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A PROBLEM-ORIENTED COURSEBOOK

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International Sales Law John A. Spanogle,Peter Winship,2000 Designed for a two credit hour course the materials present a systematic examination of the difficult issues that can arise out of international sales transactions In addition to analyzing usual litigation situations the materials also present issues concerning lawyers as problem solvers who plan and structure transactions in order to allocate risks and avoid litigation U S and foreign CISG cases are set forth The book presents copyrighted CLOUT and UNILEX abstracts that are reprinted with permission Since CISG is a composite of both civil law and common law concepts also included are readings that explain these civil law concepts where they arise in CISG

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