environment through observation

Storing

Remembering and interpreting social behaviours

Applying

Forming an impression of another and responding



Social Psychology Concepts And Applications

Wolfgang Guggemos

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